

COMPANY PROFILE



ABOUT US

TAYLOR MARKETING INC. is a Manufacturers' Representative firm that specializes in the sales of high reliability electrical interconnect, power and signal integrity solutions. Doug Taylor founded TAYLOR MARKETING INC. in 1987. In 2016, John Lambert joined the company as a partner and owner. In 2020, Collin Lambert was added to the team to assist in our development of the Rocky Mountain territory and the greater Denver area. Tommy Drain, CPA, came on board in 2024 to help us achieve our goals for growth and service our customers.

Since its founding, the company aims to offer efficient and reliable services for our customers and the manufacturers that we represent. Our brand has a deep admiration for American Manufacturing and providing a professional sales experience for the companies that improve and protect the community. The competitive advantage of TAYLOR MARKETING INC. is extensive knowledge regarding our territory, markets, and customers.



MEET OUR TEAM



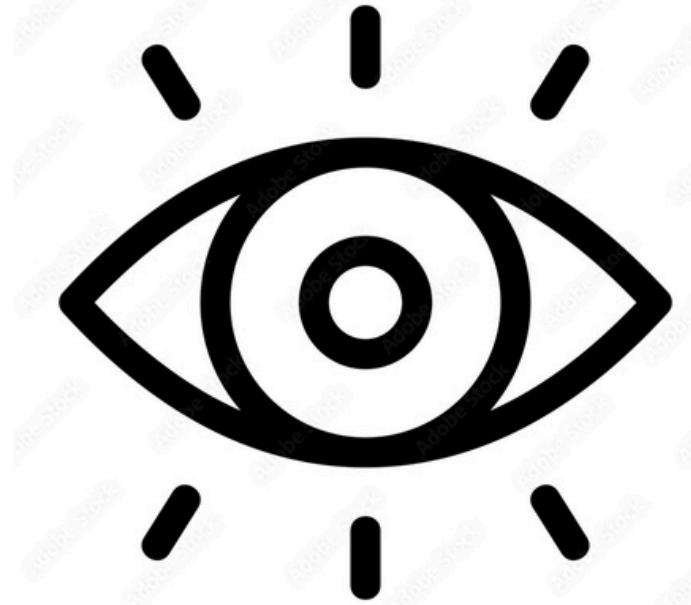
John Lambert
Partner

Doug Taylor
Partner

Collin Lambert
Manufacturers' Rep

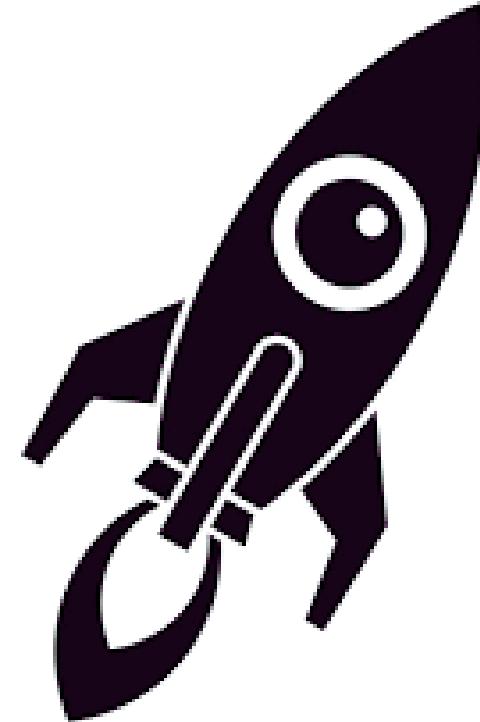
Tommy Drain, CPA
Manufacturers' Rep

VISION & MISSION



Vision

Continuing to be a top performer in the Rocky Mountain West territory by successfully serving customers with what they need, when they need it.



Mission

Dedicated to delivering exceptional technical sales support while offering innovative, high-quality, and safe products. Our mission is to empower our customers with solutions that drive success and foster enduring partnerships built on trust and excellence.

MANUFACTURERS



Omnetics: High Reliability Micro and Nano miniature connectors (.025" and .050" spacing) for Military, Aerospace, Space, and Commercial/Industrial equipment. MIL-DTL-83513 & MIL-DTL-32139

IEH Corporation: Mission Critical Hyperboloid Connectors & Contacts for Space, Aerospace, Defense, and Medical Applications.

Parameter: Humidity Control & Environment Chambers for pharmaceutical, electronic, semiconductor, packaging, and textile industries.

Anderson Power: High Power/Signal Connectors (10A-550A) for Backup Power Systems, UPS Systems, Electrification, Home/Garden Equipment, DataCom/Telecommunications.

PUI Audio: Haptics, Microphones, Indicators, Sirens, Speakers/Receivers, Transducers, Piezo Benders.

compunetics

compunetix



Compunetics: Flex and Rigid Flex for the Space, Aerospace, Defense, Medical, and Industrial Control Markets.

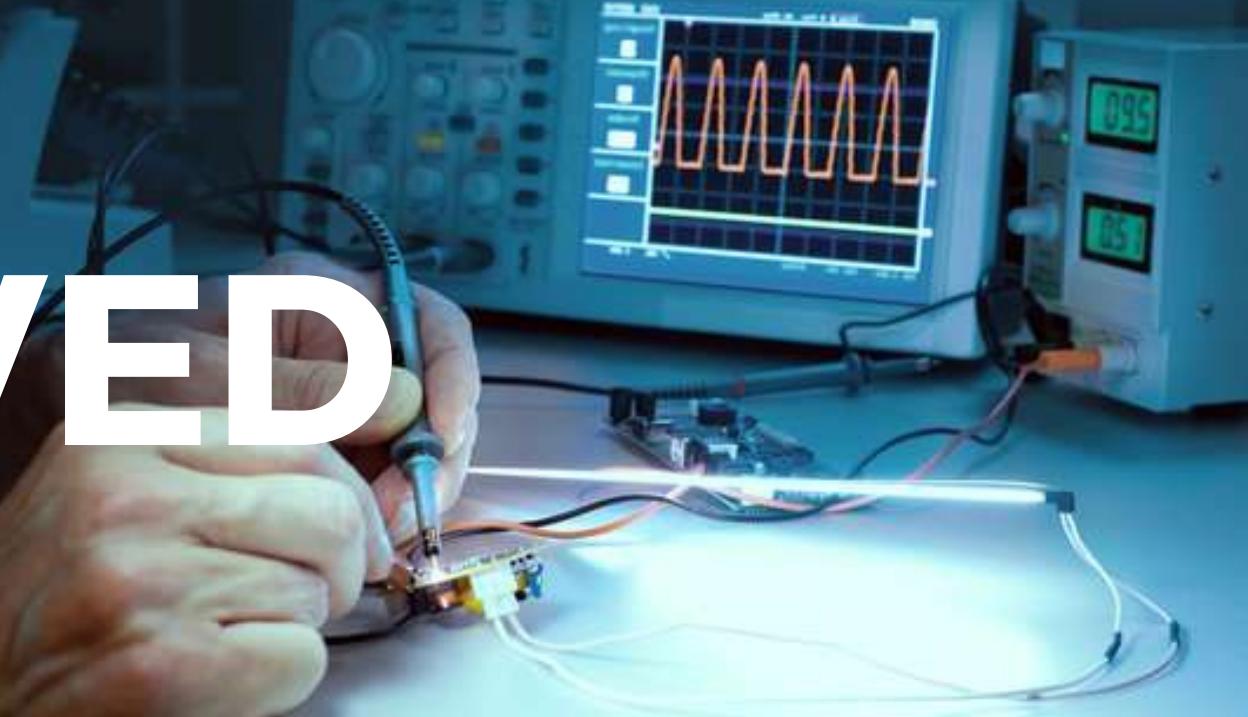
Compunetix: Full Turnkey Flex & PCB Assembly.

CTS Corp: Rotary Position Sensors, Precision Potentiometers, Rotary/Optical Encoders, DIP Switches, EMI/RFI Filters, Temperature Sensor Thermistors, Crystal Oscillators, and more.

Youngji: Human Machine Interfaces, Metal/ Polyester Dome Tactile Feedback Switches & LED's. Rubber Keypad/Touchscreen Assemblies.

Qualtek: AC & DC Fans, Heat Shrink & Cable Ties, Power Cords, Power Supplies, EMI Power Line Filters, AC Receptacles, USB cords, Circuit Breakers, & Cable Assemblies

Meritek: Capacitors, Resistors, Varistors (MOV), Thermistors, Inductors and RF Filters, PPCT Resettable Fuses, Transient Voltage Suppressors (TVS) Diodes and Bridges



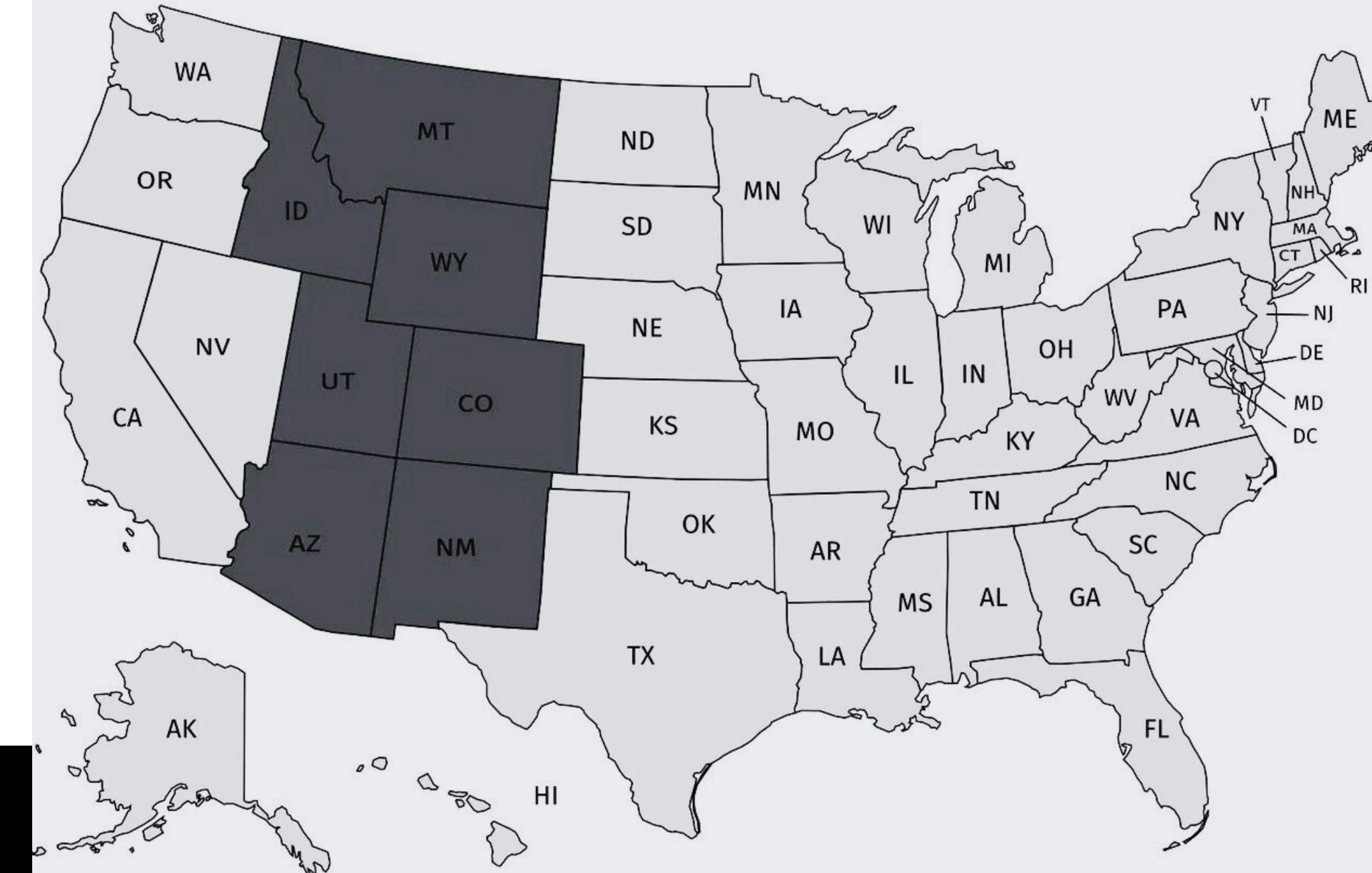
MARKETS SERVED

TERRITORY COVERAGE

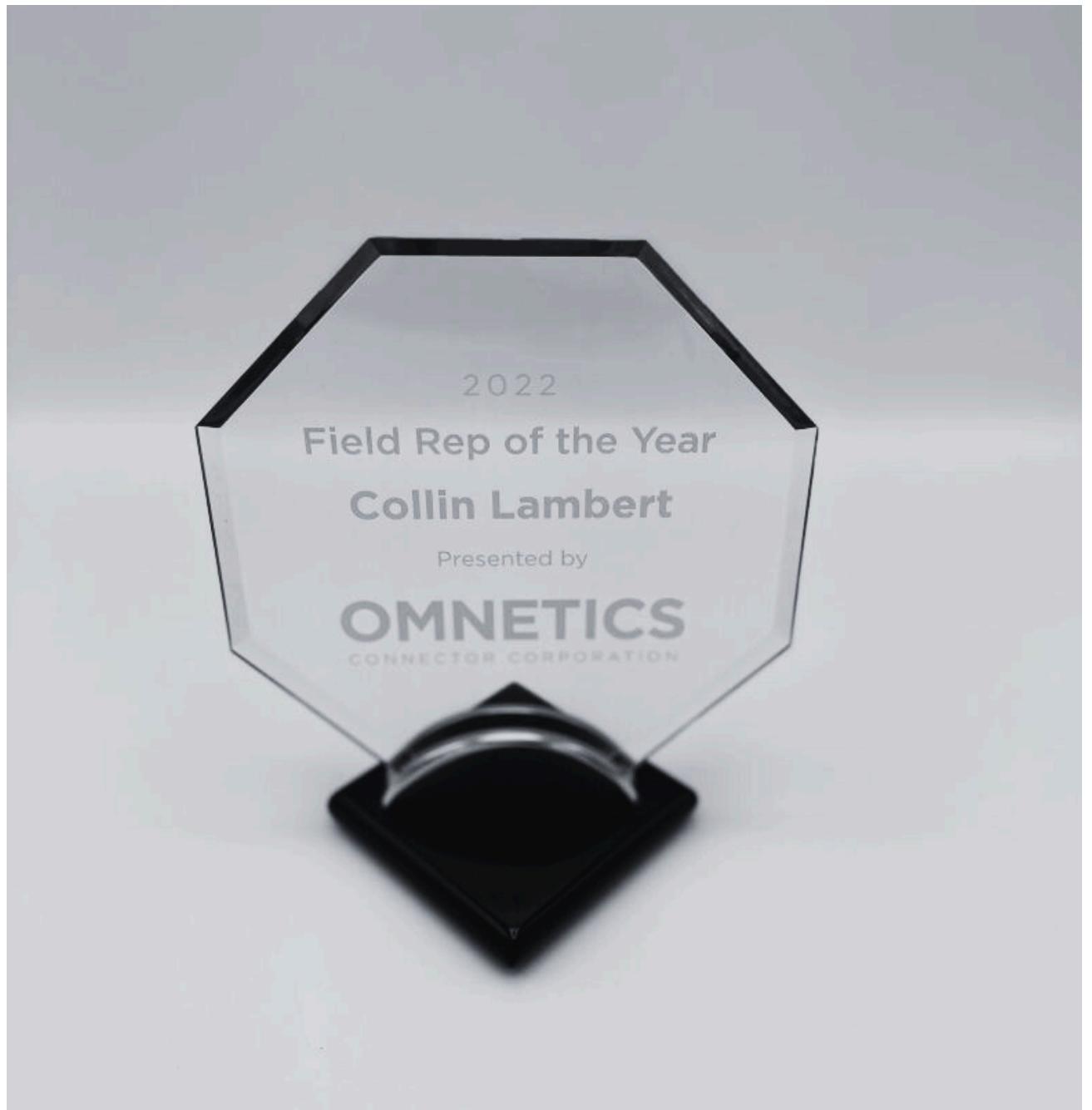
Rocky Mountain Territory

Utah
Colorado
Wyoming
Idaho

Montana
Arizona
New Mexico



RECENT AWARDS



Collin Lambert - 2022 Field Rep of the Year

2023 Rep Firm of the Year

SALES EXPERIENCE

- Power Supplies (All types)
- Uninterruptible Power Supplies
 - Inverters
 - Power Analyzers
- Customer Military Power Supplies
 - Acquisition Systems
 - AC Sources
 - EMC Test Equipment
- Environmental Test Chambers
- High Pot Test Equipment
 - Transformers
 - EMI Filters
 - Rugged Monitors
- Telephone Line Simulators, DTMF Products
 - Connectors of Various Types
 - Terminal Blocks
- Spring Contact Probes and Receptacles
 - Reed Switches & Relays
 - RF Filters
- A-D, D-A Converters
- Analog Hybrids
- DC to DC Converters
- Plastic Injection Molding
- Data Acquisition Systems
 - Circuit Breakers
 - Proximity Sensors
- Batteries - SLA, NiCad, Lithium
- Delay Lines (active and passive)
 - PCB's
- Flex Circuits (Mil & Comm.)
- Cables, Molded, Jumpers
- Cable Harness & Assemblies
 - Switches
 - Membrane Switches
 - EMI Shielding Material
 - Capacitors
 - Busbars



CONTACT US

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