

Delivering Professional Technical Sales Representation Since 1987

## **COMPANY PROFILE**

http://www.taylormarketing.com



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Utah: (801) 546-9570

Colorado: (303) 465-3350

sales@taylormarketing.com

### **Manufacturers**























**Omnetics:** High Reliability Micro and Nano miniature connectors (.025 and .050 spacing) for Military, Aerospace, Space, and Commercial equipment.

**IEH Corporation:** Mission Critical Hyperboloid Connectors & Contacts for Space, Aerospace, Defense, and Medical Applications.

**Parameter:** Humidity Control & Environment Chambers for pharmaceutical, electronic, semiconductor, packaging, and textile industries.

**Anderson Power:** High Power/Signal Connectors (10A-550A) for Backup Power Systems, UPS Systems, Electric Vehicles, Home/Garden Equipment, DataCom/Telecommunications.

**PUI Audio:** Haptics, Microphones, Indicators, Sirens, Speakers/Receivers, Transducers, Piezo Benders.

**Flex Circuits (Compunetics):** Flex and Rigid Flex for the Defense, Medical, and Industrial Control Markets

**Electroswitch:** Electromechanical Switches: Relays, Digital Rotary, Push Buttons, Key Lock Switches, and Indicator Lights.

Interconnect Solutions: Injection Molding, Strain Relief, Encapsulated Circuits, and Overmold tooling, Cable Harness, Electro-Mechanical Assembly, Injection & Cable Potting

**Preci-Dip:** Spring Loaded Connectors/Pogo Pins, PCB Connectors, Blind Mating Connections for Commercial, Medical, Mil/Aero, Data Processing, and Transportation Industries.

Youngji USA: Human Machine Interfaces,
Metal/Polyester Dome Tactile Feedback and
LED's, Rubber, Keypad Assemblies,
CTS Corp: Rotary Position Sensors, Precision
Potentiometers, Rotary/Opitcal Encoders, DIP Switches,
EMI/RFI Filters, Temperature Sensor Thermistor, and more

### **About Us**

TAYLOR MARKETING INC. is a manufacturers' representative firm that specializes in the sales of high reliability electrical interconnect and power solutions. Doug Taylor founded TAYLOR MARKETING INC. in June of 1987. In February of 2016, John Lambert joined the company as a partner and owner. In May of 2020, Collin Lambert was added to the team to assist in our development of the Rocky Mountain territory and the greater Denver area.

Since its founding, the company aims to offer efficient and reliable services for our customers and the manufacturers that we represent. Our brand has a deep admiration for patriotism and providing a professional sales experience for the companies that improve and protect the community. The competitive advantage of TAYLOR MARKETING INC. is extensive knowledge regarding our territory, markets, and customers.

#### **MISSION**

To provide quality and professional sales and engineering representation to leading manufacturers.

#### VISION

Our vision is to be a top performer in the Rocky Mountain West territory by successfully serving customers with what they need, when they need it.

#### **MARKETS SERVED**

- OEM (electronic data processing, robotics, telecom, instrumentation, industrial controls, and test equipment).
- Military & Defense
- Space
- Aerospace
- Oil & Gas
- Medical & Biomedical Instrumentation
- Research & Development
- Public Entities

#### **TERRITORY COVERAGE**

Colorado, Utah, Wyoming, Idaho, Montana, Nevada, and Arizona

#### **PERSONNEL**

Doug Taylor: <a href="mailto:dtaylor@taylormarketing.com">dtaylor@taylormarketing.com</a>
John Lambert: <a href="mailto:jlambert@taylormarketing.com">jlambert@taylormarketing.com</a>
Collin Lambert: <a href="mailto:clambert@taylormarketing.com">clambert@taylormarketing.com</a>

# Product Sales Experience

- Power Supplies (All types)
- Uninterruptible Power Supplies
- Inverters
- Power Analyzers
- Customer Military Power Supplies
- Acquisition Systems
- AC Sources
- EMC Test Equipment
- Environmental Test Chambers
- High Pot Test Equipment
- Transformers
- EMI Filters
- Rugged Monitors
- Telephone Line Simulators, DTMF
  - **Products**
- Connectors of Various Types
- Terminal Blocks
- Spring Contact Probes and Receptacles
- Reed Switches & Relays
- RF Filters

- A-D, D-A Converters
- Analog Hybrids
- DC to DC Converters
- Plastic Injection Molding
- Data Acquisition Systems
- Circuit Breakers
- Proximity Sensors
- Batteries SLA, NiCad, Lithium
- Delay Lines (active and passive)
- PCB's
- Flex Circuits (Mil & Comm.)
- Cables, Molded, Jumpers
- Cable Harness & Assemblies
- Switches
- Membrane Switches
- EMI Shielding Material
- Capacitors
- Busbars