



# Things to Consider as a Landowner

## Motivations

1. What is your vision?
2. Are you aiming to establish a farm business, maintain trading activities, or reduce your current commitments?
3. Are you seeking a partner to collaborate on a specific opportunity, or are you willing to consider other proposals?
4. Does this opportunity relate to your overall vision for the estate or a specific piece of land?
5. To what extent do you wish to be involved?

## Assets & Skills

1. What land, buildings, and equipment could you make available?
2. Do you have any other business interests that could complement a new venture?
3. What outlets can you provide access to?
4. What skills and experiences are you willing to contribute?
5. Are there any infrastructure improvements needed before offering the land?
6. What level of investment are you seeking as part of a proposal for the land?

## Requirements

1. Is there a specific service you expect the new business to offer?
2. Do you have a financial benchmark that must be met?
3. Are there any non-negotiable requirements that must be addressed?
4. Are there any restrictions which the new business must comply with?

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