



CJM Associates, Inc.
433 North Camden Drive, 6th Floor
Beverly Hills, CA 90210
(310) 838-8333 Direct
Fax:(888)433-3074
E-mail: Carmela@CarmelaMa.com
CA BRE License # 01420470

Carmela Ma, CCIM, CIPS

Ms. Carmela Ma, is awarded the Elite Women of Influence by Globe St, Forum Magazine 2019 on commercial real estate investments. She is regarded as one of the most influential women by Real Estate Southern California 2007. She was awarded the 2009 “Women at the Top” by the Commercial Real Estate Women (CREW) and was named a World Top Broker by the Real Estate Global Summit 2008. She has also gained acclaim as an international award-winning speaker.

Her company specializes in real estate investment, advisement and global transactions. She has conducted business in more than 30 countries including projects in Asia, Africa, Europe and the Americas.

Educated at the University of Southern California and the University of Hong Kong, Carmela regularly speaks at conferences and real estate events around the world. She is a senior instructor of the Commercial Investment Real Estate Institute which confers the prestigious Certified Commercial Investment Member (CCIM) designation. She has also held several faculty and national leadership positions with the National Association of Realtors®. She was awarded the “CCIM Instructor of the Year” 2003, a once in a lifetime award by the CCIM Institute. In addition, The CCIM “People’s Choice Award” 2003, 2006, and 2014; “Senior Instructor of the Year” for Financial Analysis in Commercial Real Estate CI-101 2001; the CI 104 CCIM Investment Decision Analysis Senior Instructor of the Year award in 2011, and the “Certified International Properties Specialist International Instructor of the Year” 1998, another once in a lifetime award, conferred by NAR®. She was awarded Realtor of the Year 2014 in Hospitality by the Beverly Hills Greater Los Angeles. A scholarship endowment was awarded in her name from the CCIM Education Foundation in perpetuity.

She has counseled clients on acquisition, disposition, strategic planning, broker selection, risk reduction, portfolio analysis and value enhancement. In addition, she has marketed properties ranging from high-rise office buildings, multi-family, land, industrial, shopping centers, hotels, R & D properties, 1031 Tax deferred exchanges, Charity real estate gifting. Ms. Ma is a licensed real estate broker and consultant. Her clients include major Financial Institutions and Trusts.

Professional Designations:

- **CCIM: Certified Commercial Investment Member. (President Liaison 2012, 2019; BOD, Senior Faculty, Founder of CCIM Greater Los Angeles Chapter and Executive Board.)**
- **CCIM Institute -2012 Executive Management team**
- **CCIM Education Foundation: BOD**
- **CREW advisory board member**
- **CIPS: Certified International Property Specialist (Faculty, past dean)**
- **NAR: National Association of Realtors (International President Liaison 2008, International Operations Chair, CIPS Advisory Board)**
- **CRE: Counselors of Real Estate (Past member & past BOD member SC)**
- **FRICS: Fellow Member of the Royal Institute of Chartered Surveyors. (Capital Market Board.)**
- **AIR: Professional member of the American Industrial Real Estate Association.**
- **AREAA: Asian Real Estate Association of America (International Conference co-chair 2007)**
- **Faculty Member for 15 years: CB Richard Ellis University.**
- **California Receivers Forum (CRF) Member**
- **North America Chinese Chamber of Commerce Advisory Board.**
- **Authored the Global Commercial Real Estate Course**
- **Realtor of the Year – Hospitality Award Beverly Hills Greater Los Angeles**