

# April

A REAL ESTATE NEWSLETTER

HOME UPDATE BY WILLIAM GAWNE JR.



## FREQUENTLY ASKED QUESTIONS

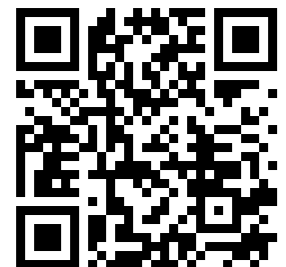
Take a look at the most frequently asked questions.

## APRIL MAINTENANCE

Make sure your home is ready for the warmer temps

## MARKET REPORT

All the info on the market in your area



# FREQUENTLY ASKED QUESTIONS FROM HOUSE SELLERS

## HOW MUCH WILL SELLING MY HOUSE COST?

While the concrete figure will depend very much on individual circumstances, there are some standard costs that home sellers might come across. These could come in the form of a real estate commission fee, an instrument survey, a title search, various repairs, or any inspections that need coordinating.

## HOW CAN I PREPARE MY HOUSE FOR SALE?

Take care of any necessary repairs (any leaks or damp problems, faulty wires, or plumbing problems) and ensure that the entire property is cleaned and decorated ready to be photographed for house listings.

## SHOULD I STAGE MY HOUSE OR SHOW IT EMPTY?

When giving tips for home selling, the perfect formula in this situation is a blend of the two: a staged home sells quicker than an empty one, but a prospective buyer needs to be able to picture themselves there without too many personal items and clutter distracting. Here they are.

## HOW MUCH IS MY HOUSE WORTH?

This is another number that heavily depends on the home's factors but goes here figures about similar properties in the local area can easily be sourced online and used as a guide.





# THINGS YOU SHOULD NEVER THROW AWAY

## Heirloom Furniture



Grandma's wingback chair certainly brings back lots of memories, but it may not go with your current living arrangement whether by style or size. Before tossing it out, consider asking other family members if it's wanted, or try giving it a makeover.

## Photographs



In this digital age, gone are the days when we'd have physical prints of our photographs. Nothing beats rifling through such photographs by hand. Think twice before tossing out such treasured memories.

## Books



Finished reading your books? Don't pack them up for garbage day just yet. Books are a great accessory in home decor. They add color to shelves and built-in units and can add style to a boring coffee table. If that doesn't work for you, check with your local library if they are accepting donations.

## Client Review



### Trey R.



William is very knowledgeable and worked to ensure my first-time home-buying experience was a smooth transition.



# APRIL Maintenance *Tips*

- Clean ceiling fans and reverse to counter-clockwise
- Inspect driveway and sidewalks for cracks
- Trim tree branches away from the house
- Clean refrigerator coils
- Clean blinds and curtains
- Check exterior siding for damage



## Market Update

MARCH 2025 | PRINCE GEORGE'S, ANNE ARUNDEL AND MONTGOMERY COUNTY

LISTED PROPERTIES	AVERAGE LIST PRICE	AVERAGE MARKET DAYS
3,599	\$529,000	27
SOLD PROPERTIES	AVERAGE SALE PRICE	MONTHS OF INVENTORY
1,507	\$491,000	2.7



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