### National Real Estate Listing Service (NRELS)

NRELS Program Key Concepts

&

Pop Quiz

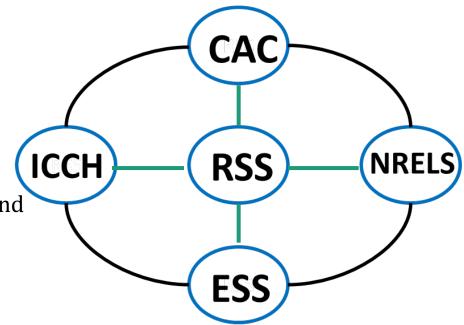


December 14th, 2021

#### Overview: NRELS Program

There are five (5) Love Won Society International (LWSI) Action Plans:

- Revenue Sharing Solution (RSS)
  - This application is at the core and makes all plans work!
- Community Assistance Centers (CAC);
  - Identify gaps within community; create projects; develop teams and effective teamwork & communication as baseline model.
- National Real Estate Listing Service (NRELS);
  - Homeownership & Refinance Existing Mortgage
  - Will explore this application for businesses
- Economic Stabilization System (ESS); Business stability and continuity
- International Commodity Clearing House (ICCH)



# NRELS – Key Concepts Covered....Review These First

- Family is the Basic Building Blocks of Society
- Humanitarian Priority Project; Works for people of all walks of life
- Stable Home promotes Safety & Security for the Family
- Can be used with Community Assistance Center & RSS
- Real Estate Professionals Involvement
- The Mission Statement
- NRELS and the Zim Benefactor (Managing Director)
- Listing Service, Brokers & Agents and Zim Benefactors as Lien Holder
- What Real Estate Problem? The Real Estate Solution!
- Buy Retail; Sell Wholesale? Values & Buy/Sell Process; Listing Agreements
- Benefit to Local Economy
- Basic Program Guidelines

# NRELS – Key Concepts Covered....Review These First

- Loan Term and Where Loan is Paid Back
- RSS setup and Auto-pay
- 5 Year Waiting Period
- Down Payments?

#### NRELS - Pop Quiz.... After Material Review

- What is a Zim Benefactor & How are they involved in the CAC and the NRELS?
- What is the Basic Building Block of Society?
- True or False.....The NRELS Program is designed for only a select few types of people?
- What does a stable home environment promote for the family & community?
- What other basic programs are used in conjunction with the NRELS?
- Can Real Estate Professionals (Brokers, Agents & Appraisers) be involved in the NRELS?
- Who acts as the lien holder for properties purchased through the NRELS program?
- Does it make sense to purchase a property at retail and then wholesale?
- How does the local community benefit from the NRELS?
- How does the lending feature work in the NRELS?
- What is the down payment and repayment terms for a Loan created in the NRELS?
- Is there a waiting period associated with the NRELS for a home purchase? If so, what is it?