Spring Lake Board Meeting – April 12, 2021

Attendees:

| Name | Role | Attendance |
|-----------------|--|-------------|
| Dan Kelly | President | \boxtimes |
| Conrad Ketelson | Vice President | \bowtie |
| Kerry Schmid | Secretary | \boxtimes |
| Sandy Sauve | Director of Marketing / Communications | × |
| Laure Peters | Treasurer | × |
| Patsy Lundquist | Board Member | \boxtimes |
| Lisa Quinn | Board Member | × |
| Jim Gilbertson | Board Member | \bowtie |
| Wesley | Board Member | × |
| Kelly Charles | Board Member | × |

Meeting Location: Zoom, 7pm

Agenda Topics:

- Opening remarks (5 minutes)
- Treasurer Report (5 minutes)
 - o Financial Report \$19612.63 (PayPal and Bank Account); dues and sponsorship are coming in
 - Year to Date Expense \$1659.09; Revenue Budget \$10190.13; at plan for sponsorship dues all sponsors have paid
- Monthly Committee Review
 - Assignments
 - Existing board members to join one of the committees
 - Action Item: next month to review responsibilities
 - A leader of a committee does not to be "on the board"
 - Community Outreach
 - Membership

Below is a membership update as of April 10, 2021

| 124 | Current 2021 Paid Member/Sponsors |
|------------|---|
| 23 | New 2021 Members including 3 New Sponsors |
| 54 | Number of additional members needed to reach our goal |
| \$3,210.13 | Current 2021 Membership Dollars received |
| \$1,043.87 | Additional Membership revenue needed to reach our goal. |
| | |

Membership Communication through May

- Newsletter delivered to all members and is online. Membership form included in non-paid members.
- Membership communication at Annual Meeting
- Member gift delivery first weekend in May (License plate and Spring Lake Map)

2021 Membership Recap

Revised April 10, 2021

| | # of Addresses | 2020 Total | 2021 1-Year | 21/22 2 Year | 21/22/23 3 Year | Past 2 Year | Past 3 Year | 2021 Total | 2021 Goal |
|--|-------------------|------------|----------------|-----------------|--------------------|----------------|----------------|---------------|--------------|
| Member Zone 1 - Jordan1 Spring Lake Twp | 23 | 137 | 1 | | | | | 1 | |
| Member Zone 2 - Jordan2 Spring Lake Twp | 76 | 1 | 23 | 2 | | | 1 | 26 | |
| Member Zone 3 - Prior Lake Spring Lake Twp | 77 | 1 | 13 | 1 | 2 | 7 | 1 | 24 | |
| Member Zone 4 - Prior Lake Sunset & Fairview | 55 | 1 | 6 | 3 | 1 | | 4 | 14 | |
| Member Zone 5 - Prior Lake Spring Lake Road | 92 | | 8 | 1 | 2 | 2 | 1 | 14 | |
| Member Zone 6 - Shakopee Shoreline Blvd & Sunset | 48 | | 10 | | 1 | 1 | 2 | 14 | |
| Member Zone 7 - Shakopee Spring Lake Estates | | 1 | 7 | | 2 | 3 | 2 | 14 | |
| Member Zone 8 - Miscellaneous | 7 | 1 | 2 | | 2 | | | 4 | |
| Sponsor /Donations | 13 | 11 | | | | | | 13 | |
| Total | 391 | 148 | 70 | 7 | 10 | 13 | 11 | 124 | 178 |

| New Members / Sponsors | | | | |
|-------------------------------|------|------|------|--|
| | 2021 | 2020 | 2019 | |
| 1 Year Membership | 13 | 24 | 24 | |
| 2 Year Memberships | 1 | 0 | 2 | |
| 3 Year Memberships | 4 | 2 | 8 | |
| 3-Year Reoccurring Membership | 2 | | | |
| Sponsor | 3 | 3 | 0 | |
| | 23 | 29 | 34 | |

| 2021 Membership Goal Recap | |
|--|-----|
| 2021 membership goal | 178 |
| # of paid members needed to reach goal | 54 |

| 2021 Membership Goal Recap | PayPal | Checks | Total |
|---------------------------------------|------------|------------|------------|
| Member Payments as of 1/11/2021 | \$604.29 | \$120.00 | \$724.29 |
| Member Payments as of 2/8/2021 | \$595.74 | \$510.00 | \$1,105.74 |
| Member Payments as of 3/7/2021 | \$510.36 | \$390.00 | \$900.36 |
| Member Payments as of 4/10/2021 | \$269.74 | \$210.00 | \$479.74 |
| Grand Total To Date | \$1,980.13 | \$1,230.00 | \$3,210.13 |
| Membership Budget | | | \$4,254.00 |
| Member payments needed to meet Budget | | | \$1,043.87 |

- In May, seeing how many households were members in previous years and have not signed up for a 2021 membership
- On track to hit membership goal

Business Sponsorship

- All plaques are ready to go to be delivered
- Under budget on sponsorships expenses
- Action Item: Pictures of Sponsors with the Plaques/License Plates

Social Committee

- · Bootleg has been secured
- Permits, Timeline for the Band are all in the works
- Outstanding Kids Activity finalized
- Plan status is on the water looking to see if a hybrid model
- Upcoming Events
 - Annual Meeting Sandy to send out the zoom link
 - Memorial Day Paddle Lauren is a sponsor and at Dan Kelly's beach

New Board Members



2021 SLA Board

- Member Elections.doc
- Number of Opening on the Board is equal to number of parties interested, so the elections do not need to go the annual meeting
- Roles All Approved as Listed Below
 - President Wes Steffan
 - Vice President Patsy Lundquist
 - Secretary Audra Miears
 - Board Member Jesse Loudon
 - Board Member Ken Rodning
- Communication Updates
 - Website Update after the annual meeting
 - Notification of new board meetings
 - Jim -> Audra
 - Patsy -> Jesse
 - Lisa -> Ken
 - Communicate on approved, invites to the meetings will be sent out and the annual meeting it will be announced

Annual Meeting Update

- Logistics
 - Send the virtual meeting invite through the evite website
 - Sandy, Dan, Lauren and Kerry to sign on at 6:45
 - Dan is the MC/Host; Kerry will monitor the chat for questions
 - 24 minutes of pre-recorded video; 36 for other content; drawing at the end
- PowerPoint run thru

Around the horn

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