

10 STEPS TO SALE

WITH THE RENNA SHEE TEAM



RENNA
REAL ESTATE AGENT



KATYA
LISTING MANAGER



JENNA
MARKETING MANAGER



BEZI
TRANSACTION MANAGER



MARTHA
ESCROW OFFICER

APPOINTMENT: RENNA

The first step is to meet with Renna, who will get to know about your individual goals and needs and prepare you for the process ahead.

CONTRACT: BEZI

Once we have agreed to work together and outlined the time period of the home sale, Bezi will take care of the contract paperwork.

WALKTHROUGH: WHOLE TEAM

Renna, Katya, Jenna, as well as our stager, contractor, and landscaper will tour your home to determine the work that should be done.

RENOVATIONS: RENNA & KATYA

Katya will create a calendar of improvements and repairs, and coordinate with our contractors to ensure the work is completed on time.

MARKETING: JENNA

Thorough promotion of your property is vital for a successful sale. Our goal is to get as many buyers into your home as possible.

ON MARKET: RENNA & KATYA

As soon as your home is listed for sale on the market, all showings of your property will be coordinated by Renna and Katya.

OPEN HOUSE: RENNA

We advertise our open houses extensively and elevate the appeal with music, food, and team members to answer all questions.

NEGOTIATION: RENNA

Renna is extremely thorough in reviewing qualified buyers and exceptionally skilled at negotiating and managing the offer process.

IN CONTRACT: MARTHA & BEZI

Martha and Bezi will ensure that all documents and legalities are as easy and straightforward as possible for you.

CLOSING: RENNA & MARTHA

At closing, both buyer and seller receive final closing documents, including title and loan paperwork, and the house keys change hands.

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