

# COMPANY PROFILE



**TAYLOR  MARKETING**  
*TECHNICAL SALES REPRESENTATIVES*



# ABOUT US

TAYLOR MARKETING INC. is a Manufacturers' Representative firm that specializes in the sales of high reliability electrical interconnect, power and signal integrity solutions. Doug Taylor founded TAYLOR MARKETING INC. in 1987. In 2016, John Lambert joined the company as a partner and owner. In 2020, Collin Lambert was added to the team to assist in our development of the Rocky Mountain territory and the greater Denver area. Tommy Drain, CPA, came on board in 2024 to help us achieve our goals for growth and service our customers.

Since its founding, the company aims to offer efficient and reliable services for our customers and the manufacturers that we represent. Our brand has a deep admiration for American Manufacturing and providing a professional sales experience for the companies that improve and protect the community. The competitive advantage of TAYLOR MARKETING INC. is extensive knowledge regarding our territory, markets, and customers.



# MEET OUR TEAM

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**John Lambert**  
Partner



**Doug Taylor**  
Partner

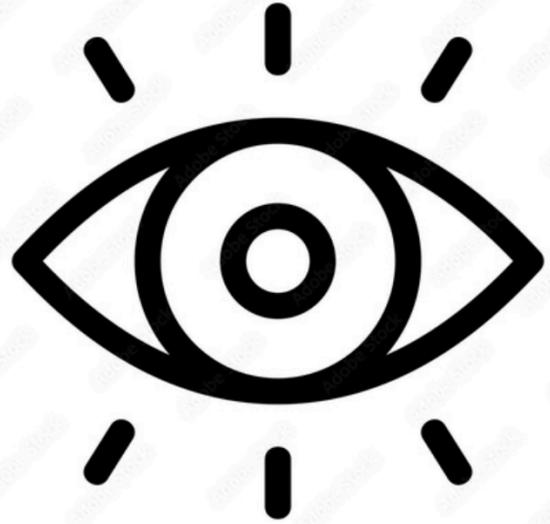


**Collin Lambert**  
Manufacturers' Rep



**Tommy Drain, CPA**  
Manufacturers' Rep

# VISION & MISSION



## Vision

Continuing to be a top performer in the Rocky Mountain West territory by successfully serving customers with what they need, when they need it.



## Mission

Dedicated to delivering exceptional technical sales support while offering innovative, high-quality, and safe products. Our mission is to empower our customers with solutions that drive success and foster enduring partnerships built on trust and excellence.

# MANUFACTURERS

**OMNETICS**  
CONNECTOR CORPORATION



**IEH**

ENDURING CONNECTIONS



**PARAMETER**  
GENERATION & CONTROL

**ANDERSON  
POWER™**

**PUI audio** inc

**Omnetics:** High Reliability Micro and Nano miniature connectors (.025" and .050" spacing) for Military, Aerospace, Space, and Commercial/Industrial equipment. MIL-DTL-83513 & MIL-DTL-32139

**IEH Corporation:** Mission Critical Hyperboloid Connectors & Contacts for Space, Aerospace, Defense, and Medical Applications.

**Parameter:** Humidity Control & Environment Chambers for pharmaceutical, electronic, semiconductor, packaging, and textile industries.

**Anderson Power:** High Power/Signal Connectors (10A-550A) for Backup Power Systems, UPS Systems, Electrification, Home/Garden Equipment, DataCom/Telecommunications.

**PUI Audio:** Haptics, Microphones, Indicators, Sirens, Speakers/Receivers, Transducers, Piezo Benders.

**compunetics**

**compunetix**

**CTS** Your Partner in Smart Solutions.

**YOUNGJI ELECTRONICS USA**

**Qualtek**  
Electronics Corporation

**MERITEK**  
ELECTRONICS CORPORATION

**Compunetics:** Flex and Rigid Flex for the Space, Aerospace, Defense, Medical, and Industrial Control Markets.

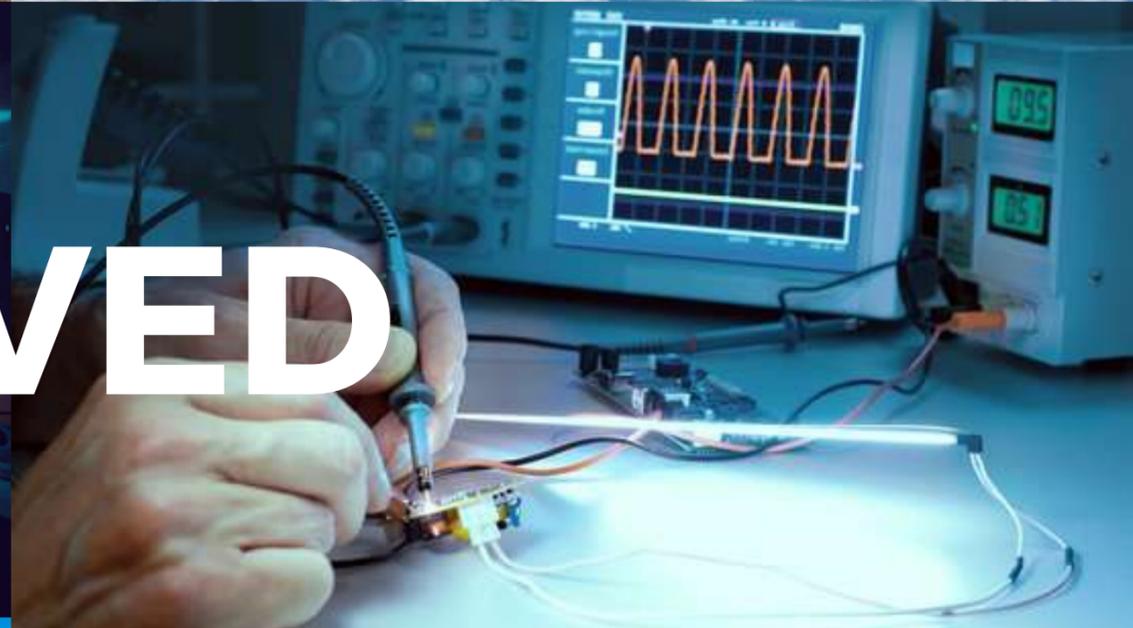
**Compunetix:** Full Turnkey Flex & PCB Assembly.

**CTS Corp:** Rotary Position Sensors, Precision Potentiometers, Rotary/Optical Encoders, DIP Switches, EMI/RFI Filters, Temperature Sensor Thermistors, Crystal Oscillators, and more.

**Youngji:** Human Machine Interfaces, Metal/ Polyester Dome Tactile Feedback Switches & LED's. Rubber Keypad/Touchscreen Assemblies.

**Qualtek:** AC & DC Fans, Heat Shrink & Cable Ties, Power Cords, Power Supplies, EMI Power Line Filters, AC Receptacles, USB cords, Circuit Breakers, & Cable Assemblies

**Meritek:** Capacitors, Resistors, Varistors (MOV), Thermistors, Inductors and RF Filters, PPCT Resettable Fuses, Transient Voltage Suppressors (TVS) Diodes and Bridges



# MARKETS SERVED

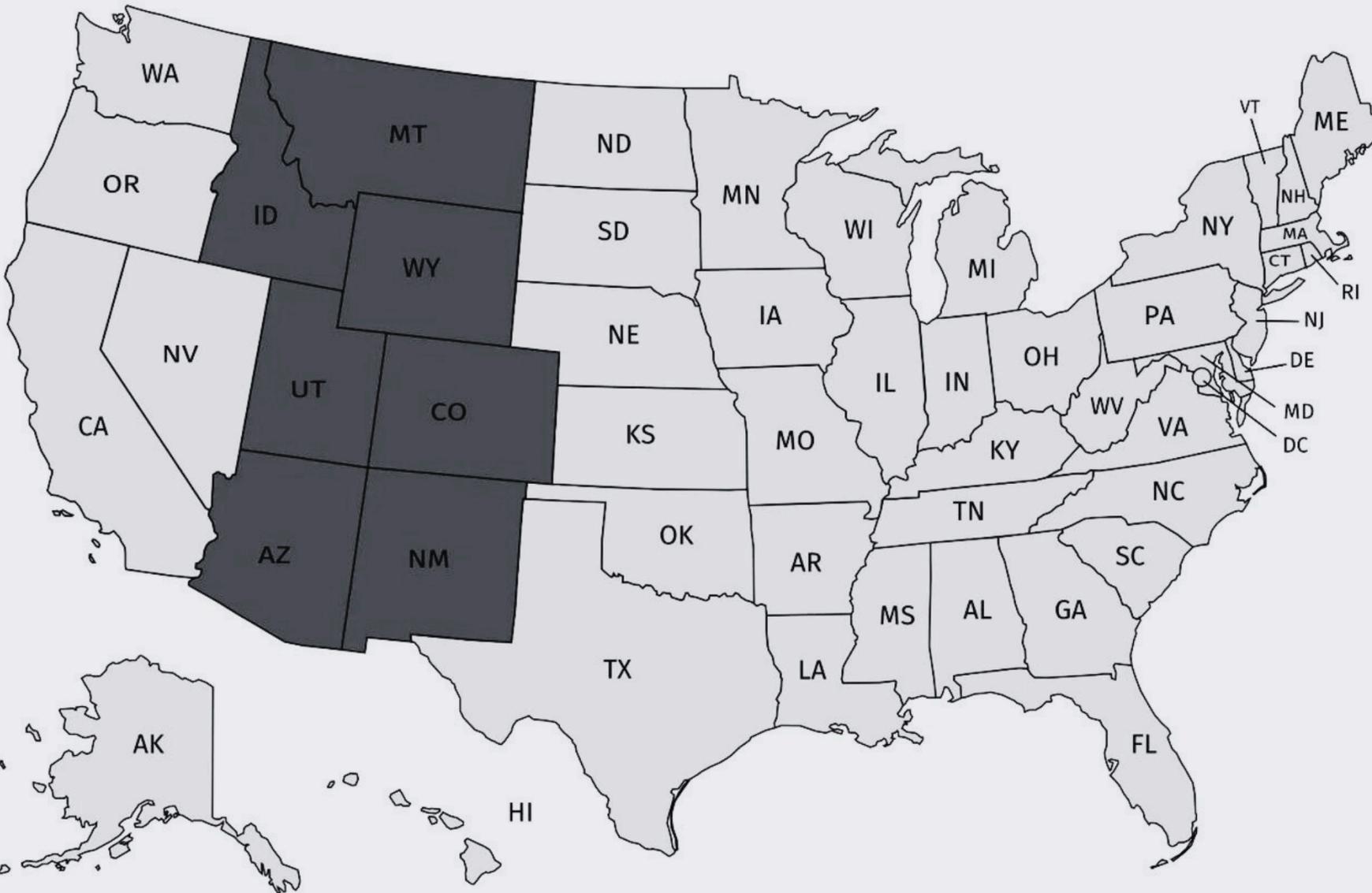


# TERRITORY COVERAGE

## Rocky Mountain Territory

Utah  
Colorado  
Wyoming  
Idaho

Montana  
Arizona  
New Mexico



# RECENT AWARDS

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Collin Lambert - 2022 Field Rep of the Year

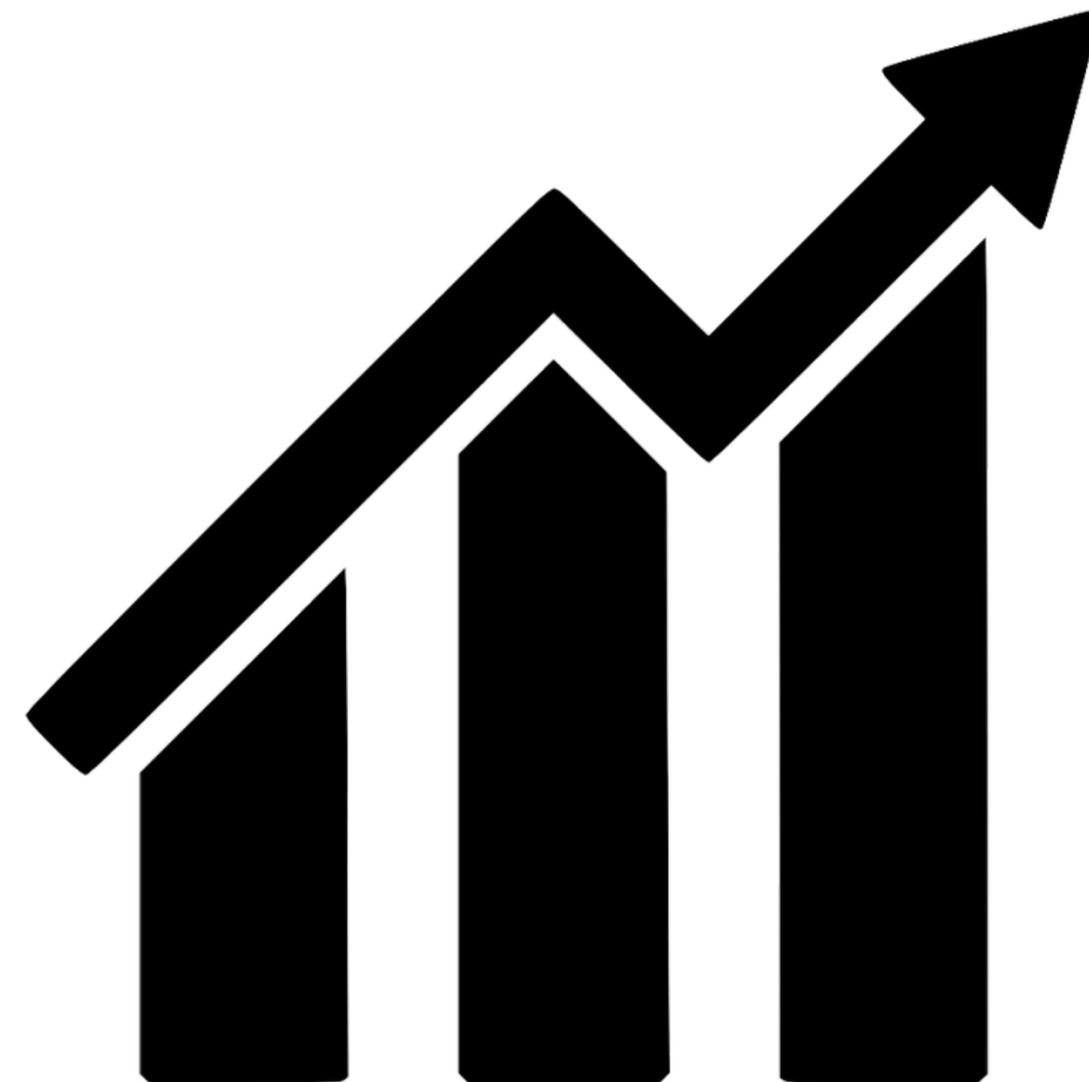


2023 Rep Firm of the Year

# SALES EXPERIENCE

- Power Supplies (All types)
  - Uninterruptible Power Supplies
    - Inverters
    - Power Analyzers
  - Customer Military Power Supplies
    - Acquisition Systems
    - AC Sources
    - EMC Test Equipment
  - Environmental Test Chambers
    - High Pot Test Equipment
    - Transformers
    - EMI Filters
    - Rugged Monitors
  - Telephone Line Simulators, DTMF Products
    - Connectors of Various Types
    - Terminal Blocks
  - Spring Contact Probes and Receptacles
    - Reed Switches & Relays
    - RF Filters
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- A-D, D-A Converters
  - Analog Hybrids
  - DC to DC Converters
- Plastic Injection Molding
- Data Acquisition Systems
  - Circuit Breakers
  - Proximity Sensors
- Batteries - SLA, NiCad, Lithium
- Delay Lines (active and passive)
  - PCB's
  - Flex Circuits (Mil & Comm.)
  - Cables, Molded, Jumpers
- Cable Harness & Assemblies
  - Switches
  - Membrane Switches
- EMI Shielding Material
  - Capacitors
  - Busbars



# CONTACT US

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