



PATRICK DUFF

RESORT MANAGER | HOTEL MANAGER | GENERAL MANAGER | DIRECTOR OF OPERATIONS

Luxury Resorts • Private Islands • International Operations Leadership



◆ EXECUTIVE PROFILE

Patrick Duff is an international luxury resort and hotel-operations executive with more than 25 years of leadership across hotels, resorts and private-island destinations in 13 countries. His career progressed from Executive Chef and Director of Food & Beverage to Director of Operations, Executive Assistant Manager, Resort Manager and General Manager assignments. A hands-on operator with full P&L accountability, Patrick is trusted by owners and global brands to strengthen commercial performance, elevate service standards, develop multicultural teams and lead pre-openings, refurbishments, repositioning and operational turnarounds.

◆ SELECTED IMPACT

Hotel GOP 33% → 42%	F&B GOP 38% → 46%
Guest satisfaction +20%	Fairmont Dubai F&B revenue >22%
Large-hotel scale Two hotels with 1,000+ rooms each	Fairmont Dubai 12 restaurants 500+ colleagues
Fairmont Dubai average GOP 47% over 3 years	Team recognition 50+ culinary medals
Career reach 13 countries	Luxury standards AAA Five Diamond LQA

◆ SELECTED LEADERSHIP EXPERIENCE

- **Hotel Manager / Acting General Manager** — TRIBE Phuket — Accor | 2025–2026
- **General Manager** — The Salil Hotel Riverside Bangkok | 2024–2025
- **Resort Manager / Acting General Manager** — Vakkaru Maldives | 2023–2024
- **Pre-Opening General Manager** — NAAMA Beach Villas, Fujairah
- **Executive Assistant Manager** — Dusit Thani Laguna Phuket
- **Executive Assistant Manager — Food & Beverage** — Makati Shangri-La
- **Director of Operations / Resident Manager** — Swissôtel Nai Lert Park Bangkok

◆ LUXURY BRAND EXPERIENCE

14 cumulative years with Starwood, including W Hotels and The Luxury Collection, and more than seven continuous years with Fairmont. Additional brand experience: Four Seasons, Ritz-Carlton, Shangri-La, Swissôtel, Dusit, One&Only and Accor.

◆ CORE LEADERSHIP EXPERTISE

Resort & Hotel Operations • Rooms, F&B & Guest Experience • P&L / GOP • Owner Relations • Commercial Strategy • Pre-Openings • Asset Enhancement • Turnarounds • Talent & Succession

◆ THAILAND / PHUKET-BASED LEADERSHIP

A long-term Phuket resident, Patrick established Cutting Edge Consults during COVID-19 and completed interim resort and hotel leadership, pre-opening and performance-improvement mandates across Thailand, the Maldives, Fiji, Qatar and the UAE. Accor and Shangri-La brought him back for task-force support during business downturns and brand repositioning. He is now focused on a long-term Resort Manager, Hotel Manager, General Manager or Director of Operations role with an established luxury brand or strong independent operator in Thailand or the wider region.

He is particularly committed to service quality, owner alignment, operational discipline and the development and succession of local talent.

Phuket, Thailand | +66 94 807 3223 | patrickduff@outlook.co.th | [linkedin.com/in/Patrick-duff-5182012](https://www.linkedin.com/in/Patrick-duff-5182012)