Behavioral Context & Motive Analysis

(KA-MOD-019)

Understanding the intent behind an action by placing observed behavior within a structured, contextual framework.

1. Action vs. Motive: The 'What' vs. The 'Why'



Observed Action (Behavior)

What the subject did. This is verifiable, quantifiable evidence (e.g., file transfer, system access, communication pattern).







Inferred Motive (Intent)

Why the subject acted. This requires analytical interpretation and must be consistent with the subject's persona and context.

2. The 4 Stages of Motive Analysis

1

Baseline Establishment

Define the **Normal
Operating Procedure
(NOP)** for the
subject. What is their
typical behavior,
access level, and
communication style?

2

Anomaly Identification

Identify the

deviation from the
established baseline
(the observed action).

Quantify the severity of
the anomaly.

3

Contextual Placement

Map the anomaly to known situational factors (e.g., project deadlines, financial stress, operational changes) to build a **Behavioral Context.** 4

Motive Hypothesis

Propose the most

parsimonious

(simplest, bestsupported) motive that
explains both the action
and the context. (e.g.,
Financial Gain,
Espionage, Retaliation).

3. Primary Motive Categories (The WHY Framework)



Financial / Material

The action directly leads to profit, resource acquisition, or debt evasion. (e.g., Insider Trading)



Ideological / Political

The action is driven by a belief system, social objective, or political aim. (e.g., Whistleblowing, Activism)



Retaliation / Emotional

The action is a response to perceived injustice, anger, or workplace dispute. (e.g., Sabotage, Data Deletion)



Coercion / External

The subject is acting unwillingly due to blackmail, threats, or duress from an external party.