



Maximising The Untapped Potential of
Your Partnership Ecosystem to Transform
Your Place / Lives of Your Communities
Quick Questionnaire Assessment



For ambitious local authorities striving to unleash the untapped potential within their local partnership ecosystem

Partnership Ecosystem – Unleashing Untapped Potential in Localities

Partnerships, partnerships, partnerships everywhere!

Within every local authority area (locality) there are partnerships seeking to transform places and others seeking to improve peoples' lives such as Estate Regeneration Partnerships; City / Town Centre Partnerships; Business Improvement Districts; Community Safety Partnerships; Healthier Living Partnerships; Leisure & Culture Partnerships; Transport & Infrastructure Partnerships; Housing Partnerships; Community Networks; etc – the list just goes on and on!

Then there are county-wide and sub-regional partnerships impacting on localities.

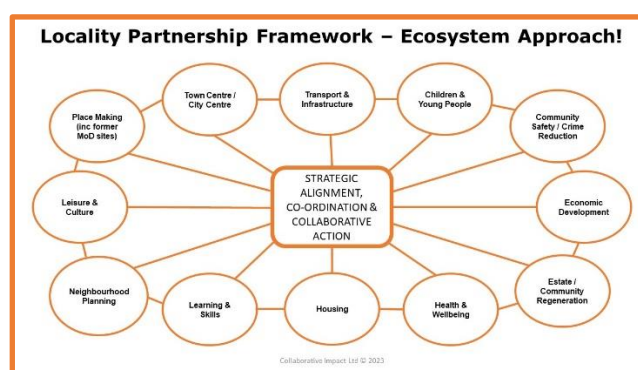
Every one of these partnerships' costs time, money and raises high delivery expectations.

The big question for localities is whether all these partnerships are in silos or joined together?

Are the numerous partnerships and networks within your own locality operating in 'partnership silos' where they are oblivious to whatever other partnerships and networks are out there and what they are doing – the classic left hand / right hand analogy!

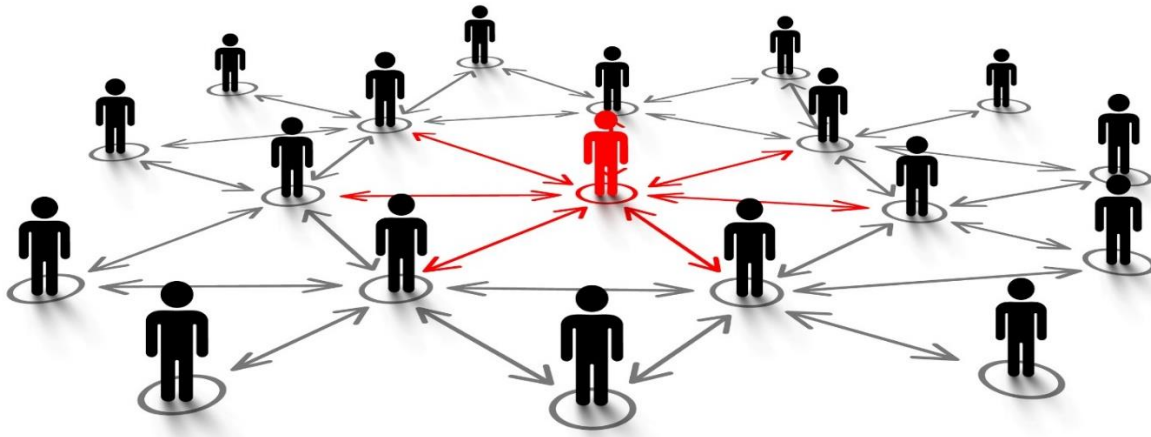


OR..... are they mapped, truly aligned, and synergies maximised through a coherent and co-ordinated 'strategic partnership framework' – a locality-wide Partnership Ecosystem?



What is a Partnership Ecosystem?

A partnership ecosystem is a strategic network within a locality that brings together diverse, but geographically focused, partnerships and organisations with differing capabilities and knowledge in a coherent and co-ordinated way; in order for them to collaborate, flexibly innovate and create shared value that transforms places and improves peoples' lives.



In these times of ever-increasing demand for strategic partnership working and collaboration to tackle a multitude of complex and wicked issues affecting places and communities; the benefits that a Partnership Ecosystem can bring to a locality are many and include:

- Strategic oversight and co-ordination, communications and direction-setting.
- Smarter collaborative delivery under-pinned by partnership performance management.
- Deeper understanding across all partners of where they fit in and their value-adding.
- Greater alignment, agility and innovation to seizing new opportunities.
- Whole systems partnership approach to transforming places and improving lives.
- Better sustainable outcomes; demonstrable collaborative impact.

In most cases, it is the Local Authority who is best placed – working with their many partners - to map, develop, drive and sustain the Partnership Ecosystem unique to their locality.

So, as a Local Authority or as an interested partner, ask yourself where are you on your Partnership Ecosystem journey? Have a look and answer these 8 quick questions to determine your current baseline position.....

| | Partnership Ecosystem Baseline Questionnaire | Yes | No | Don't Know |
|----|---|-----|----|------------|
| 1) | My Local Authority's oversight and co-ordination of partnership working being undertaken within my locality is structured around a Partnership Ecosystem approach. | | | |
| 2) | My Local Authority has undertaken Partnership Ecosystem mapping all the key partnerships and networks within my locality; and there is absolute clarity on the purpose and value-adding of each and every one. | | | |
| 3) | My Local Authority's Councillors and Senior Management Team fully understand the Partnership Ecosystem map and its value in driving positive change for within my locality and for our communities. | | | |
| 4) | My Local Authority's Partnership Ecosystem map for my locality is regularly discussed and reviewed (say quarterly) by our key partnerships and networks for accuracy, alignment and new value-creating opportunities. | | | |
| 5) | My Local Authority regularly encourages its key senior partners to discuss and review our Partnership Ecosystem with their own boards and senior management teams; and to feedback ideas for new value-creation. | | | |
| 6) | My Local Authority's Full Council, Cabinet and Senior Management Team receive periodic reports (say quarterly) on the progress of our Partnership Ecosystem and its key deliverables. | | | |
| 7) | Within my Local Authority, every single key thematic partnership and network is clearly aligned to both a relevant service senior manager and to the relevant portfolio holder within our Cabinet. | | | |
| 8) | My Local Authority has a dedicated and experienced strategic partnerships manager tasked with developing, refining and driving the Partnership Ecosystem across my locality for the mutual benefit of all our partners. | | | |

| Scored Yes | Your Partnership Ecosystem Baseline Score Rating |
|------------|---|
| 7 or 8 | Your approach to your Partnership Ecosystem within your locality is demonstrating best practice in all or almost all aspects. |
| 5 or 6 | Your approach to your Partnership Ecosystem within your locality is working well enough but some aspects may need further exploration and action. |
| 2 to 4 | Your approach to your Partnership Ecosystem within your locality may appear to be working but it has a number of areas of concern requiring prompt remedial action. |
| Nil or 1 | Your approach to your Partnership Ecosystem within your locality is struggling; it needs immediate remedial action. |

Partnership Ecosystem Advice Service

I offer a valuable and fully confidential Partnership Ecosystem Advice Service to Local Authority senior leaders and their partners; working side-by-side with them to design, operate and maximise the significant benefits that can be realised through their own unique Partnership Ecosystem for their locality around:

- Strategic oversight and co-ordination, communications and direction-setting.
- Smarter collaborative delivery under-pinned by partnership performance management.
- Deeper understanding across all partners of where they fit in and add value.
- Greater alignment, agility and innovation to seizing new opportunities.
- Whole systems partnership approach to transforming places and improving lives.
- Better sustainable outcomes; demonstrable collaborative impact.

Please do not hesitate to contact me to arrange a no-obligation meeting to explore further.

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About Henry Pavey MBA, CTArcf, FICW:

Henry is a specialist advisor and facilitator; guiding leaders and organisations in building 'Collaborations of Impact'. With over 25 years of real world hands-on experiences – both as a local government employee and as an independent consultant - coupled with relevant academic under-pinning and a military service background; he provides leaders and organisations with practical advice and solutions to the multi-faceted frustrations they face in seeking to build 'Collaborations of Impact'.

As a leading authority in strategic partnership working and collaboration, Henry is a Fellow of the Institute for Collaborative Working and is a Member of both its Advisory Council and its Thought Leadership Special Interest Group. He is also an accredited Collaborative Transformation Architect Fellow from Canterbury Christ Church University; Member of The Association of Strategic Alliance Professionals; and has an MBA from Solent University.

