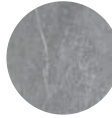
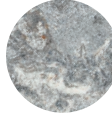
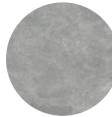


OUT DOOR

COLLECTIONS 2026

colours table

CONCRETE		page					
● urban	20mm 60,4x120,8 24"x48" rect R11* 60,4x60,4 24"x24" rect R11	08					
			perla	greige	fumo	sabbia	mix dec**
			*perla, greige only ** 60,4x60,4 only				
WOOD							
● essence	20mm 30x120,8 12"x48" rect R11	18					
			noce	tortora			
STONE							
● rock	20mm 60,4x120,8 24"x48" rect R11* 80x80 32"x32" rect R11**	22					
			grey	beige	taupe		
			*beige, grey only ** beige, taupe only				
● slate	20mm 80x80 32"x32" rect R11	28					
			cream	grey	ash		
● modulo	20mm 60,4x60,4 24"x24" rect R11 30x60,4 12"x24" rect R11 30x30 12"x12" rect R11	32					
			light				
● extra quartz	20mm 60,4x120,8 24"x48" rect R11	36					
			white	grey			
● north stone	20mm 60,4x60,4 24"x24" rect R11	40					
			silver	grey			

index by size

CONCRETE		colours		pag	60,4x120,8 ret 24"x48"	30x120,8 ret 12"x48"	80x80 ret 32"x32"	60,4x60,4 ret 24"x24"	modular
urban				08					
WOOD		colours		pag					
essence				18					
STONE		colours		pag					
rock				22					
slate				28					
modulo				32					
extra quartz				36					
north stone				40					

index

Collection size colour	02
Index by size	03
Intro	04
Collections	08
Special pieces	46
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quality and style
in outdoor paving

Coordinated outdoor surfaces

AN EXTENSIVE RANGE IN STANDARD AND 20MM THICKNESS

We offer a wide range of floors, with a specific finish for outdoor spaces, both in the standard thickness coordinated with the indoor floors, and in slabs with an extra-thickness of 20 mm, which can be laid in different ways, even resting on grass, sand or gravel.

The high-quality porcelain of these collections combines design, safety and durability in any weather condition: it is resistant to frost, wear and stains, and the colours do not fade over time.

Soft touch. skid proof. wet-dry. easy to clean

AN INNOVATIVE FINISH, SOFT TO THE TOUCH AND NON-SLIPPERY

An innovative surface finish, particularly pleasant and soft to the touch: even in the presence of water the excellent non-slip characteristics go hand in hand with the extreme ease of cleaning.

A result made possible by the application of exclusive nanogrits. The surface is particularly regular and uniform – and therefore easy to clean – while maintaining a slip resistance coefficient suitable for outdoor use.

Where

PORCELAIN STONEWARE IN 20 MM THICK SLABS:
the most innovative, functional solution for all types of outdoor flooring.



GARDENS, PUBLIC PARKS, COURTYARDS



BEACHES, HOLIDAY VILLAGES, SWIMMING POOLS



DRIVEWAYS, SQUARES AND PATHWAYS



BAR AND RESTAURANT OUTDOOR SEATING AREAS



PATIOS, BALCONIES

How

TWENTY SLABS ARE LOAD-BEARING AND INCREDIBLY VERSATILE.
They offer multiple installation opportunities: dry laying, raised installation on plastic supports, adhesive bonded for driveways.



ADHESIVE BONDED LAYING ON SCREED

Slabs are adhesive bonded on a rigid screed, for complete safety for courtyards and driveways with car and light vehicular traffic.



LAYING ON GRASS

Slabs laid directly on grassed surfaces can be removed and repositioned. For parks and gardens, with juxtaposed or irregular laying solutions.



LAYING ON GRAVEL

A gravel sub-base offers stability and drainage, ideal for flooring in gardens as well as patios. Repositionable system.



LAYING ON SAND

For bar and café areas and pathways of beach establishments and holiday villages. Solid, safe and resistant to sun and sea salt.



RAISED INSTALLATION

Slabs are laid on practical, adjustable, modular supports, creating an inspectionable raised floor that conceals all cables and pipes.

Why

IT REMAINS UNCHANGED OVER TIME AND IS RESISTANT TO SUN, FROST AND STAINING.
Twenty high-performance porcelain stoneware is the ultimate solution overcoming all the problems associated with traditional outdoor floors.



RESISTANCE TO THERMAL SHOCK



EASY TO CLEAN



EASY TO LAY



STAIN RESISTANT



NON-SLIP



WEAR RESISTANT



INDOOR-OUTDOOR COORDINATION



DURABILITY



MONOLITHIC



INSPECTIONABLE

urban

● PORCELAIN TILES WITH COLOURED BODY DIGITAL



colours



perla



greige



fumo



sabbia

surfaces



twenty

sizes



60,4x120,8 24"x48" 20mm rect R11*



60,4x60,4 24"x24" 20mm rect R11

* Perla / Greige only

decors



mix dec**

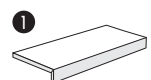
** 60,4x60,4 only



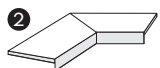
perla 24"x48" 20mm rect



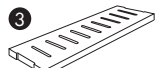
floor
sabbia 24"x24" 20mm rect



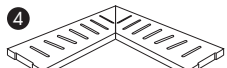
1
LINEARE AD ELLE
12"x24"x2" rect



2
ELLE ANGOLARE INTERNO
12"x24"x2" rect



3
GRIGLIA LINEARE
6"x24" rect



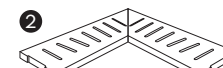
4
GRIGLIA ANGOLARE
6"x24" rect



floor
sabbia 24"x24" 20mm rect



1
GRIGLIA LINEARE
6"x24" rect



2
GRIGLIA ANGOLARE
6"x24" rect



floor
fumo 24"x24" 20mm rect - mix dec 24"x24" 20mm rect



floor
mix dec 24"x24" 20mm rect

perla



perla twenty		
	60,4x120,8 rect 24"x48" 20mm	
		60,4x60,4 rect 24"x24" 20mm
 mm	4/5 "	4/5 "
unit/box	1	2
SqFt/box	7,86	7,86
lbs/SqFt	9,2	9,0
box/plt	30	32
SqFt/plt	235,73	251,45
lbs/plt	2.227	2.321

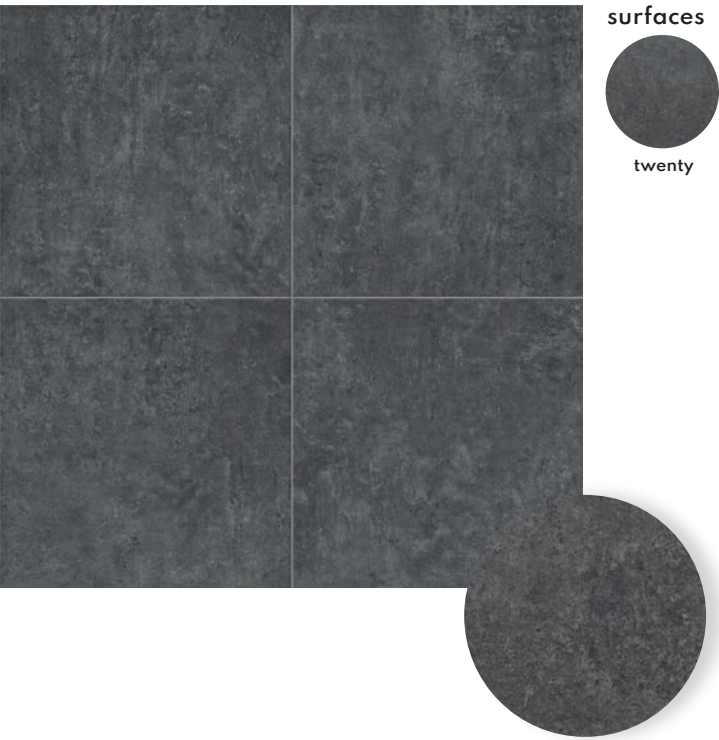
greige



greige twenty		
	60,4x120,8 rect 24"x48" 20mm	
		60,4x60,4 rect 24"x24" 20mm
 mm	4/5 "	4/5 "
unit/box	1	2
SqFt/box	7,86	7,86
lbs/SqFt	9,2	9,0
box/plt	30	32
SqFt/plt	235,73	251,45
lbs/plt	2.227	2.321



fumo



fumo twenty	
	60,4x60,4 rect 24"x24" 20mm
 mm	4/5 "
unit/box	2
SqFt/box	7,86
lbs/SqFt	9,0
box/plt	32
SqFt/plt	251,45
lbs/plt	2.321

sabbia



sabbia twenty	
	60,4x60,4 rect 24"x24" 20mm
 mm	4/5 "
unit/box	2
SqFt/box	7,86
lbs/SqFt	9,0
box/plt	32
SqFt/plt	251,45
lbs/plt	2.321

decors . decori . décors . Dekore . decoraciones



urban mix dec *
60,4x60,4 20mm rect

graphics development
sviluppo grafico

	
60,4x60,4 rect 24"x24"	
decoro 20mm*	
	
twenty	
 mm	4/s "
unit/box	2
SqFt/box	7,86
lbs/SqFt	9.00
box/plt	32
SqFt/plt	251,45
lbs/plt	2.321

*For use in combination with the PERLA 20mm ret and FUMO 20mm ret
URBAN MIX DEC: 9 different decorative motifs randomly mixed in boxes of 2 pcs.
The presence of all motifs and the absence of duplicate motifs in the same order cannot be guaranteed.

● PORCELAIN TILES WITH COLOURED BODY DIGITAL



floor
mix dec 24"x24" 20mm rect
perla 24"x24" 20mm rect
fumo 24"x24" 20mm rect



essence

floor
noce 12"x48" 20mm rect

OUTDOOR 2026

essence

● PORCELAIN TILES WITH COLOURED BODY DIGITAL



colours



noce



tortora

surfaces



twenty

sizes



30x120,8 12"x48" 20mm rect R11



tortora



surfaces



twenty

	30x120,8 rect 12"x48" 20mm
tortora twenty	
unit/box	2
SqFt/box	7.86
lbs/SqFt	9.2
box/plt	36
SqFt/plt	282.88
lbs/plt	2.663

noce



surfaces



twenty

	30x120,8 rect 12"x48" 20mm
noce twenty	
unit/box	2
SqFt/box	7.86
lbs/SqFt	9.2
box/plt	36
SqFt/plt	282.88
lbs/plt	2.663

● PORCELAIN TILES WITH COLOURED BODY DIGITAL



floor
tortora 12"x48" 20mm rect

For the special pieces/trims of 20mm thickness products, please refer pag.46

rock

rock

● PORCELAIN TILES WITH COLOURED BODY DIGITAL



colours



grey



beige



taupe

surfaces



twenty

sizes



60,4x120,8 24"x48" 20mm rect R11 *



80,2x80,2 32"x32" 20mm rect R11 **

* Beige / Grey only
** Beige / Taupe only



floor
grey 24"x48" 20mm rect



floor
grey 24"x48" 20mm rect

rock

grey



surfaces



twenty



60,4x120,8 rect
24"x48"
20mm



grey
twenty

	4/5"
unit/box	1
SqFt/box	7,86
lbs/SqFt	9,2
box/plt	30
SqFt/plt	235,73
lbs/plt	2.227

● PORCELAIN TILES WITH COLOURED BODY DIGITAL



taupe



surfaces



twenty



80x80 rect
32"x32"
20mm



taupe
twenty

	4/5"
unit/box	1
SqFt/box	6,88
lbs/SqFt	101
box/plt	45
SqFt/plt	310,00
lbs/plt	2.976

beige



surfaces



twenty



60,4x120,8 rect
24"x48"
20mm



80x80 rect
32"x32"
20mm



beige
twenty

	4/5"	4/5"
unit/box	1	1
SqFt/box	7,86	6,88
lbs/SqFt	9,2	101
box/plt	30	45
SqFt/plt	235,73	310,00
lbs/plt	2.227	2.976

For the special pieces/trims of 20mm thickness products, please refer pag.46



slate

floor
grey 32"x32" 20mm rect

OUTDOOR 2026

slate

● PORCELAIN TILES WITH COLOURED BODY DIGITAL



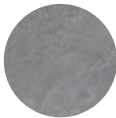
colours



cream



grey



ash

surfaces



twenty

sizes



80,2x80,2 32"x32" 20mm rect R11



slate

cream



surfaces



twenty



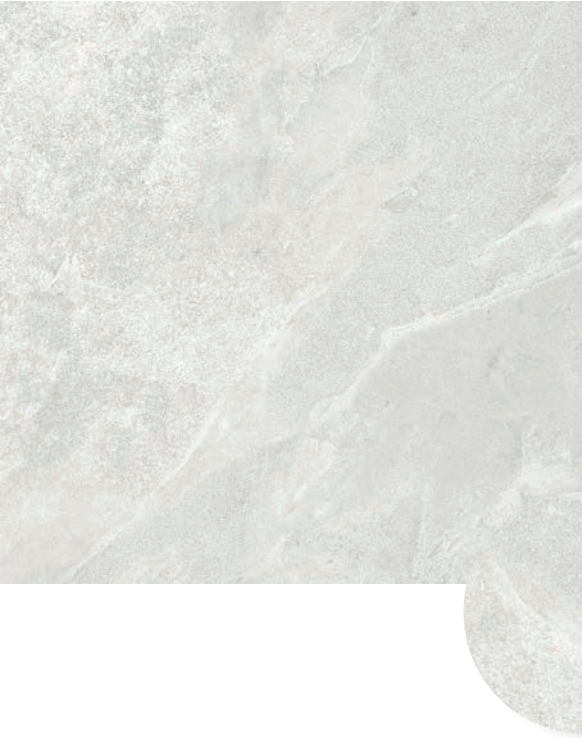
80x80 rect
32"x32"
20mm



cream
twenty

 mm	4/5"
unit/box	1
SqFt/box	6,88
lbs/SqFt	101
box/plt	45
SqFt/plt	310,00
lbs/plt	2.976

grey



surfaces



twenty



80x80 rect
32"x32"
20mm



grey
twenty

 mm	4/5"
unit/box	1
SqFt/box	6,88
lbs/SqFt	101
box/plt	45
SqFt/plt	310,00
lbs/plt	2.976

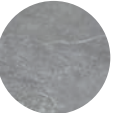
● PORCELAIN TILES WITH COLOURED BODY DIGITAL



ash



surfaces



twenty



80x80 rect
32"x32"
20mm



ash
twenty

 mm	4/5"
unit/box	1
SqFt/box	6,88
lbs/SqFt	101
box/plt	45
SqFt/plt	310,00
lbs/plt	2.976



floor
ash 32"x32" 20mm rect

For the special pieces/trims of 20mm thickness products, please refer pag.46



modulo

floor
light 24"x24" / 12"x24" / 12"x12" 20mm rect

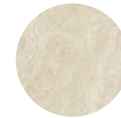
OUTDOOR 2026

modulo

● PORCELAIN TILES WITH COLOURED BODY DIGITAL



colours



light

surfaces



twenty

sizes



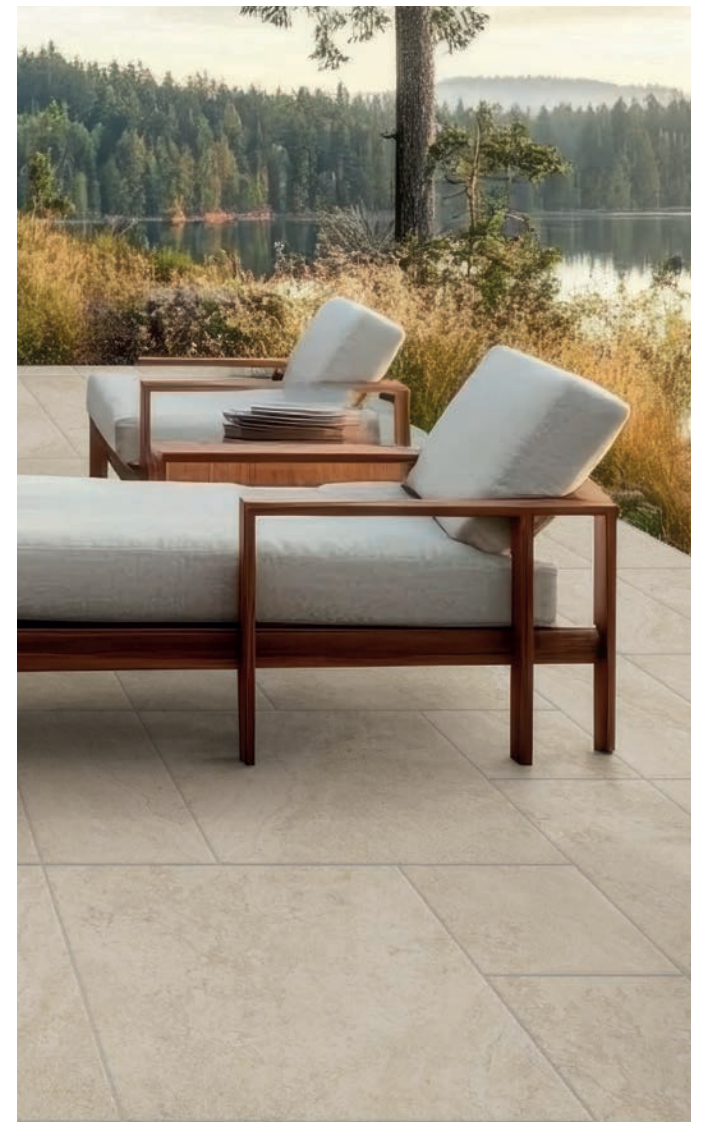
60,4x60,4 24"x24" 20mm rect R11



30x60,4 12"x24" 20mm rect R11



30x30 12"x12" 20mm rect R11



light



surfaces



twenty

			
	60,4x60,4 rect	30x60,4 rect	30x30 rect
	24"x24"	12"x24"	12"x12"
	20mm	20mm	20mm
			
light			
twenty			
	4/5"		
unit/box	2		
SqFt/box	7,86		
lbs/SqFt	9,0		
box/plt	32		
SqFt/plt	251,45		
lbs/plt	2.321		

For the special pieces/trims of 20mm thickness products, please refer pag.46



floor
light 24"x24" / 12"x24" / 12"x12" 20mm rect

extra quartz

extra quartz

● PORCELAIN TILES WITH COLOURED BODY DIGITAL



colours



white



grey

surfaces



twenty

sizes



60,4x120,8 24"x48" 20mm rect R11

floor
grey 24"x48" 20mm rect



north stone

north stone

● PORCELAIN TILES WITH COLOURED BODY DIGITAL



colours



silver



grey

surfaces



twenty

sizes



60,4x60,4 24"x24" 20mm rect R11



floor & wall
silver 24"x24" 20mm rect

north stone

silver



surfaces



twenty



60,4x60,4 rect
24"x24"
20mm



silver
twenty

mm	4/5"
unit/box	2
SqFt/box	7,86
lbs/SqFt	9,0
box/plt	32
SqFt/plt	251,45
lbs/plt	2.321

grey



surfaces



twenty



60,4x60,4 rect
24"x24"
20mm



grey
twenty

mm	4/5"
unit/box	2
SqFt/box	7,86
lbs/SqFt	9,0
box/plt	32
SqFt/plt	251,45
lbs/plt	2.321

● PORCELAIN TILES WITH COLOURED BODY DIGITAL



floor
grey 24"x24" 20mm rect

For the special pieces/trims of 20mm thickness products, please refer pag. 46

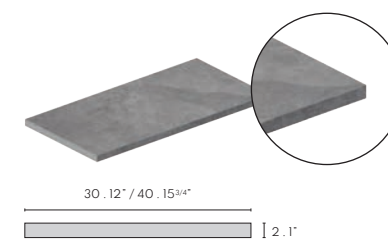


Special pieces

OUTDOOR 2026

Special pieces available on request in all colours in the range Outdoor

gradone costa retta



30x60,4x2 ret 12"x24"x1"
30x120,8x2" ret 12"x48"x1"
40x80x2 ret 16"x32"x1"



Gradone costa retta lineare**



Gradone costa retta angolo dx***



Gradone costa retta angolo sx***



Gradone costa retta angolare esterno

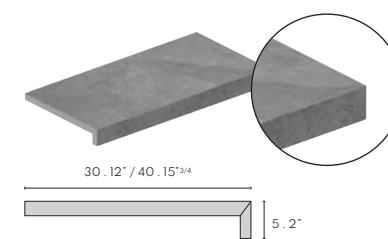


Gradone costa retta angolare interno

* For use in combination with 60,4x60,4 RECT, 30x120,8 RECT and 60,4x120,8 RECT sizes

** minimum lot per order 4pcs

elementi a elle



30x60,4x5 ret 12"x24"x2"
30x120,8x5" ret 12"x48"x2"
40x80x5 ret 16"x32"x2"



Lineare ad elle**



Elle angolo dx***



Elle angolo sx***



Elle angolare esterno



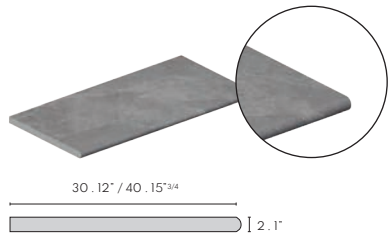
Elle angolare interno

* For use in combination with 60,4x60,4 RECT, 30x120,8 RECT and 60,4x120,8 RECT sizes

** minimum lot per order 4pcs

special pieces

gradone toro



step**



30x60,4 ret 12"x24"
30x120,8 * ret 12"x48"
40x80 ret 16"x32"



Gradone toro lineare**



Gradone toro angolo dx***



Gradone toro angolo sx***



Gradone toro angolare esterno



Gradone toro angolare interno

* For use in combination with 60,4x60,4 RECT, 30x120,8 RECT and 60,4x120,8 RECT sizes

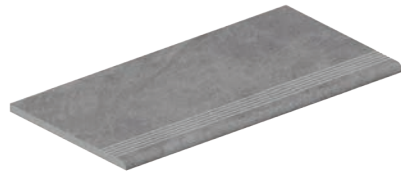
** minimum lot per order 4pcs



30x60,4 ret 12"x24"



RET 30x120,8 * ret 12"x48"



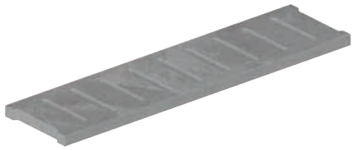
40x80 ret 16"x32"

* For use in combination with 60,4x60,4 RECT, 30x120,8 RECT and 60,4x120,8 RECT sizes

** minimum lot per order 4pcs

Special pieces available on request in all colours in the range Outdoor

griglia per piscina



Griglia lineare**
15x60,4 * ret 6"x24"
20x80 ret 8"x32"

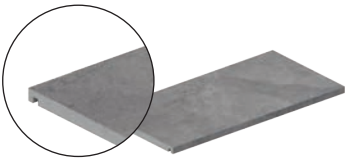


Griglia angolare
15x60,4 * ret 6"x24"
20x80 ret 8"x32"

* For use in combination with 60,4x60,4 RECT, 30x120,8 RECT and 60,4x120,8 RECT sizes

** minimum lot per order 10pcs

wall top



30x60,4x2 ret 12"x24"x1"



Wall top

Laying systems

Adhesive bonded laying on screed

Dry installation techniques are not suitable when paving large size areas designed to withstand vehicular traffic. In these cases the slabs must be laid with adhesive on a reinforced concrete screed. Use the utmost caution in assessing the load capacity of the sub base (terrain) in relation to the projected static and dynamic loads of the finished paving. Outdoor installation of ceramic slabs calls for special care because any deficiency of the laying process or inaccurate assessment of the load-bearing capacity of the sub base or the loads acting on the paving surface can lead to breakage of the slabs.

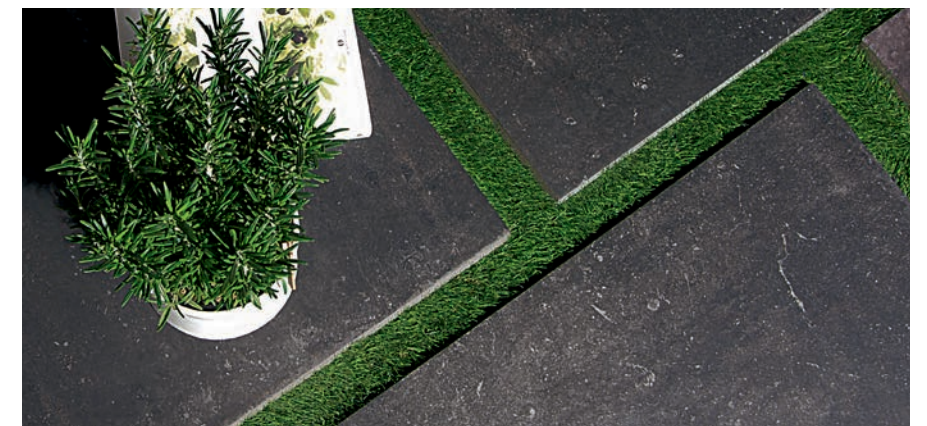


Laying on grass

No specific skills are required to lay ceramic slabs on gravel, sand or soil. Start by preparing the sub base appropriately before laying and stabilising the slabs. The slabs can be subsequently raised and repositioned using a suction lifter for ceramics. Before installing the slabs assess the following aspects:

1. intended use of the paving and projected loads
2. climatic conditions (high winds can lift the ceramic slabs – use special caution when laying slabs in exposed areas or on raised patios)
3. types of dynamic loads.

Dry laying on gravel, earth or sand is suitable for areas with low levels of static and dynamic stress, such as areas subject to pedestrian or bicycle traffic.



Laying on gravel

No specific skills are required to lay ceramic slabs on gravel, sand or soil. Start by preparing the sub base appropriately before laying and stabilising the slabs. The slabs can be subsequently raised and repositioned using a suction lifter for ceramics. Before installing the slabs assess the following aspects:

1. intended use of the paving and projected loads
2. climatic conditions (high winds can lift the ceramic slabs – use special caution when laying slabs in exposed areas or on raised patios)
3. types of dynamic loads.

Dry laying on gravel, earth or sand is suitable for areas with low levels of static and dynamic stress, such as areas subject to pedestrian or bicycle traffic.



Laying on sand

No specific skills are required to lay ceramic slabs on gravel, sand or soil. Start by preparing the sub base appropriately before laying and stabilising the slabs. The slabs can be subsequently raised and repositioned using a suction lifter for ceramics. Before installing the slabs assess the following aspects:

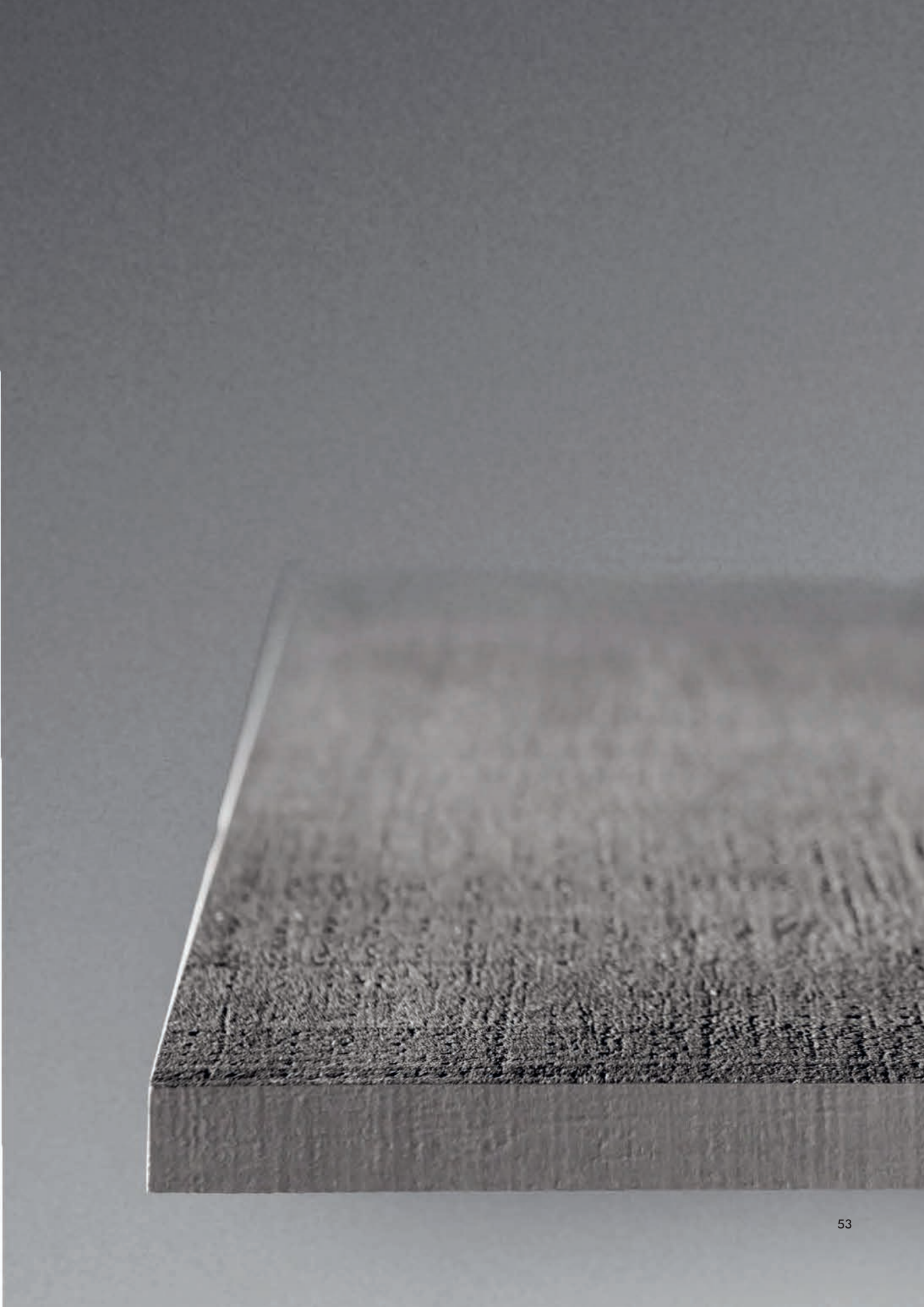
- 1. intended use of the paving and projected loads
- 2. climatic conditions (high winds can lift the ceramic slabs – use special caution when laying slabs in exposed areas or on raised patios)
- 3. types of dynamic loads.

Dry laying on gravel, earth or sand is suitable for areas with low levels of static and dynamic stress, such as areas subject to pedestrian or bicycle traffic.



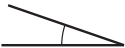
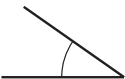
Raised installation

Instructions for installation of a raised floor for exterior locations. Dry laying on supports (pedestals) offers several advantages, including fast installation and the facility for immediate inspection of the void to check pipes and cables and the sub base. In addition, compared to traditional laying with adhesive on a screed, dry installation on upper storey terraces improves the thermal comfort of rooms beneath the terrace in the summer months and reduces the load applied to the underlying floor slab. Before installing the raised floor pay attention to the performance requirements and the intended use of the floor, correlating this with the characteristics of the chosen ceramic material and supports. For installation on elevated terraces seek the assistance of a qualified engineer capable of assessing wind force, permissible static and dynamic loads on the floor slab and seismic actions on the basis of statutory legislation and the project requirements in order to avoid the risk of injury and or damage to property.



classification

DIN EN 16165 - ANNEX B
Slip resistance groups with footwear.

Coefficient of friction	Angles	Field of application
R9	 $\geq 6^{\circ} \div \leq 10^{\circ}$	Residential environments, schools, surgeries, etc.
R10	 $> 10^{\circ} \div \leq 19^{\circ}$	Bathrooms, warehouses, garages, kitchens of restaurants, etc.
R11	 $> 19^{\circ} \div \leq 27^{\circ}$	Dairies, cold rooms, laundries, etc.
R12	 $> 27^{\circ} \div \leq 35^{\circ}$	Meat processing, industrial kitchens, sugar production, etc.

DIN EN 16165 - ANNEX A
Slip resistance groups: barefoot on wet surface.

Evaluation groups	Angles	Field of application
A	$\geq 12^{\circ}$	Dressing rooms, areas likely to be walked on barefoot, etc. Spogliatoi, zone di passaggio a piedi nudi, ecc. Vestiaires, zones de passage les pieds nus, etc. Umkleideräume, Barfuß-Durchgangsbereiche usw. Vestuarios, zonas de tránsito con pies descalzos, etc.
B	$\geq 18^{\circ}$	Shower enclosures, swimming pool decks, etc. Docce, bordi piscine, ecc. Douches, bords des piscines, etc. Duschen, Schwimmbadränder usw. Duchas, bordes de piscinas, etc.
C	$\geq 24^{\circ}$	Sloping swimming pool decks, submerged stairs, etc. Bordi di piscine in pendenza, scale immerse, ecc. Bords des piscines en pente, escaliers plongées, etc. Schwimmbadränder mit Gefälle, sinch im Wasser befindliche Treppen usw. Bordes de piscinas con pendiente, escaleras sumergidas, etc.

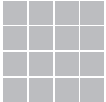
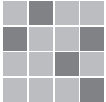
Classification of the floor tiles for wear resistance.

Group	1	2	3	4	5
	Light traffic. Floors suitable for areas subject to light foot traffic: for example bedrooms, bathrooms.	Medium traffic. Floors suitable for areas subject to normal foot traffic yet protected from abrasive agents such as sand, gravel and earth.	Medium-heavy traffic. Floors suitable for areas subject to frequent foot traffic yet protected from abrasive agents such as sand, gravel and earth: for example dining-rooms, living-rooms, studies in private houses.	Heavy traffic. Floors suitable for areas subject to frequent foot traffic and heavy abrasion: for example corridors, balconies, terraces, private kitchens, hotel rooms and bathrooms.	Extra-heavy traffic. Floors suitable for areas subject to frequent foot traffic and heavy abrasion: for example bars, shops, hotels, restaurants, public buildings, offices, schools, exhibition halls including all zones subject to passing. Particularly suitable for areas in direct contact with the outside.

simbology
Pictograms showing the different line technical features.

EN 14411 - ISO 10545-6 Deep abrasion resistance	DIN EN 16165 - ANNEX A Slip resistance factor in the presence of water and bare feet
 < 175 mm ³	 A+B+C
EN 14411 - ISO 10545-12 Frost resistance	EN 14411-ISO 10545-14 Stain resistance
 RESISTANT	 CLASS
DIN EN 16165 - ANNEX B Ann-skeed resistance grade	EN 14411-ISO 10545-13 Resistance to chemicals
 R	 ACCORDING TO

Colour variations can be detected by comparing different tiles.

V1  Even appearance	V3  Modest variation
V2  Light variation	V4  Strong variation

technical characteristics*

technical characteristic	reference standard	value required	
water absorption (E)	 ISO 10545-3	≤ 0,5%	according to
breaking strength (S)	 ISO 10545-4	min 1300 N	> 10000 N
bending strength (R)	 ISO 10545-4	≥ 35 N/mm²	according to
deep abrasion resistance	 ISO 10545-6	≤ 175 mm³	according to
thermal shock resistance	 ISO 10545-9	no sample must show visible defects	according to
frost resistance	 ISO 10545-12	resistant	resistant
anm-skeed resistance grade	 DIN EN 16165 - ANNEX B	according to producer's	indicated in the catalogue
slip resistance factor in the presence of water and bare feet	 DIN EN 16165 - ANNEX A	according to producer's	indicated in the catalogue
anm-skeed resistance grade	 B.C.R.A.	according to producer's	DRY: μ > 0,40 WET: μ > 0,40
size characteristics	 ISO 10545-2	length and width thickness wedging flatness	± 0,6%(max±2mm) ± 5,0%(max±0,5mm) ± 0,5%(max±2mm) ± 0,5%(max±2mm)
linear thermal expansion coefficient	 ISO 10545-8	test method available	α ≤7 x 10 ⁻⁶ /°C
resistance to chemicals	 ISO 10545-13	min. B	according to
stain resistance	 ISO 10545-14	classe ≥ 3	according to

* Following the EN 14411 (ISO 13006) norms and test cases UNI ISO 10545 appendix G for ceramic tiles dry pressed with low water absorbbsion E≤0,5% group B Ia.

General sales conditions

These General Sales Conditions ("GSC") will be valid for every sale agreement (as defined below) entered into between the Seller (as defined below) and the Buyer (as defined below), even those not yet expressly referenced herein, as and when expressly accepted.

1 - Definitions
When they begin with a capital letter, the terms and expressions used in these General Sales Conditions (as defined below) have either the conventional meaning or the meaning set out hereunder:
- "Sale Agreement": the agreement between the Seller and the Buyer for the transfer to the latter of ownership of an object for consideration;
- "Seller": Ceramiche Gresmalt S.p.A group, with registered premises at via Statale 467, n. 45, Casalgrande 42013 (RE), Italy;
- "Buyer": the natural or legal person to whom ownership of goods produced or marketed by Ceramiche Gresmalt S.p.A group is transferred;
- "Parties": the Seller and Buyer referred to jointly;
- "Products": ceramic tiles or other ceramic articles produced/marketed by the Seller, as stated on the price list thereof applicable at the time of entry into the Sale Agreement;
- "General Sales Conditions": the terms and conditions set out herein, which are part and parcel of each Sale Agreement entered into between the Seller and the Buyer for the sale of the Products.
The Seller reserves the right to amend or supplement the General Sales Conditions by simply giving the Buyer notice of these changes. If the amendments or supplements to the General Sales Conditions are not accepted in writing by the Buyer within 15 days of the date of the notice, the Seller may terminate any contractual relationship in place with the Buyer, in which case the latter may not claim any damage or compensation.

2 - Entry into agreement
Subject to the provisions of Article 8 hereunder, the Sale Agreement will be entered into when:
a) Through actions such as, but not limited to, sending the Seller a letter of credit or making payment of all or part of the price of the supply, the Buyer unconditionally accepts the contractual proposal, however made, by the Seller;
b) Through actions such as, but not limited to, delivering the Products to the Buyer, the Seller unconditionally accepts the contractual proposal, however made, by the Buyer;
c) Through actions such as, but not limited to, sending the Seller a letter of credit or making payment of all or part of the price of the supply, the Buyer unconditionally accepts the novation of the contractual proposal made by the Seller in response to the Buyer's original proposal, however notice thereof is given.
Unless expressly waived in writing, the General Sales Conditions referred to in this document apply to each individual Sale Agreement as described above, even if not expressly stated and accepted. Therefore, any other contractual conditions than those stated herein, even if stated in writing on paperwork (forms, etc.) issued by the Buyer, will have no validity unless expressly accepted in writing by the Seller. In no case may the Seller's conduct be construed as acceptance of any other contractual conditions than those referred to in these General Sales Conditions. Likewise, the Seller's agents' conduct/actions cannot be held against the Seller since the said agents do not have power of representation thereof. The Buyer undertakes maintaining the validity of the order proposal issued to the Seller's sales staff until the acceptance and/or rejection thereof and/or until the Seller makes a counter-proposal. All orders sent by/to the Seller's Agents are received subject to approval by the company, therefore we reserve the right not to accept the order or changes thereto. The foregoing also applies to any assignments for no consideration of items for the showroom. Before processing orders, the Seller reserves the right to request business information.

3 - Scope of the agreement - Product features
Each Sale Agreement will cover solely the Products (type, quantity, ...) expressly stated in the contractual documents. The Seller hereby declares that the Products comply with the applicable Italian and European regulations for the industry, including ISO UNI EN standards, but specifies that the representations and/or images thereof included in catalogues, brochures, websites, or the like are merely illustrative and in no way binding. Before entry into each individual Sale Agreement, the Buyer must verify that the Products are suitable for the purpose and/or specific use for which it intends to purchase them. The Buyer must also verify, relieving the Seller from any liability in this regard, that the Products sold comply with the legislation in force in the country where it intends to import them. Without prejudice to the no-fault guarantee, the Buyer will hold harmless the Seller against any claims by its assignees of alleged unsuitability of the Products or that the Products fail to meet their needs. In any case, the Buyer hereby acknowledges the quantitative and qualitative tolerance margins allowed to the Seller in accordance with the uses and/or practices of the ceramics industry and/or the standards stated hereinabove.

4 - Delivery terms
The delivery terms must be deemed approximate and the extension thereof will not, in any event, entitle the Buyer to seek compensation. Partial deliveries will also be allowed. If the Buyer does not collect the Product within 10 (ten) days of the date of notice of goods ready, the Seller is entitled to establish a new delivery term. If the Buyer subsequently fails to collect the Products within the second term established by the Seller, the former will become liable for the warehouse costs which accrue from that time onwards and the Seller will be relieved of any liability for damage or wear to the Products.

5 - Packaging - Delivery methods - Seller's obligations - Buyer's obligations
The Products will be packed and prepared for shipment using the protective systems generally employed by the Seller for the Products in question based on the agreed transport methods. If the Buyer deems it necessary to use special packaging or additional protection, express request therefor must be made to the Seller and the higher costs therefor must be paid by the Buyer. Unless specified otherwise in writing, the Products covered by each individual Sale Agreement will be made available to the Buyer ex works (EXW) at the specific warehouse stated by the Seller in the agreement. Upon delivery, the Seller undertakes solely to load the Products onto the delivery vehicle sent by the Buyer and according to the procedures advised thereby in writing or according to the guidelines for the type of product, with all further obligations hereby excluded, such as, but not limited to, those relating to customs clearance operations and to the organisation of waste prevention and management according to the legislation in force in the products' final destination country (packaging for household and construction products). The Seller will not be liable for any loss or damage to the Products following delivery. Any loss of or damage to the Products following delivery will not exonerate the Buyer from payment of the price thereof.

6 - Products intended for export - VAT regime - Environment Contribution - CONAI (Italian packaging consortium) - Buyer's obligations
6.1) VAT
With reference to the Sale Agreements for the Products when intended for export, the Buyer, in the event, must notify the Seller in writing of any different destination of the goods with respect to that stated in the transport document, within 72 hours of the date set for delivery to the original destination. Following this notice, the Seller will arrange for VAT

requirements to be met. In any case, the Buyer must hold harmless the Seller against any taxes, surcharges, penalties, interest, and expenses resulting from the delivery of the Products to a place other than that stated in the transport documents.

6.2) Environment Contribution - CONAI
Given that the packaging (known as "full packaging") used for the Products intended for export (whose waste is managed abroad) is exempt from the Environment Contribution payment and is outside the scope of CONAI, the Buyer - unless agreed otherwise in writing - will be exclusively liable for the management of the packaging of the Products purchased for export and, where applicable, for the environment contribution (however named) in the foreign country to which the goods are exported.
More specifically, to this end, the Buyer agrees to take on the capacity of manufacturer and all the ensuing obligations, holding the Seller harmless against any expense, cost, and/or damage that may arise from breach of the obligations undertaken by the Buyer. Based on the foregoing, if the Product was originally intended for export but subsequently delivered within Italy, and therefore the packaging will be handled in Italy, the Buyer must immediately notify the Seller of the new destination of the full packaging in order to arrange for the said contribution to be duly paid to CONAI. Any duties, taxes, fees, or other amount payable in application of regulations imposed in French, European, or any other import or transit country will be borne by the Buyer, who or which hereby accepts such condition.

7 - Force majeure
Each party may suspend performance of the obligations arising therefor from each specific Sale Agreement when such performance becomes impossible or objectively too burdensome as a result of an unforeseeable circumstance beyond the party's control. In such cases the deadline for performance will be extended by the length of time consisting of the duration of the force majeure event. If the impediment persists for over 90 (ninety) days, either party may withdraw from the specific Sale Agreement by notifying the other party thereof in writing. Purely by way of example, the Parties hereby acknowledge that the Seller deems the following situations force majeure events: wars, fires, earthquakes, floods, tsunamis, strikes, difficulties arising with the workforce, scarcity or difficulty in procuring raw materials, restrictions concerning energy use, suspension of or difficulties during transportation, plant failures, action by public authorities, or any other situation which cannot reasonably be foreseen or which the Seller cannot remedy with ordinary diligence.

8 - Prices - Payment terms - Defaults
The prices of the Products on the price list applicable at the time the agreement is entered into are stated in euros, before VAT, and refer to the Seller's standard packaging methods for ex-work deliveries. The prices stated on the price lists are not binding, therefore, the Seller reserves the right to change them before accepting the order. Statutory VAT must be paid as stated on the invoice. The sums due for any costs and expenses charged to the Buyer, such as the cost of additional packaging, must be paid in advance by the Buyer to the Seller. The place of payment is hereby established as the Seller's registered premises, even in the event of issue of bank drafts or direct debits, or bills of exchange. Any acceptance by the Seller of bills of exchange, promissory notes, assignments, or bank cheques is always understood as agreed under usual reserve and/or subject to recourse and without novation of the debt. Payment is due in full as per the methods and terms stated in the specific Sale Agreement; if the agreement does not specify the terms and conditions of payment, these must be finalised when the Products are delivered. In no event will the Buyer be discharged by payments made to the Seller's sales agents. In the event of failure to make timely payment for the Products according to the agreed terms, in addition to any other protection offered by the law or the specific Sale Agreement, the Seller may also suspend deliveries that have not yet been processed and apply interest on arrears in accordance with the provisions of Italian legislative decree n. 231 dated 2002. Once 30 (thirty) days have lapsed since expiry of the term of payment without the payment being made, the Seller may consider every single Sale agreement in force with the Buyer terminated and demand immediate payment of all outstanding receivables originating therefrom, regardless of the payment terms originally agreed (including any deferred payments). In the aforesaid event, the Seller will be able to offset the receivables due thereto for provisions supplied against any payables due thereby resulting from the collection of any advances. The Seller may also suspend deliveries of the Products in the event that the Buyer - even if not yet in arrears to the Seller - has experienced a decrease in its assets or has failed to provide the guarantees promised. Without prejudice to the suspension of performance of the aforesaid individual Sale Agreements, the Seller may withdraw from each individual agreement if the Buyer fails to provide an adequate guarantee of its solvency within 15 (fifteen) days of this being requested.

9 - Retention of title
The Products covered by each individual Sale Agreement will remain the property of the Seller until the Buyer has paid the price therefor in full. Until payment has been made in full, the Buyer will undertake the obligations and responsibilities of bailee and will not be able to sell, loan for use, or allow the Products to be sequestered or attached without declaring the Seller's ownership thereof. In the event of such activities/measures, the Buyer must immediately notify the Seller by recorded delivery letter with advice of receipt.

10 - Guarantee
The Seller guarantees that the Products are faultless and flawless. The guarantee falls within the limits of Art. 1495 of the Italian Civil Code and is subject to the further limitations set out in this article and to the Raccolta Provinciale degli Usi 2005 (provincial compilation of customs for 2005) drafted by the Chamber of Commerce of Modena for the ceramics industry, as well as the customary tolerances. Any specification of weights, sizes, dimensions, colours, shades, and other data contained in the Seller's catalogues, brochures, and folder are illustrative only and in no way binding. In any case, the Seller's guarantee is limited to first class products only, i.e. those - according to the aforesaid provincial compilation of customs for 2005 issued by the Modena Chamber of Commerce for ceramic materials - with a percentage of faulty tiles not exceeding 5%, and solely for the part exceeding this percentage, while the guarantee is expressly excluded for Products from any other quality class. Any tonal differences with respect to the shade agreed cannot be claimed to be a fault in the Products and, more specifically, non-compliance with any samples provided to the Buyer by the Seller will not constitute a fault. Upon receipt of the Products, the Buyer is required to perform a thorough visual inspection thereupon in accordance with the instructions set out in section 9 of standards UNI EN ISO 10545-2. In the event that the Buyer finds faults in the Products, the former must file a complaint to the Seller in writing within eight (8) days of receipt thereof and keep the entire consignment of material at the Seller's disposal. Failure to comply herewith will result in forfeiture of the guarantee. The complaint must contain the relative invoicing data and a detailed description of the claimed fault, accompanied, where possible, by photographs. If the complaint should prove to be unfounded, the Buyer must make good to the Seller the expenses incurred for any inspection activities performed (appraisals, travel, etc.). Hidden faults must be reported to the Seller in writing within eight (8) days of the date of discovery thereof and failure to comply herewith

will result in forfeiture of the guarantee. In any case, the Buyer's action to exercise the guarantee for faults must take place within 12 (twelve) months as of the date on which the Products were delivered. If the faults reported by the Buyer are confirmed, the Seller will replace the faulty Products at its own expense. If replacement is not possible, the Buyer will be entitled to a refund for the price paid and to reimbursement of the carriage costs, with any other compensation for direct and/or indirect damage caused by the faulty nature of the Products hereby expressly excluded. The costs for returning the Products will be borne by the Seller. In any case, before laying the ceramic materials purchased, it is the responsibility of the Buyer and/or the end customer (to whom or which the Buyer is liable pursuant to Article 1381 of the Italian Civil Code) to check for any obvious faults and/or defects; this is necessary, inter alia, to prevent any further damage. Any complaints or disputes which may arise concerning ceramic materials which have already been installed will not be entered into. Installation of the materials amounts to the forfeiture of the guarantee for obvious faults and/or defects in the goods supplied and in any case the provisions of Article 1227 of the Italian Civil Code will apply. Likewise, the Buyer hereby acknowledges and declares that any fault or flaw due to incorrect use (e.g. inadequate laying methods) or alteration of the Products attributable to the Buyer or to incorrect cleaning is excluded from the guarantee.

11 - Solve et Repete
The Buyer will not be able to suspend or delay payment for the Products for any reason, including alleged faults or flaws therein, without - naturally - prejudice to the right to a refund when it can be demonstrated that a payment has been made unduly.

12 - The Seller's trademarks and distinctive signs
The Buyer is authorised to use the Seller's trademarks, names, or other distinctive signs for the sole purpose of distinguishing and advertising the Products thereof, but use of the aforesaid distinctive signs on the Buyer's headed paper, advertising material, or on other material in any way aimed at third parties must be agreed with the Seller in advance in writing. The Buyer's right to use the Seller's trademarks, names, or other distinguishing signs will cease 180 (one hundred and eighty) days after the date on which the Parties enter into the last Sale Agreement. The Buyer will inform the Seller of any infringement of the Seller's trademarks, names, or other distinctive signs which may come to its knowledge.

13 - Confidentiality
The Buyer is bound to maintain utmost confidentiality regarding any technical and commercial information obtained through each individual Sale Agreement. The confidentiality duty is undertaken for the entire duration of the relationship between the Parties and for one (1) year as of the date on which the Parties enter into the last Sale Agreement. Failure to comply with this confidentiality duty will result in the right to compensation for any damage which may arise.

14 - Buyer's obligations in relation to reselling of the goods. Disclaimer and indemnity
The Distributor/Customer must not be a Sanctioned Person, nor a person, entity, or body associated with any Sanctioned Person, nor a person acting on behalf of or under the direction of any Sanctioned Person, nor may it be committed to any transaction, activity, or conduct that could reasonably be expected to result in a breach of the Sanctions. The Distributor/Customer must not sell, supply, transfer, export or re-export, directly or indirectly, the Goods to any Sanctioned Country and must not provide, directly or indirectly, technical assistance (including repairs, maintenance, and the like), services involving brokerage, transfer intellectual property rights, or trade secrets and the like, nor financing, financial assistance, or other services in relation to the Goods subject to Sanctions in such Country. The Distributor/Customer likewise undertakes not to resell, export, transfer, or deliver the products purchased in countries, territories, or to parties that are subject to economic or commercial sanctions or restrictions imposed by the European Union and/or by other international parties. Should the Distributor/Customer breach the said European and/or international sanctions and restrictions, the said party will be held fully liable for such actions and will hold the Seller harmless from any claim, damage, cost, expense, loss, and/or administrative sanction arising from such actions.

15 - Arbitration
With the exception of disputes relating to payment of the price and the related action taken in either fast-track payment proceedings or ordinary proceedings, which remain under the jurisdiction of the Italian legal authorities, any other dispute which may arise regarding the entry into and/or performance and/or resolution and/or interpretation of the Sale Agreement will be referred to a panel of three arbitrators, one appointed by each of the parties, and the third by mutual agreement or, in the event of disagreement, by the chair of the chamber of commerce of Reggio Emilia, at the request of either party. The party intending to initiate arbitration must notify the other party thereof in a recorded delivery letter specifying the arbitrator appointed thereby and the acceptance of the appointment by the said arbitrator. The other party must appoint its own arbitrator within 15 days of receipt of the recorded delivery letter, and likewise notify the first party of the arbitrator appointed and the latter's acceptance of this appointment within the same term. Should the other party fail to act, the initiating party may apply to the chair of the chamber of commerce of Reggio Emilia to request the appointment of the second arbitrator. The arbitrators will decide according to law and in compliance with the adversarial principle; the award must be decided within 90 days of the date on which the last arbitrator accepts the appointment. The arbitration will take place in Reggio Emilia.

16 - Applicable Law - Competent Authority
For each Sale Agreement entered into between the Buyer and the Seller, all matters not expressly governed by these General Sales Conditions will be governed by Italian law. In the event of an international sales relationship, for all matters not governed by these General Sales Conditions, the Vienna Convention of 1980 will apply, unless expressly and/or tacitly waived in favour of Italian law, and - in any case - for all matters not governed by the latter, the Italian Civil Code and applicable legislation in force will apply. Any dispute arising between the Parties regarding the interpretation, validity, or performance of each Sale Agreement governed by these General Sales Conditions and not under the jurisdiction of the arbitration panel stated in Article 15 hereabove will be submitted to the exclusive jurisdiction of the Court of Reggio Emilia, subject to the jurisdiction of the Business Division of the Court of Bologna for the matters within the remit thereof. However, only the Seller is entitled to take action before the competent authority within the geographical jurisdiction of the Buyer.

17 - Personal data processing
The Parties hereby declare that they mutually authorise the processing of personal data for the purposes of performing the individual Sale Agreements entered into with the application of these General Sales Conditions.

18 - Final provisions
Any invalidity of individual provisions of these General Sales Conditions, either in whole or in part, will not affect the validity of the remaining provisions. These General Sales Conditions may be amended or supplemented exclusively by the Seller and solely in writing. These General Sales Conditions are written in Italian and if they are translated into a foreign language, in the event of divergence, the original wording will prevail over any translation.

