



THE DEVELOPER'S SETUP

SPONSOR

Curriculum Vital CV (resume)- History of building experience with detail of projects, start date, end date, original budget, final budget, involvement and success. Other business experience.....

BORROWER

3 years Personal tax returns with **all** K1's (every bank will require it for underwriting)

PFS/ROE

Proof of liquidity - bank and brokerage statements

All business tax returns relevant to substantiating the Developer's experience and financial success.

Copy of credit report if it was done recently (don't go running credit reports or instead use www.annualcreditreport.com)

PROPERTY

Project Story and Description of the neighborhood

Articles and Marketing material

Market Valuation - appraisal sometimes satisfies this, but helpful in advance. If you have local recent Comps then include: addresses, size units and prices. This is for both commercial and residential transactions.

Survey, Architectural and Engineer Drawings in PDF

Town Approvals

Trade and Subs selection

If an acquisition provide Copy of the signed Contract

Project Budget and Draw schedule (cash flow projection)