

Kapil K. Nanda Pitch

SUBJECT LINE - *Human Interest Feature - Tech Exec's Next Act*

Hope you are well!

Would love to see one of our clients, Kapil K. Nanda, included in an executive profile in the Journal. Tech titan turned real estate guru, Kapil went from being at the pinnacle of the technology space to running an impressive real estate portfolio. Most recently, his company Kapital Partners broke ground on a transformative new development bringing much-needed housing to Santa Clara. The project includes 34 housing units and 1,500 square feet of retail, along with affordable housing options to best serve the community.

A pillar of the San Jose community - having immigrated from India in the 1970's - Kapil previously served as Head of Engineering at microcomputer company Altos Computers and went on to found the Infogain Corporation, which was eventually acquired at a \$900M valuation. Having reached the pinnacle of the technology space, he began to wonder what his second act might look like. Enter real estate. Kapil founded his family office, Kapital Partners, in 2015. The company now manages a real estate portfolio across California and the Western United States, currently overseeing over \$75M of capital investment with \$200M under management. He and his wife, Margaret, also started the Nanda Family Foundation in order to give back to the community that so generously gave them their first start.

Having seen inside the world of tech and real estate in the Bay Area, Kapil has unique insight into both sectors. I would love for you to speak with Kapil himself to learn more. Let me know your availability and I'm happy to set up time for the two of you to talk in more depth!

Thank you,