



## Capability Statement

[www.otmmedsupplies.com](http://www.otmmedsupplies.com)

## COMPANY OVERVIEW



OTM Medical Supplies LLC is a certified Service-Disabled Veteran-Owned Small Business (SDVOSB) headquartered in Floresville, Texas. We specialize in the distribution of high-quality, U.S.-manufactured medical supplies including CPAP accessories, oxygen therapy products, nitrile gloves, surgical masks, and shoe covers. Our mission is to support healthcare facilities and government agencies with fast, reliable delivery and exceptional customer service. With strong partnerships with veteran-owned manufacturers, we ensure efficient fulfillment from strategically located warehouses in Illinois and Georgia. Our goal is to build lasting relationships through integrity, responsiveness, and proven supply chain reliability.

## CORE COMPETENCIES

- Reliable supply of facemasks and exam gloves to hospitals and healthcare facilities
- Streamlined and efficient administrative and ordering processes
- Experience with GPC (Government Purchase Card) purchases
- U.S. Veteran-owned manufacturer partnerships
- Expertise aligned with SDVOSB/VOSB socio-economic goals

## PAST PERFORMANCES

- **Department of Veterans Affairs (VA):** Fulfilled critical PPE and respiratory supply orders across VA facilities, noted for timely delivery and adherence to high medical standards.
- **Walmart.com:** Acted as a trusted third-party vendor, showcasing scalable logistics, retail compliance, and consistent fulfillment in a competitive commercial environment.

## DIFFERENTIATORS

- Over 10 years of government contracting experience (Contracting Officer level)
- SBA-Certified SDVOSB and Texas Veterans Commission VOSB
- Exceptional, personalized customer service tailored to each client
- No standard shipping charges for government agency orders
- Proven ability to build long-term relationships with federal buyers
- All products distributed are manufactured in the United States

## COMPANY SNAPSHOT

**CEO/PRESIDENT:** CESAR GIRON JR.

**Address:** 6591 US HWY 181 N.  
FLORESVILLE, TX 78114

**Phone:** ☎ 830-216-1569

**Email:** [otmmedsupply@gmail.com](mailto:otmmedsupply@gmail.com)

**Certifications:** SDVOSB, VOSB, small business

**CAGE:** 0QPQ4 **UEI:** WCAWBDAPY3W4

**DUNS:** 13-350-7065 **TAX ID (EIN):** 99-4979612

