





DECEMBER MAINTENANCE

Make sure your home is ready for the warmer temps

BEST HOLIDAY LIGHTS

The best walking and drivethru lights in the area!

MARKET UPDATE

All the information about your local market





TIPS FOR SELLING YOUR HOME **DURING THE HOLIDAYS**

STACE IT ACCORDINGLY

Deck the halls, but not too much. Opt for neutral holiday decorations to not turn off any potential buyers.

PRICE IT ACCORDINGLY

It's important to get the right pricing strategy based on an assessment of market data. During the holidays, it is best to price it right from the start to avoid haggling later.

BE FLEXIBLE ABOUT SHOWINGS PEAL

During the holiday season, everyone is busy and may have more plans than usual, but if you're selling your home, you need to be flexible and accessible when it comes to showings.

CLEAN-UP THE CURB APPEAL

With the trees bare, your curb appeal is essential. Keep it cleaned up by shoveling the walkways, driveway, and illuminating pathways.

WORK WITH A RELIABLE AGENT

You want to be sure that you're working with an agent who isn't going to be MIA I can Opt not to assure you that I always have your back.

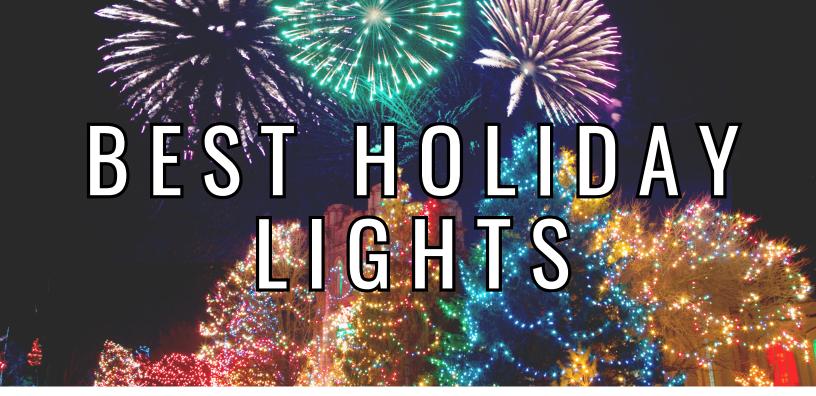
FOCUS ON OUTDOOR FEATURES

If you live somewhere with harsh winters, selling your home around the holidays can give you the chance to show off some of the exterior features that make it equipped for winter weather.



DECEMBER July Maintenance

- Place foam covers over exterior faucets
- Inspect caulking around windows and doors
- · Clean washing machine
- · Have the air conditioner winterized
- Have furnace serviced



Love looking at holiday lights? I do too! Here are my favorite places to enjoy!

- WINTER CITY LIGHTS
 - Walking Lights 4501 Olney Laytonsville Rd Olney, Maryland 20832
- MERRIWEATHER SYMPHONY OF LIGHTS

Driving Lights 10475 Little Patuxent Pkwy Columbia, MD 21044

- WINTER FESTIVAL OF LIGHTS
 - Driving Lights 1130 Largo Rd Upper Marlboro, MD 20774
- NATIONAL ZOO LIGHTS

Walking Lights 3001 Connecticut Ave NW Washington, DC 20008



Holiday MOVIE Checklist





OCTOBER 2025 | PRINCE GEORGE'S, ANNE ARUNDEL AND MONTGOMERY COUNTY

PROPERTIES LISTED

5,422

PROPERTIES SOLD

2,810

AVERAGE SALE PRICE

\$526,000

AVERAGE LISTING PRICE

\$520,000

AVERAGE DAYS ON MKT

31

MONTHS OF **INVENTORY**

3.1



The real estate market is very active in December. Contact me for more information.

SCAN THIS QR CODE FOR YOUR FREE HOME VALUE!





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