

# LAUREN REYES — PRODUCTION SUMMARY

Based on Matrix MLS data • Transactions 2019–2026

|   |  |  |
|---|--|--|
| <b>\$48.2M</b><br><small>TOTAL SALES VOLUME</small> | <b>103%</b><br><small>LIST-TO-SALE RATIO</small> | <b>16 days</b><br><small>AVG. DAYS ON MARKET</small> |
|---|--|--|

## TRANSACTION BREAKDOWN

| LISTING SIDE        |                | BUYER SIDE          |                |
|---------------------|----------------|---------------------|----------------|
| Transactions        | <b>26</b>      | Transactions        | <b>33</b>      |
| Total Volume        | <b>\$21.6M</b> | Total Volume        | <b>\$26.5M</b> |
| Avg. Days on Market | <b>16 days</b> | Avg. Days on Market | <b>22 days</b> |
| List-to-Sale Ratio  | <b>103%</b>    | Dual Agency Deals   | <b>4</b>       |

## PERFORMANCE HIGHLIGHTS

|  |  |
|--|--|
| Total transaction sides                        | <b>59</b>                                    |
| Fastest sale                                   | <b>1 day</b>                                 |
| Sellers received above asking price on average | <b>Yes — 103%</b>                            |
| Primary markets                                | <b>Orange, Santa Ana, OC &amp; LA County</b> |

Based on Matrix MLS export data provided by Lauren Reyes. Listing-side data covers 26 closed transactions; buyer-side data covers 33 closed transactions (4 dual agency). List-to-sale ratio calculated using original list price vs. close price on listing-side transactions. Volume figures represent gross sales volume, not commission earned. Data spans 2019–2026.