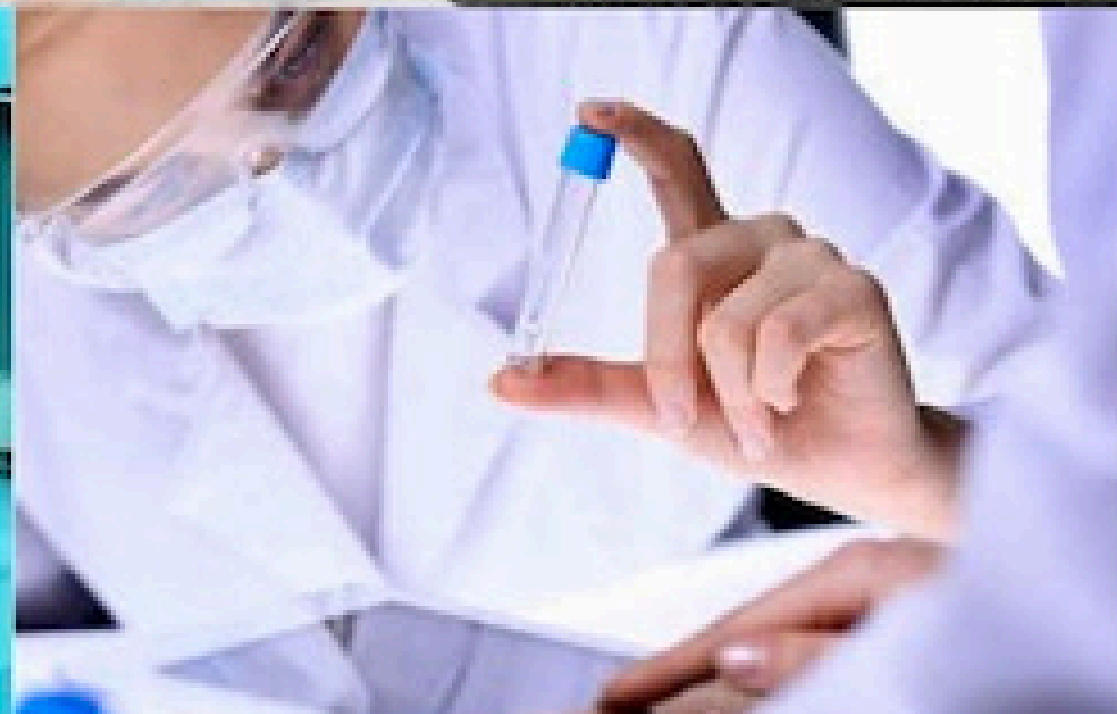
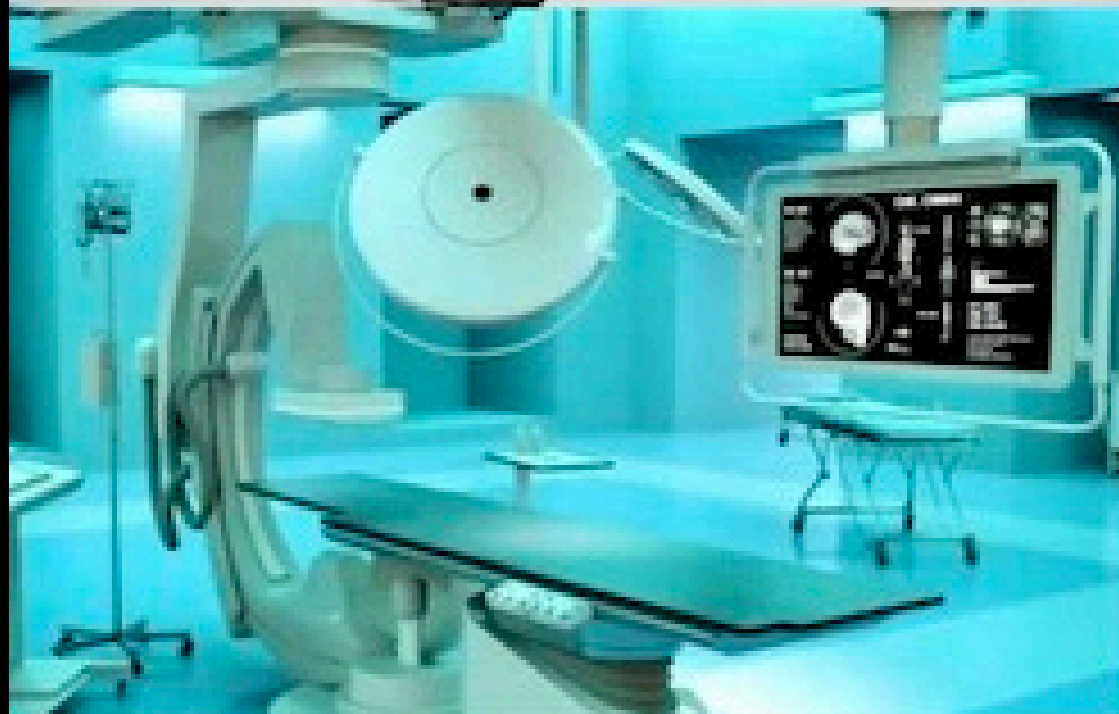


COMPANY PROFILE



 **TAYLOR**  **MARKETING**
TECHNICAL SALES REPRESENTATIVES



ABOUT US

TAYLOR MARKETING INC. is a Manufacturers' Representative firm that specializes in the sales of high reliability electrical interconnect, power and signal integrity solutions. Doug Taylor founded TAYLOR MARKETING INC. in 1987. In 2016, John Lambert joined the company as a partner and owner. In 2020, Collin Lambert was added to the team to assist in our development of the Rocky Mountain territory and the greater Denver area. Tommy Drain, CPA, came on board in 2024 to help us achieve our goals for growth and service our customers.

Since its founding, the company aims to offer efficient and reliable services for our customers and the manufacturers that we represent. Our brand has a deep admiration for American Manufacturing and providing a professional sales experience for the companies that improve and protect the community. The competitive advantage of TAYLOR MARKETING INC. is extensive knowledge regarding our territory, markets, and customers.



MEET OUR TEAM



John Lambert
Partner



Doug Taylor
Partner

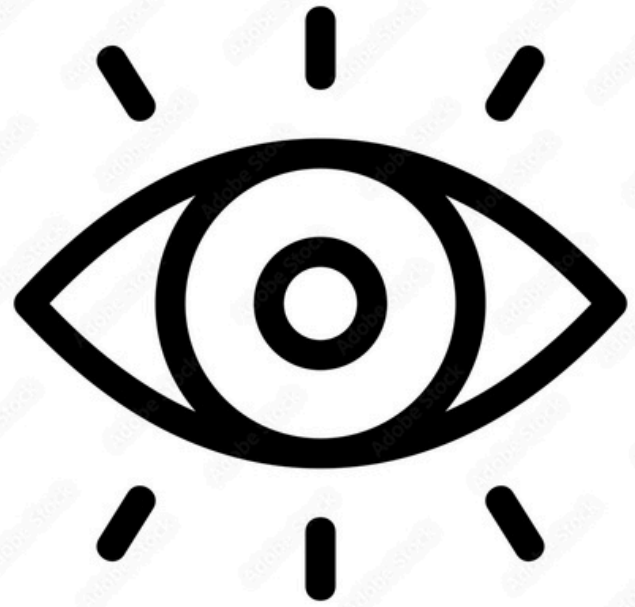


Collin Lambert
Manufacturers' Rep



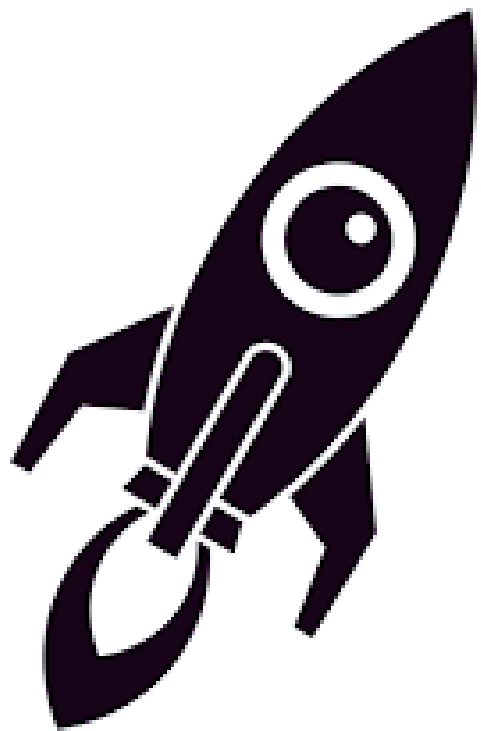
Tommy Drain, CPA
Manufacturers' Rep

VISION & MISSION



Vision

Continuing to be a top performer in the Rocky Mountain West territory by successfully serving customers with what they need, when they need it.



Mission

Connecting customers with cutting-edge solutions through expert sales support, trusted partnerships, and unwavering commitment to quality.

MANUFACTURERS

OMNETICS
CONNECTOR CORPORATION



IEH

ENDURING CONNECTIONS



PARAMETER
GENERATION & CONTROL

**ANDERSON
POWER™**

PUI audio inc

Omnetics: High Reliability Micro and Nano miniature connectors (.025" and .050" spacing) for Military, Aerospace, Space, and Commercial/Industrial equipment. MIL-DTL-83513 & MIL-DTL-32139

IEH Corporation: Mission Critical Hyperboloid Connectors & Contacts for Space, Aerospace, Defense, and Medical Applications.

Parameter: Humidity Control & Environment Chambers for pharmaceutical, electronic, semiconductor, packaging, and textile industries.

Anderson Power: High Power/Signal Connectors (10A-550A) for Backup Power Systems, UPS Systems, Electrification, Home/Garden Equipment, DataCom/Telecommunications.

PUI Audio: Haptics, Microphones, Indicators, Sirens, Speakers/Receivers, Transducers, Piezo Benders.

compunetics

compunetix

CTS Your Partner in Smart Solutions.

YOUNGJI ELECTRONICS USA

Qualtek
Electronics Corporation

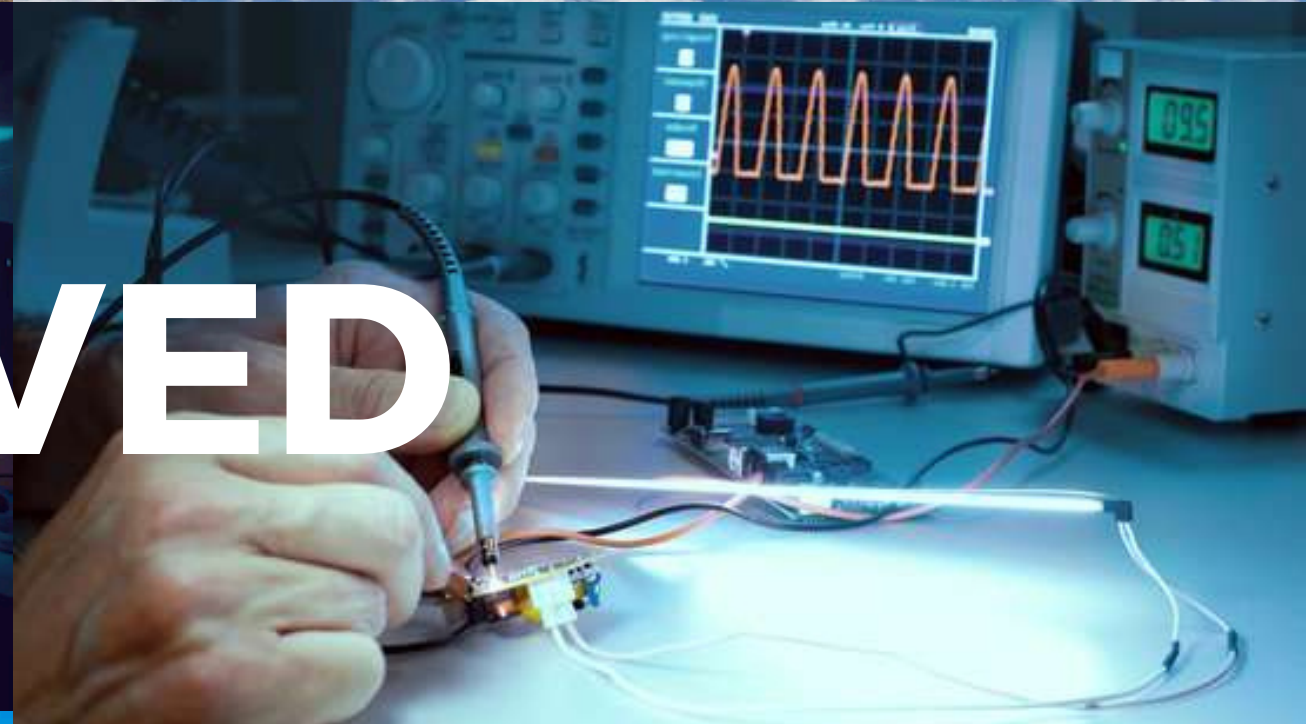
Compunetics: Flex and Rigid Flex for the Space, Aerospace, Defense, Medical, and Industrial Control Markets.

Compunetix: Full Turnkey Flex & PCB Assembly.

CTS Corp: Rotary Position Sensors, Precision Potentiometers, Rotary/Optical Encoders, DIP Switches, EMI/RFI Filters, Temperature Sensor Thermistors, Crystal Oscillators, and more.

Youngji: Human Machine Interfaces, Metal/ Polyester Dome Tactile Feedback Switches & LED's. Rubber Keypad/Touchscreen Assemblies.

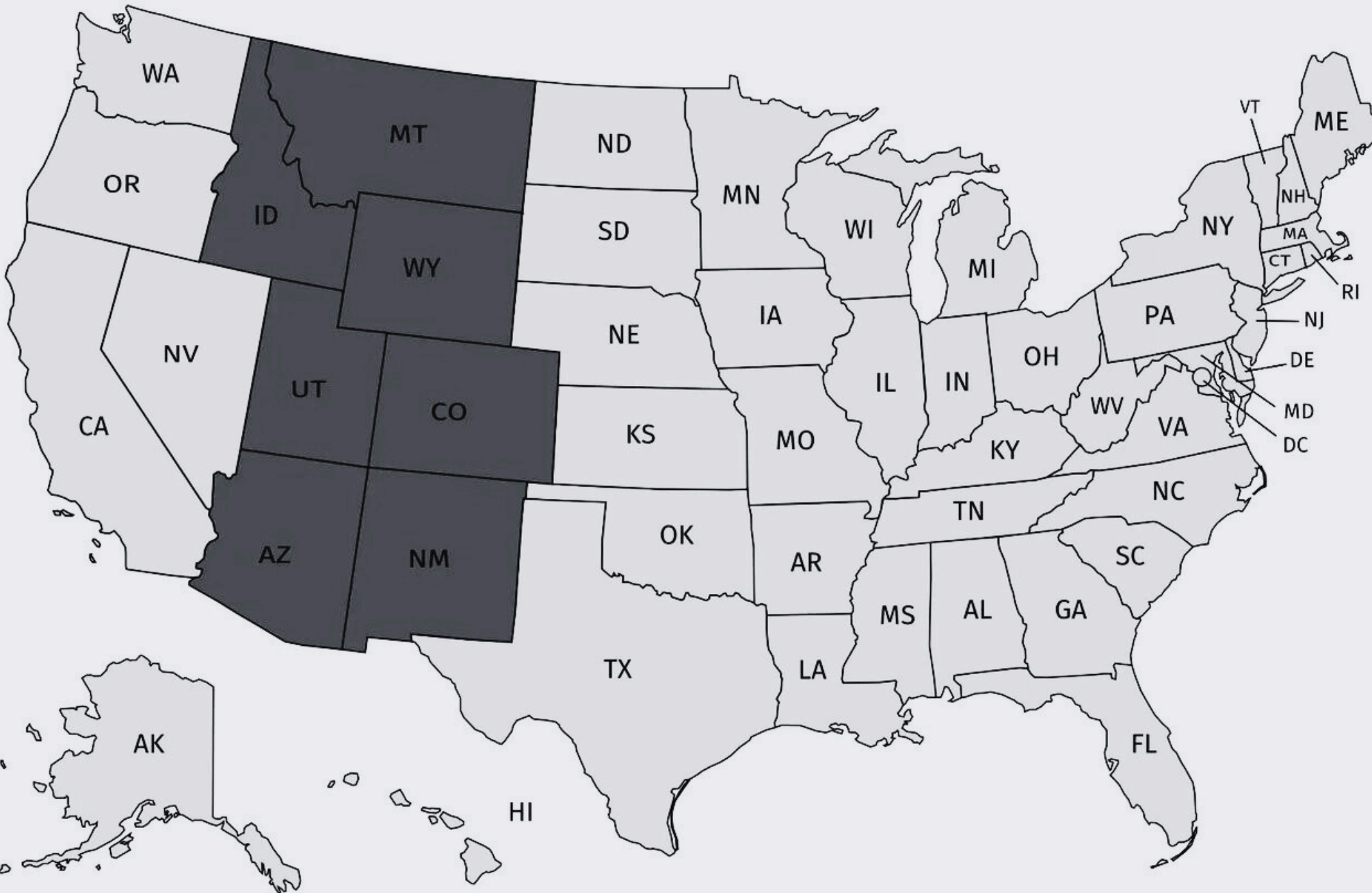
Qualtek: AC & DC Fans, Heat Shrink & Cable Ties, Power Cords, Power Supplies, EMI Power Line Filters, AC Receptacles, USB cords, Circuit Breakers, & Cable Assemblies



MARKETS SERVED



TERRITORY COVERAGE



Rocky Mountain Territory

- Utah
- Colorado
- Wyoming
- Idaho
- Montana
- Arizona
- New Mexico

RECENT AWARDS



Collin Lambert - 2022 Field Rep of the Year

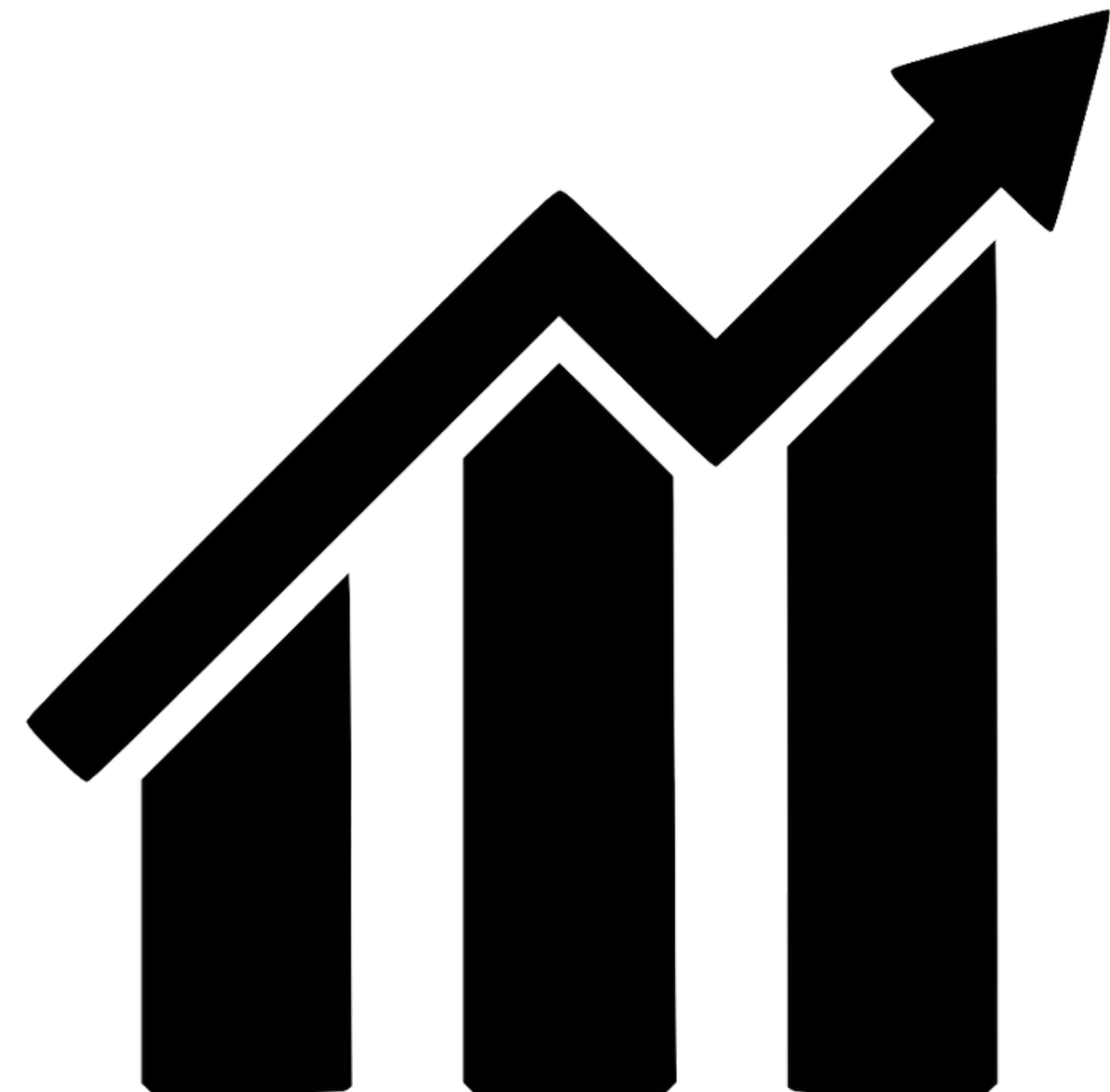


2023 & 2025 Rep Firm of the Year


SALES EXPERIENCE

- Power Supplies (All types)
- Uninterruptible Power Supplies
 - Inverters
 - Power Analyzers
- Customer Military Power Supplies
 - Acquisition Systems
 - AC Sources
 - EMC Test Equipment
- Environmental Test Chambers
 - High Pot Test Equipment
 - Transformers
 - EMI Filters
 - Rugged Monitors
- Telephone Line Simulators, DTMF Products
 - Connectors of Various Types
 - Terminal Blocks
- Spring Contact Probes and Receptacles
 - Reed Switches & Relays
 - RF Filters

- A-D, D-A Converters
 - Analog Hybrids
 - DC to DC Converters
- Plastic Injection Molding
- Data Acquisition Systems
 - Circuit Breakers
 - Proximity Sensors
- Batteries - SLA, NiCad, Lithium
- Delay Lines (active and passive)
 - PCB's
 - Flex Circuits (Mil & Comm.)
 - Cables, Molded, Jumpers
- Cable Harness & Assemblies
 - Switches
 - Membrane Switches
- EMI Shielding Material
 - Capacitors
 - Busbars





CONTACT US

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Tommy Drain: tdrain@taylormarketing.com

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