

What We Believe

At FedKSA Life and Learning Services, we believe learning should be practical, engaging, and adaptable to every stage of life and work. Each client's needs are unique, and we design customized solutions that strengthen skills, foster growth, and build community connections. Our mission is to help organizations and communities achieve lasting results through programs that inspire both professional and personal growth.

Key Differentiators

- **Proven Expertise** – 20+ years in workforce training, coaching, and enrichment program design.
- **Certified Instruction** – Microsoft Office Specialist and advanced facilitation credentials.
- **Flexible & Agile** – Veteran-owned team that scales quickly, able to subcontract or partner to fit diverse client needs.
- **Veteran & Woman-Owned** – Service-disabled veteran and woman-owned business, delivering service with integrity and proven federal and community impact.

What We Do

We provide training and enrichment services that bridge workplace skills and personal development, equipping clients with tools for success in both professional and community settings.

Capabilities

- Workforce Training
 - Microsoft Excel (Basic–Intermediate)
 - PowerPoint (Basic–Intermediate)
 - Public Speaking & Presentation Skills
 - Project & Process Mapping
 - Spreadsheet Planning & Design
- Life & Learning Services
 - Time Management & Team Collaboration
 - Communication & Life Skills Development
 - Community Enrichment & Memory-Enhancement Programs
 - Wellness & Engagement Workshops

FEDERAL CERTIFICATIONS

(VA-CVE Certified for Veterans First program)

- Service Disabled Veteran Owned Small Business (SDVOSB)

(Small Business Administration (SBA))

- Woman-Owned Small Business (WOSB)
- Economically Disadvantaged Woman-Owned Small Business (EDWOSB)

STATE AND LOCAL CERTIFICATIONS

(Certified by the South Central Texas Regional Certification Agency [SCTRCA])

- African-American Bus. Entity (AABE)
- Emerging Small Business Entity (ESBE)
- Minority Business Entity (MBE),
- Veteran Business Entity (VBE)
- Small Business Entity (SBE)
- Woman Owned Bus. Enterprise (WBE)
- Historically Underutilized Bus. (HUB)
- Disadvantaged Business Entity (DBE)

NORTH AMERICAN INDUSTRY

CLASSIFICATION SYSTEM (NAICS) CODES

- 541611 – Administrative Management and General Mgt Consulting Services
- 541611 – Management Consulting Services
- 611420 – Software Application Training
- 611430 – Professional and Management Development Training
- 611430 – Continuing Ed. Online Learning
- 611699 – Public Speaking training
- 611710 – Educational Support Services
- 813410 – Public Speaking Improvement

NATIONAL INSTITUTE OF GOVERNMENTAL PURCHASING (NIGP) CODE

- 918 – 00 – Consulting Services
- 918 – 06 – Administrative Consulting
- 918 – 38 – Education & Training Consulting
- 924 – 00 – Education & Training Services
- 924 – 05 – Advisory Services, Educational
- 924 – 16 – Course Development Services, Instructional and Training
- 924 – 35 – In-Service Training, Employees
- 924 – 40 – Instructor-led, Classroom Training, Technical
- 924 – 41 – Instructor-led, Classroom Training, Non-Technical

Performance History

Air Force Services Center, Staff Development Branch (JBSA-Lackland, TX) Jan – Mar 2023

Contact: George T. Reynolds Jr, *Chief, Workforce Development*
Email: george.reynolds.2@us.af.mil
Phone: (713) 210-9125

- Executed 3-course contract for PowerPoint familiarization courses.

Air Force Services Center, Staff Development Branch (JBSA-Lackland, TX) Jun – Jul 2022

Contact: George T. Reynolds Jr, *Chief, Workforce Development*
Email: george.reynolds.2@us.af.mil
Phone: (713) 210-9125

- Streamlined student registration with a PDF-to-Excel 2016 import tool, cutting data transfer time by 90% and improving accuracy.
- Designed and delivered a virtual Excel training course for 30 global organizations, equipping UTM's with faster data input, streamlined processes, and improved data retrieval tools.

Air Force Personnel Center, CSA (JBSA-Randolph, TX) Feb 2020 – Jun 2022

Contact: Anthony C. Rosser, *Team Lead, Central Salary Account Non-Competitive Actions HR Team*
Email: anthony.rosser@us.af.mil
Phone: (210) 313-4823

- Developed Acrobat-Excel tools that streamlined onboarding and student record management, improving accuracy and efficiency across the Air Force Personnel Center.

NATIONAL INSTITUTE OF GOVERNMENTAL PURCHASING (NIGP) CODE (cont.)

924 – 42 – Classes for the Public
924 – 60 – Not for Credit Classes, Seminars, Workshops, etc.

ACQUISITIONS PRODUCT SERVICE CODES (PSC)

U001 Education/Training - Lectures
U006 Education/Training - Voc/Tech
U008 Education/Training - Trng/Curric Dev
U009 Education/Training - General
U012 Education/Training - IT
U099 Education/Training - Other

BUSINESS INFORMATION

Registered Company Name: FedKSA, LLC
DBA: FedKSA Staff Training and Development
Year Incorporated: July 28, 2022
State of Incorporation: Texas
Corporation Type: Limited Liability Corporation (LLC)
UEI Number: HM2XQKTBLQD6
CAGE Code: 9DBY5

CONTACT INFORMATION:

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Available for primary contract and subcontracting opportunities

We Accept

