

**Biography: Dr. Nicole M. Ford-Francis**

Dr. Nicole Ford-Francis is the new Government Business Development Director for LiveOps, Inc. Dr. Ford-Francis was the Proposal and Capture Manager for Eagle Technologies, Inc. a Federal IT Health Care solutions Government contracting company in Arlington, VA. She also is President and CEO of Visionary Policy Institute (VPI), LLC, *A Think Tank* and Business Development Consulting firm specializing in Government contracting, corporate initiatives and program management. Dr. Nicole M. Ford-Francis is a Certified Six-Sigma Master Black Belt with a CMMI Level 2 for Services Certification as well. She is a phenomenal strategic thinker and analyst well-known for business development, specialized lending and developing strategic programs for highly sensitive programs.

Dr. Nicole M. Ford-Francis has been a business strategy and development consultant, capture and proposal manager, program manager and scientific technical Subject Matter Expert (SME) for various Government contractors. At Eagle Technologies she managed a team of writers, subject matter experts and partners to provide exceptional proposals, articles, white papers, etc. to the CDC, NIH, SAMSHA, HRSA and other Health Care Agencies. She served 5 years as the Program Manager for Smart Global Solutions (SGS), LLC, (JV): NASA Research and Education Support Services (NRESS). Here she managed the NASA Headquarters Consolidated Contract in Washington, DC and Arlington VA; a \$149.5 million, 8(A)/GSA Minority Business Contract to provide scientific and educational technical support to NASA Headquarters Mission Directorates.

As a Consultant to U.S. Defense Contractors, she has provided guidance to Special Operations, Aerospace, Military Strategy and Cybersecurity projects for Special Projects. Nicole has managed work on the International Space Station (ISS) Education/Science laboratories, the NASA Space Shuttle Program, NASA's Educator Astronaut Program, and in NASA's Earth and Space Science, Space Technology, Education and Aeronautics and Research Mission Directorates. Nicole served as a Board Member on the Smart Global Solutions, LLC (JV) Board of Directors that governed the NASA HQ NRESS Contract. Nicole is also an Advisory Board Member on The George Washington University School of Business- Transformative Leadership in Disruptive Times Graduate School Program in Washington, DC. She lives in the Washington, DC Metropolitan Area with her family.