



MINIMISE

NO COST ENERGY SOLUTIONS

THE FUTURE OF ENERGY EFFICIENCY, FINANCE & SUSTAINABILITY

Global Innovations. Local Solutions

TABLE OF CONTENTS

- 1 Understanding Priorities & Challenges
- 2 Who is Minimise?
- 3 What does NCOPA mean for you?
- 4 What's the path forward?



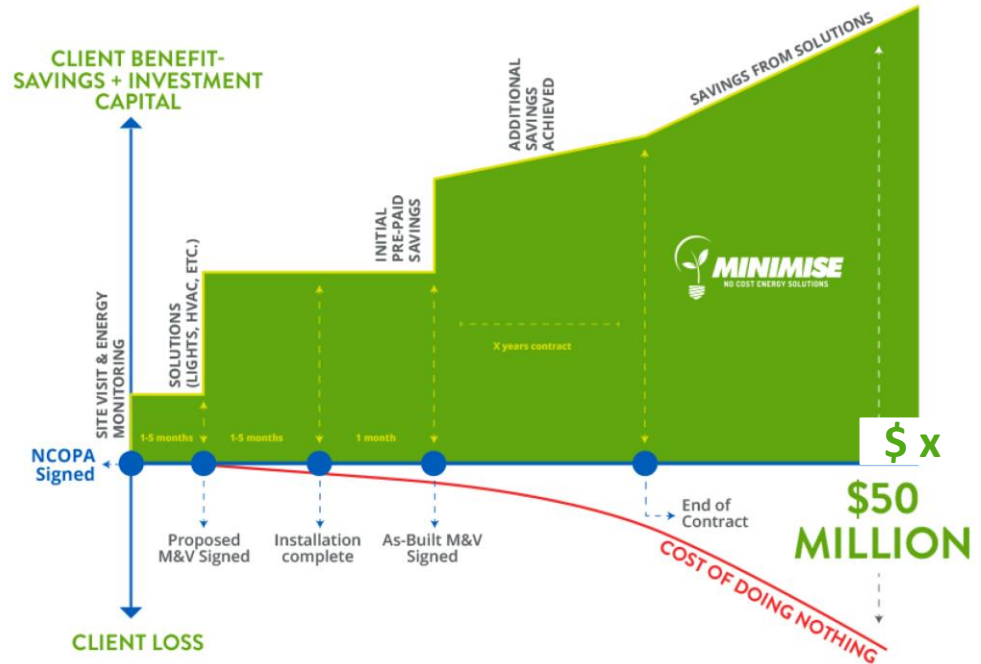
PRIORITIES & CHALLENGES

- **Aging infrastructure**
- **Lack of funding**
- **Ongoing maintenance**
- **Safety concerns**



THE COST OF DOING NOTHING

- Utility rates are escalating
- Maintenance costs are compiling
- Budgets are decreasing
- Competition is rising



HOW DO YOU ADDRESS THIS WIDENING GAP?

WHO IS MINIMISE?



INNOVATOR OF ENERGY FINANCING

- ✓ **Trusted energy partners.**
- ✓ **Global company. Local solutions.**
- ✓ **Nexus of energy finance (NCOPA) & energy tech (EEaaS)**
- ✓ **Public sector strategies that are compelling & proven**



OUR LOCATIONS

MINIMISE CANADA

FRANÇOIS GAGNON



ALAIN CHAYER



KOSH SAMUEL



MONICA SIMONE



MINIMISE WEST

MINIMISE USA



DANIEL BADRAN



LARRY PASETTI



CHIARA OOSTHUIZEN



DICKRAN GUERGUERIAN



TIM BREITBACH



LI SMITH

MINIMISE CHINA

MINIMISE SE ASIA



TOM TEEHAN



NASSER BACHA

MINIMISE DUBAI

ARMIN SCHWARZTRAUER



GRAHAM GELDENHUYS



MINIMISE MEXICO

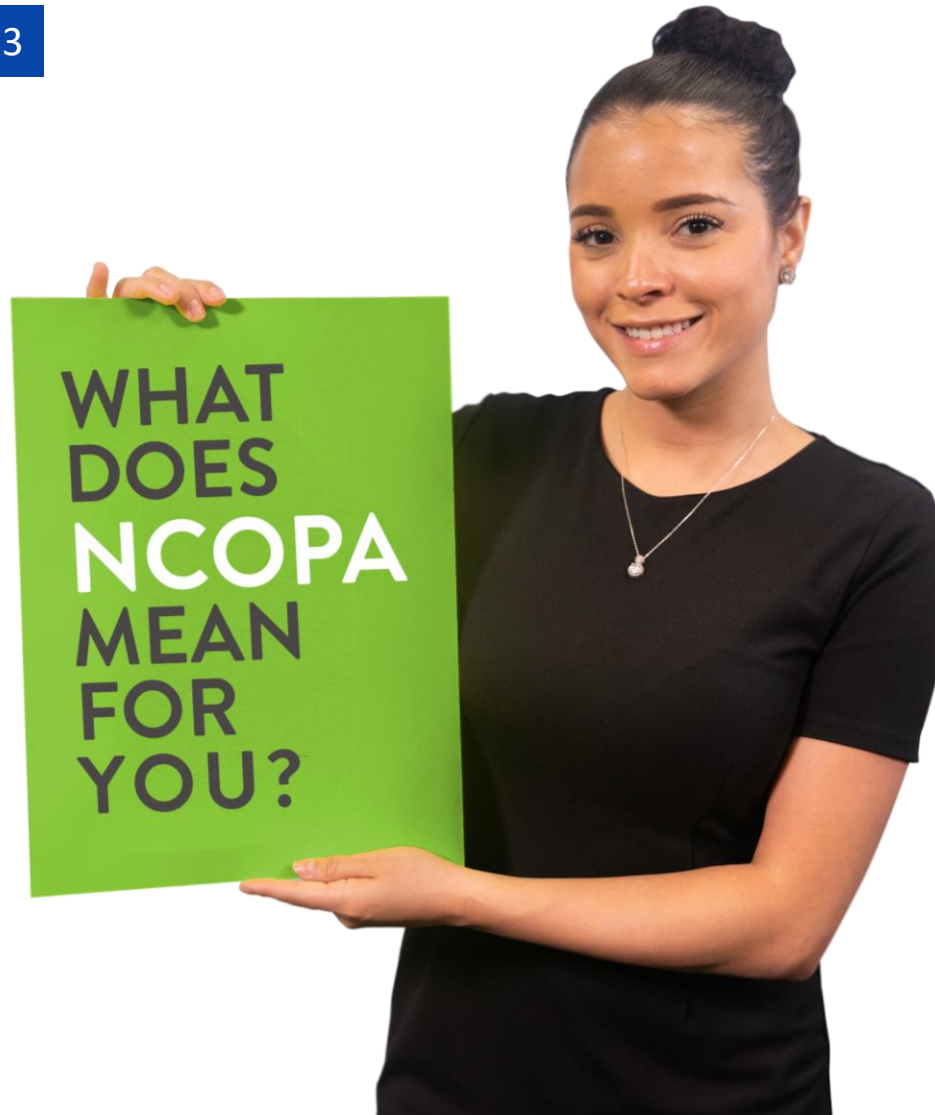
MINIMISE RSA



OMAR MONROY



SECTION 3



WHAT IS NCOPA?



NO
CAPITAL
OUTLAY
PARTNERSHIP
AGREEMENT

AND PREPAID !
SAVINGS •

WHAT IS NCOPA?

NO CAPITAL OUTLAY PARTNERSHIP AGREEMENT


- ✓ **First & only company to offer the NCOPA**
- ✓ **Guaranteed energy performance financing vehicle**
- ✓ **Prepaid earned energy savings NOW (instead of incrementally over years)**
- ✓ **Unrestricted funds**





Minimise USA LLC
6005 Benjamin Rd
Tampa, FL 33634

Pay to the
Order of

 Hillsborough County
PUBLIC SCHOOLS
Preparing Students for Life

Date December 4th, 2018

\$1,707,637.56

One Million Seven Hundred Seven Thousand Six Hundred Thirty-Seven and Fifty-Six Cents Dollars

For Prepaid Energy Savings

Daniel Badran

1: 123456789.9870079841

 **MINIMISE**
NO COST ENERGY SOLUTIONS

IT'S SIMPLE



ANALYSIS:

Review bills, monitor usage, & audit facilities



MODELING:

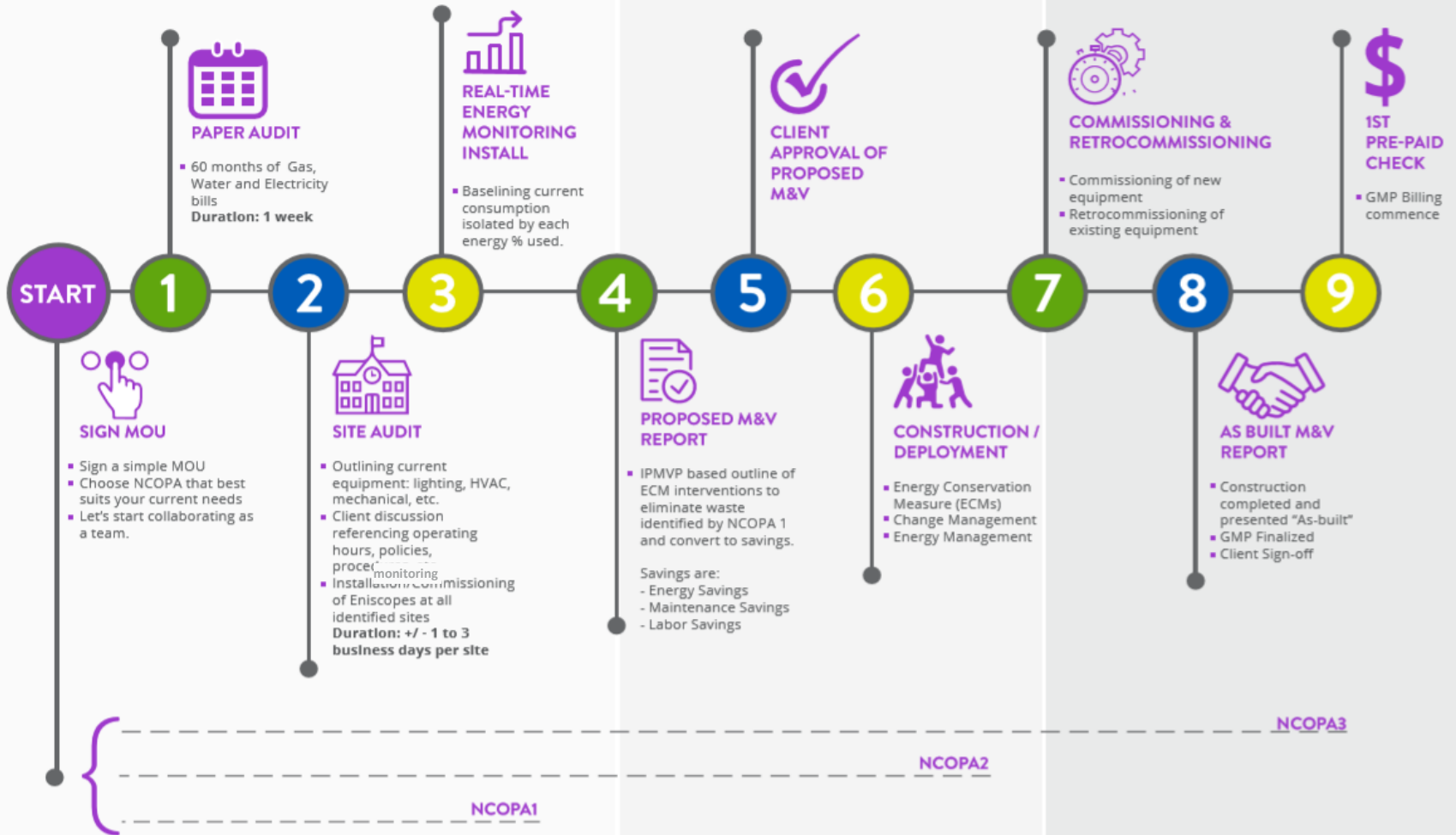
Energy Conservation Measures are then identified and modeled



FUNDING:

NCOPA Financials are created showing resulting energy savings and \$ available to you.

NCOPA ENERGY SAVINGS PROCESS



AREAS OF OPPORTUNITY



SUMMMARY & NEXT STEPS



SUMMARY & NEXT STEPS

- **Company can address priorities/challenges NOW**
- **Overcome financial challenges through PREPAID savings**
- **Straightforward process**
- **Minimise is a trusted partner to guide you**
- **Compelling & proven**

Next step: Authorization to analyze your sites





THE FUTURE OF ENERGY CONSERVATION, FINANCE & SUSTAINABILITY... TODAY

