

## SPECIFIC PAYSACLE BASED ON SALES

1. YOU SHALL RECEIVE 25% OF THE TOTAL VALUE OF PERSONAL SALES FROM DAY ONE, TO BE PAID ON THE 1ST AND THE 15TH OF EACH MONTH YOU WORK SELLING. FOR EVERY \$100 OF CANDLES SOLD YOU WILL RECEIVE \$25..
2. YOU CAN EARN AN ADDITIONAL 5% OFF OF THE TOTAL PERSONAL SALES OF ANYONE YOU REFER. **YOUR 5% COMMISSION STOPS AT THE PEOPLE YOU DIRECTLY REFER!** WE FIND THIS THE SIMPLEST WAY TO ACCOUNT FOR EARNINGS AND THE WAY THAT THE SELLER HAS THE HIGHEST RETURN ON INVESTMENT. YOU AREN'T GOING TO GET CALLS FROM SOME PERSON YOU'VE NEVER MET CALLING THEMSELVES YOUR TEAM LEADER TELLING YOU TO MOVE PRODUCT!