



i DIVE



Information Letter
Product Brochure 2018

Wind Tunnel 3.00 mtrs.

Have you ever dreamt of flying? Have you ever wanted to experience the thrill of skydiving, but didn't want to commit to jumping out of an airplane? Almost everyone wants to fly, and flying your body in a column of wind is one of the purest forms of flight there is. It allows you to freely fly your body and effortlessly control your movements.

OVERVIEW OF INDOOR SKYDIVING (WIND TUNNEL FLYING)

Indoor skydiving is an activity that almost anyone can partake in. Participants wear gear that includes a jumpsuit, goggles, a helmet, eye protection, and earplugs (for the noise). Each participant will fly within a column of wind created by a vertical wind tunnel. Flyers are accompanied by a rated safety instructor that helps flyers learn to control their bodies within the airflow.

During a first flight experience you will be guided by an instructor through all the necessary classroom information, given your flight gear, and taken into the wind tunnel. Once in the tunnel your instructor provides a safe 1-on-1 flying experience, guiding and teaching you how to fly your body. Once you have flown, your next flight will be less guided as you begin to grasp the concepts behind safely flying your body. Higher levels of learning are normally done with a tunnel coach and organized learning events are taking place in tunnels all over.

Flyers of nearly every age can fly. We recommend 4 or 5 years old as a minimum, but each tunnel has their own rules. The only real limitations preventing people from flying are weight limits and shoulder dislocations. Countless handicapped and physically challenged flyers have safely flown with the help of experienced instructors.

DIFFERENCES FROM OUTDOOR SKYDIVING

Indoor skydiving gets its name from the thrill-seeking sport of skydiving, but the similarities between the two are actually very few. A vertical wind tunnel creates the needed vertical wind flow for indoor skydiving. This simulates the conditions found in freefall without the need to jump from a great height. Because the wind tunnel environment is very controlled compared to the traditional freefall of a skydive, a wider range of flyers can take part in the experience.

Skydiving being an outdoor activity is seasonal, and even during favorable seasons, conditions such as the wind, rain, or snow can cancel your plans to jump. Indoor skydiving is amazing because in most cases it removes weather from the picture. Most modern wind tunnels are closed loop recirculating designs. This means that no matter the outside weather, the wind tunnel is a comfortable place to fly.

A normal skydive from 13,000 feet lasts between 45-60 seconds. Typical first-time indoor skydiving flights last between 2 and 5 minutes, giving you much more flying time than a traditional skydive. The ready access to much larger amounts of time gives you a chance to safely learn how to control your body.



DEAR COLLEAGUES,

In this letter, we will describe the opportunities for a beneficial partnership brought to you by **iDIVE**, in the field of vertical wind tunnels in India. We consider our mission to be able to provide a commercial solution, which will best fit the needs of your target customers as well as reflect contemporary trends. We believe that such an approach is the key for the sustained high profitability of your business. Profit from a vertical wind tunnel depends, first of all, on the chosen promotion strategy. In this regard, the technical part of a project should be considered as a constituent of the promotional strategy.

The technical and convenience parameters of the project must correspond to the desirable profit in both the short-term as well as the long-term. Performance of many of the small vertical wind tunnels is insufficient for sportsmen. That is, to say, sportsmen consider flights longer than 1-2 hours in such tunnels, to be useless due to the low quality of the airflow. However, sports training in vertical wind tunnels require long practice of various flight positions. Flying in a vertical tunnel has been an official sport of the FAI since 2014. Therefore, in the near future, activities associated with the wind tunnels will experience rapid growth. The field is receiving an increasing informational and financial support from many of the countries worldwide, which is reflected in, for example, national and international championships in this kind of sport. In addition to attracting athletes, such sports events and activities advertise your business amongst beginners alike.

Roughly speaking, there are hundreds of attracted beginners for each professional athlete. By investing in and implementing one of our commercial solutions you can meet the needs of all the groups of customers listed below with a high level of convenience, service and aesthetic solutions.

WHAT KEEPS INDOOR SKYDIVING SAFE?

Indoor skydiving has had a fairly short history. Modern tunnel flying has only been around since the mid-80's. Throughout the formative years, the specialized knowledge of working in a wind tunnel was gathered by the businesses, manufacturers, and individuals working in tunnels. These players ultimately came to formalize and standardize training and safety procedures for tunnels and their staff.

While most people associate skydiving with a thrill or bucket list activity, indoor skydiving is much more than that! Because people of all ages can fly, and fly as much as they like, indoor skydiving is becoming a worldwide sport. As of 2014, indoor skydiving was even recognized by the World Air Sports Federation (FAI) and now FAI competitions are taking place around the world.



ABOUT iDIVE WIND TUNNELS

iDIVE Indoor Skydiving is the Flagship brand under Waltair Skydive India LLP (a part of the Waltair Group conglomerate) based out of Bangalore, India. Having pioneered the sport of Commercial Skydiving in India and established itself in the year 2010 in the field of Tourism, Hospitality, Travel & Adventure, the Waltair Group is the first ever Company in the country to set up Wind tunnels for Indoor Skydiving.

Our **iDIVE** Wind tunnels are equipped with three-phase asynchronous motors. This choice is determined by the high efficiency, reliability and durability of the three-phase asynchronous motors. In contrast to the internal combustion engines, the asynchronous motors don't have rubbing elements, high local temperatures and high local mechanical stress. Design of the asynchronous motors uses minimum of the functional elements, namely a rotor, a stator and two bearings. Such a simple design results in high durability of the motors. In our wind tunnels we use asynchronous motors manufactured by the Top of the line companies which is one of the leading manufacturers of electric motors in Russia.

The quality of the **iDIVE** wind tunnel motors is ensured by the **ISO 9001** standard quality management system which was certified by DQS Holding GmbH, Germany.

BENEFITS OF THE iDIVE WIND TUNNELS

The motors of our Wind tunnels have the following advantages:

- High efficiency;
- High torque;
- Low noise levels;
- Low warming of the coils;
- Low starting current;
- Low weight;
- Small dimensions;
- High durability.

When one is evaluating the project costs he/she should also take into account the running expenses. In our commercial solutions we reduce the running expenses by increasing the tunnel efficiency and achieve the optimum price-quality ratio.

The technology of our direct **competitors** (Tornado, 2.5 meters) requires **650 kW** of electric power to achieve the maximum airflow. The cost of a connection to a power supply network depends on the consumption. Thus, the energy efficiency of a wind tunnel determines the total cost of the project. And if the legislation in the country of a wind tunnel installation is similar, then the facts listed below will help you understand the cost-efficiency of our constructions.

In contrast, **our technology** allows achieving the same velocity of the airflow in a wind tunnel of the same diameter at only **500 kW** of energy consumption. Thus, by using advanced technologies we obtain the same result at lower expenses. For every 1000 hours of running of the wind tunnel **you save more than 8,100 \$**. Also, you save more than 49,000 \$ at installation due to the reduced cost of the electric power supplies. If you need to power the wind tunnel using diesel fuel, **our company** suggests purchasing the wind tunnel with electric motors and a diesel generator (typical price of a diesel generator suitable for our wind tunnels starts at 25,000 \$).

Such an approach will allow you to avoid the smell of the fuel in the building and to suppress the noise of the diesel engine because the generator can be easily acoustically isolated from the building. Also, this approach enables to connect an emergency power shutdown system which will eliminate the risk of sudden loss of power.



WHO CAN FLY IN A WIND TUNNEL?

The short answer to this question is - **almost everyone!** The information found below is general to indoor skydiving. Each location may differ, check with the tunnel you wish to fly in for specific rules and restrictions.

Age Limit

The age requirement really only has a minimum - 3 years old! The maximum age limit is more defined by how physically fit and injury free you are. With that being said, there have been flyers that have been 100+ years old. Read more below for additional information on physical requirements.

Weight Limit

This varies from tunnel to tunnel, but the average weight limit is around 250 lbs/113 kg. The limit could also depend on the height and how physically in-shape the individual is.

CUSTOMER GROUPS

The customers of a vertical wind tunnel can be categorized into the following groups:

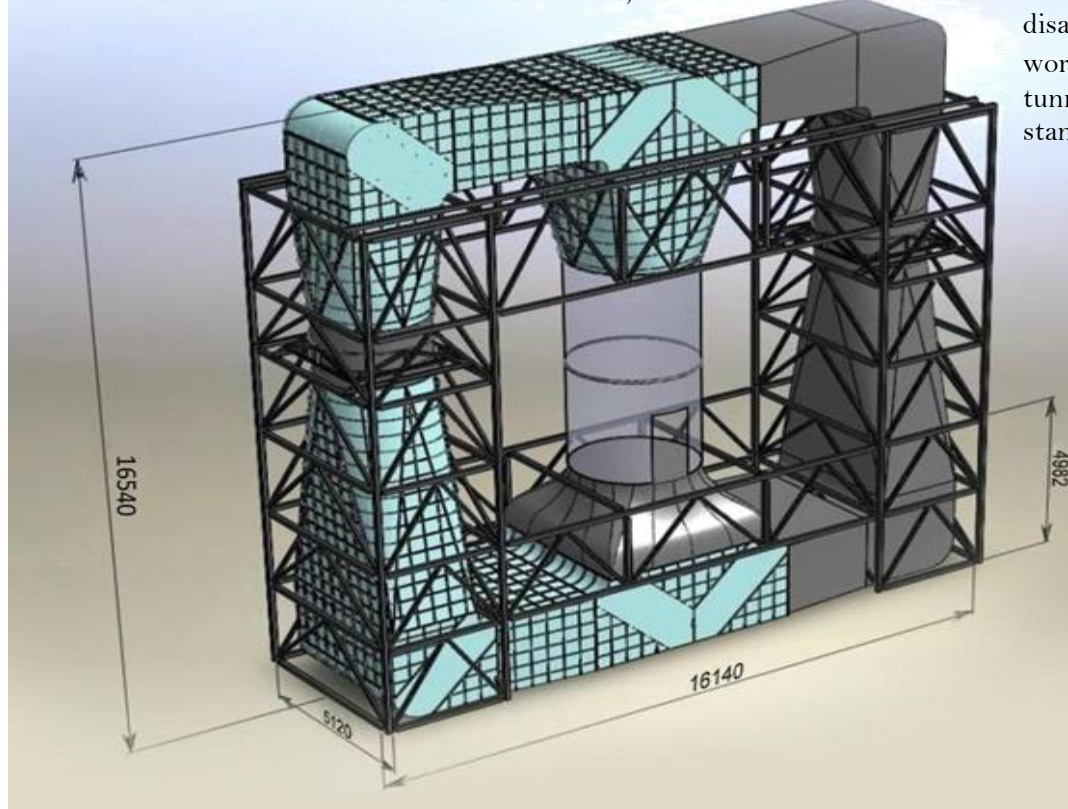
- People, purchasing presents for kids, relatives/friends;
- People purchasing a present for a VIP;
- People regularly purchasing gift certificates as they are very loyal to your business;
- People regularly purchasing gift certificates and actively recommending it to their friends;
- People eager to experience free-fall flying. Such customers purchase the service for themselves right before the flight;
- Celebration of birthdays for kids and adults and Organizing corporate holiday parties;;
- Journalists and bloggers. These customers are interested in your business, and they are ready to reimburse by regularly advertising your business;
- Military personnel, special forces;
- People intending to complete an instructor course for a vertical wind tunnel. These customers purchase 10-20 hours of flight time at once;
- Aero fitness. This modern branch of fitness is practiced in a vertical wind tunnel and substitutes the wearisome trainings in a gym;
- Skydivers practicing individual elements for group acrobatics, Free fly (individual and group elements), freestyle for skydiving and wind tunnel competitions;;
- Athletes participating in wind tunnel competitions at the 2-way VFS level;
- Beginner skydivers practicing AFF;
- Athletes from abroad practicing individual Free fly techniques;
- Sports organizations for kids.



DESCRIPTION / TECHNICAL CHARACTERISTICS – iDIVE 3.00 Mtr WIND TUNNEL

The **iDIVE 3.00 Meter Wind Tunnel training system** (Vertical wind tunnel) is intended for both providing entertaining flights as well as training and competition for athletes at all skill levels. It has a closed double-circuit configuration which is standard for devices of its class, and is equipped with a cooling system allowing it to be used irrespective of climate, season and weather conditions. The system is made of metal with profiled elements and a steel support frame. It features high aerodynamic quality that positively influences the speed and quality of the airflow and also the economic performance. The (Max) speed of the airflow is not less than 75 m/s. The design includes cooled vanes of rotary units and a nozzle with high contraction ratio. In general, the electric motors and the closed configuration of the system enable excellent ecological characteristics, low noise level and operating convenience.

An advantageous feature of the iDIVE Tunnel 3.00 Meter is the location of the motors with fans on shafts directly in the tunnel ducts. This results in a design free of external motor sections and no transmission, which makes the wind tunnel more compact, reliable and durable. The wind tunnel can be easily assembled, disassembled and transported in standard sea containers to any location in the world. The weight of the system is 58t (with no sound insulation). The wind tunnel can be easily assembled and disassembled and can be transported in standard sea containers to any location in the world.



ARRANGEMENT, LIST OF EQUIPMENT

- Support frame
- Air channels;
- Flight chamber with glazing and a door;
- Transfer chamber;
- Fans (D 2500 mm.) 2 pcs.;
- 3-phase induction electrical motors, max. power of 355 kW 2 pcs.;
- Frequency converters 2x400 kW (or higherpower);
- Forced cooling system;
- Turning vanes with liquid cooling;
- External heat exchangers with fans for circulating the cooled air in the wind tunnel circuits (optionally);
- Control panel with connected digital channel for control and monitoring (WindowsOS);
- Vibration sensors 2 pcs.;
- Air temperature sensor in flight chamber;
- Air pressure sensor 1 pc ;
- Electrical cabinet 2 pcs ;
- Electrical cables and wires (a set for connection).



FLIGHT CHAMBER

Dimensions: the flight chamber is a transparent cylindrical chamber (glass) with the internal diameter of 3000 mm, the height of 7200 mm. A non-transparent expanding chamber is located above the cylindrical part. Transparent section of the flight chamber (with the height not less than 5700 mm) is made of tempered triplex with thickness of not less than 17 mm and consists of two segments connected by a metal ring.

The lower segment has an entrance consisting of a metal frame, a door and side inserts. The entrance is connected to the transfer chamber, also made of cylindrical glass windows inserted into metal frames. Doors of the flight chamber and the transfer chamber are equipped with electric drives.

Safety Nets: the flight chamber is restricted with safety nets from the top and the bottom. The bottom net has a mesh of 60x60 mm. (rope with D of 3 mm). The safety nets are mounted in a way to provide easy access for the service and repair.

CONTROL PANEL

CP – wind tunnel operator's station includes the following elements:

- Digital control panel for the frequency converters/motors, switch for the electric drive of the cooling flaps, switch for the electric drive of the flight chamber door, switches (4 groups) for the flight chamber illumination;
- PC connected to CPU (via USB, RS-232);
- SW (it displays the actual operating parameters of the motors and wind tunnel systems including motors RPM, currents, flight time and temperature in the flight chamber).

SAFETY

Emergency stop buttons are located in the following locations:

- Control panel
- Inside or in front of the transfer chamber

In addition, it is possible to install the smooth and safe shutdown system.

ACCESS TO SERVICE AND REPAIR EQUIPMENT

The wind tunnel design provides access for service of the following elements: main electric motors, fans, forced cooling and wiring, safety nets, turning vanes and other elements important for the system operation. All metal parts of the wind tunnel are painted.

TECHNICAL DOCUMENTS:

- Dimensional and overview drawings;
- TS for foundation and electrical ground;
- Certificate;
- Operation Manual;
- Conformance certificate;
- Prefabricated building project (drawing);

ADDITIONAL COOLING SYSTEM USING EXTERNAL HEAT EXCHANGERS:

- Cooling system heat exchanger 1 pcs.;
- Insulated chamber of the heat exchanger 1 pcs.;
- Air ducts of the heat exchanger 2 pcs.;
- Heat exchanger fan 1 pcs.

INSTALLATION AND OPERATION

Service life of our wind tunnels is determined by the actual state of the system, but not less than 10 years. **The tunnel has 3 years limited warranty** and individual units are subjects to the warranty of a corresponding manufacturer. The period between the maintenance services of the fans is **2000** hours, with periodic inspections as specified in the manual. Service life extension for the fans is possible.

iDIVE Tunnel 3.00 Meter features low running expenses, excellent ecology characteristics, low noise (because it is a closed type of tunnel), zero expenses for fuels and lubricants, expendables and spare parts, repair and service of transmission during the operation. The wind tunnel can be installed at almost any location. A significant advantage of the iDIVE Tunnel 3.00 Meter is its capacity for easy dismantling, transportation and installation at a new location.

SUPPORT FRAME

The support frame consists of steel tubes with bolted and welded connections. It bears the power units and cooling heat exchangers. It provides stability and rigidity of the whole wind tunnel structure. The support frame is mounted directly on the foundation. The foundation is constructed according to the Design Documentation provided by the Manufacturer.

AIR CHANNELS

Air channels provide the airflow circulation inside the wind tunnel with minimum aerodynamic resistance. The structure of the air channels is reinforced by the support frame. All metal surfaces in the wind tunnel are painted according to the color scheme (without images) approved by the Buyer.

INSTRUCTOR TRAINING

In addition, our company provides the course of professional training of instructors with the skills of a technical specialist. Training is carried out by highly qualified athletes-instructors. The training program consists of 30 hours, including 15 hours of theory, 15 hours of practical skills. The training course includes acquaintance with the technical characteristics and the device of the wind tunnel, which will allow inspection and maintenance.



COMPARISON WITH OTHER SIMILAR WIND TUNNELS OF OTHER MANUFACTURERS

Model	« iDive » 3.0 Meter	«Aerodium ». Latvia	«Tornado».Voronezh
	3m Electrical	3m Electrical	3m Electrical
Actual cost of minimum work package	720 000 US\$	3 400 000 – 6 800 000 US\$	735 000 US\$
Price of the basic supply set	720 000 US\$	3 400 000 – 6 800 000 US\$	560 000 US\$
Supply set / Extra charges			
Frequency converters for electric motors	+	+	32 000 – 64 000 US\$
Motors	+	+	+
Possibility of operation using diesel fuel	80 000 US\$	-	-
Possibility of operation from electric mains	+	+	+
Height of glass	5.7m	6m	3m (possibility to increase for extra cost by customer request)
Wind tunnel support structure	+	+	Extra, more than 80 000 US\$
Wind tunnel ducts	+	+	-
			Available for Extra payment
Availability of standard freight	+	19,6m x 8,2m x 10,95m	Oversized elements present
Noise insulation	Additional option	-	Additional option
		63-69 decibels at distance of 15 meters from the tunnel	

COMPARISION WITH OTHER SIMILAR WIND TUNNELS OF OTHER MANUFACTURERS (CONTINUED...)

Model	« iDive » 3.0 Meter	«Aerodium ». Latvia	«Tornado».Voronezh
	3m Electrical	3m Electrical	3m Electrical
Air flow coolingsystem	+	+	+
	Designed into the basic complete set. Additional payment is required for extra chillers.		Available for additional payment.
Compatibility with European standards	Extra payment for import motors	+	Extra payment for import motors
	80 000 US\$		100 000 US\$
Warranty period	3 years	5 year limited warranty if the maintenance warranty is signed.	1 year
Wind tunnel installation	Installation supervision is included	+	Installation supervision is included
Prefabricated building project (drawing)	+		8 000 – 13 000 US\$
Number of drives	2	2	2
Maximum power	710 kW	300-350 kW	900 kW
Maximum flow speed	75 m/s	75 m/s	75 m/s
Cost of connection to electrical mains (based on 350 US\$ per 1 kW)	250 000 US\$		316 000 US\$
Operation cost per 1 year (about 2000 operating hours)			
Maintenance	Cost: 320 US\$ per year		Cost: 320 US\$ per year
Operation price (per 2000 hrs). Calculation in case of max fuel consumption. (0.07 US\$ per kW / US\$ 0.6 US\$ per liter) * 2000* - motorpower	114 000 US\$		145 000 US\$
Additional items:			
Disassembly possibility	1 month	-	-
System safety in case of power failure or motorstop	For extra payment - gradual RPM decrease	-	-