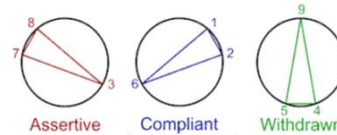


Interpersonal Roles Personality Grid ➔ Disruptive Roles Personality Grid



Hornevian Social Styles

	<i>Social Function</i>		
<i>Area of Concern</i>	<b>SOLOISTS Withdrawn</b>	<b>INITIATORS Assertive</b>	<b>COOPERATORS Compliant</b>
<b>Heart/Feeling Center</b>  <b>DEVELOPING THE SELF</b>	<b>4: The Designer (Creating)</b>  Intuitive Originator ↓ Temperamental Withholder	<b>3: The Achiever (Communicating)</b>  Competent Pragmatist ↓ Slippery Operator	<b>2 : The Mentor (Supporting)</b>  Thoughtful Contributor ↓ Self-Important Busybody
<b>Head/Thinking Center</b>  <b>LOOKING TO THE FUTURE</b>	<b>5: The Investigator (Discovering)</b>  Perceptive Expert ↓ Detached Technician	<b>7: The Enthusiast (Popularizing)</b>  Joyful Visionary ↓ Scattered Chatterbox	<b>6: The Troubleshooter (Implementing)</b>  Dependable Associate ↓ Ambivalent Skeptic
<b>Body/Gut Center</b>  <b>INFLUENCING OTHERS</b>	<b>9: The Peacemaker (Mediating)</b>  Comforting Optimist ↓ Passive Wishful Thinker	<b>8: The Challenger (Empowering)</b>  Self-Confident Authority ↓ Heavy-Handed Taskmaster	<b>1: The Reformer (Improving)</b>  Conscientious Teacher ↓ Rigid Scorekeeper