# CAMBRIDGE COMMERCIAL CLUB

### Tuesday, February 13, 2024

## Washington County Fairgrounds Exhibit Hall

Next Meeting - March 12 at 5:00 -7:00 PM @ Cambridge Museum & Visitor Center

#### **MINUTES**

#### **Cambridge Commercial Club Mission Statement:**

The Cambridge Commercial Club is a community service organization whose purpose is the enhancement of the business environment through the promotion of its members and the community.

**Establish a quorum:** A quorum was not established. Blake and Bridgette were gone, sick. Ben was working in the Treasure Valley.

Introduce guests: Melissa Mead manager of Legends in Weiser.

Approve Minutes and Agenda: We did not have a quorum.

#### Treasurer's Report

General Account -

Hells Canyon Jam Account -

Emergency Fund Account -

#### BUSINESS

Need to fill scholarship committee needs

# Scholarship Committee

Jennifer Burdick - Lead (Need to fill this position)

Kelly Sprague

Chris Braun

Christy Crocco

Deah LaFollette

Briel Mosekian

Jeff Atteberry

Ed Schumacher, need to get an email address from Ed

#### **Emergency Fund Committee**

Megan Warren - Lead

Blake Loveland

Jamie Redman

Elsa Freeman

Chris Braun

#### Mark McCarty

- A. Membership Drive for 2024
  - i. 2024 plaque, sticker or magnet

The draft design was reviewed and some changes were suggested. Kyra will update the sticker and bring an updated draft to the March meeting. We will vote on the final sticker at the March meeting.

B. Follow up from City Hall Meeting regarding requests for road closures, waive open container laws, ect.

On Monday, February 12, the City of Cambridge approved road closure requests, waived their open container ordinance, waived their noise ordinance, and agreed to pay half of the porta potty bill.

C. Living in the News monthly advertisement

We will continue our monthly advertising with Living in the News, \$100. We need to do a better job of getting marketing content to Living in the News to share on their social media platforms. They have about 11,000 followers.

D. Is the Washington County Fairgrounds still renting RV and tent space for Hells Canyon Days? Who is the point of contact?

Mariah Johnson has been hired to fill Chris Braun's position at the Washington County Fairgrounds. She will be our point of contact for renting RV and tent spaces during Hells Canyon Days. **We need to reach out to her and get details.** 

- E. Need to confirm pricing for concert tickets and weekend pass tickets
  - a. Who is the Cambridge Rodeo Association Contact?
  - b. Who is the Cambridge Baptist Church Contact?

Kim Royer is the CRA contact. She stated that rodeo tickets will be \$14 and BBQ tickets will be \$14. Both items will be included in our weekend pass. Susan Crisp will be our point of contact for the Cambridge Baptist Church. Brandie will reach out to her to see if they still want to participate in the weekend pass. If so, we need to get pricing for this year.

- F. Current entertainment contracts submitted for 2024 HCJ
  - a. Easton Corbin

\$40,000

6 rooms at Frontier Motel

Food Buy

Meal Buyout - \$30 per person per meal

Additional Rider Details

All contract information is in the CCC Google Drive.

b. Tylor and the Train Robbers -

Contract has been signed. Megan will pay the deposit. All contract information is located in the CCC Google Drive.

c. Jesse Dayne and the Sagebrush Drifters

Kyle Reed has confirmed that Jesse Dayne and the Sagebrush Drifters will be performing at our event. They will be our opening band. We are waiting to get their contract. A deposit will be paid once it is received.

- G. Hells Canyon Jam Event Timeline and Layout (Map)
- a. Determine what will happen with Mark Macedo's property

  Map attached with minutes. Mark agreed to allow vendors and porta potties on his property
  during Hells Canyon Days, there will be no charge.

#### Friday

Stage - Confirm what kind of hook ups the MC Productions will need for their RV? - Jennifer

Porta Potties - Do we have a porta potties contract? - Jennifer

Fencing - Do we have a fencing contract? - Jennifer

#### Saturday

11:00 AM - Stage and all equipment will be ready per Easton Corbin's contract the performance area must be ready 6 hours before the concert begins and we will allot 5 hours for stage set up and sound check.

5:00 PM - Move remaining Trucks and Cars as needed and get event gates in position -

Jennifer Burdick take lead on making sure the gates are put into place and will have help from the High School Wrestling Team (donation will be given to group for help)

We need a person to volunteer to take the lead on getting the ticket sales area set up, labeled, and volunteers in place.

6:00 PM - Gates Open

6:30 PM - 7:30 PM - Jesse Dayne and the Sagebrush Drifters

8:00 PM - 9:00 PM - Tylor and the Train Robbers

9:30 PM - 11:00 PM - Easton Corbin

H. Alcohol Vendors

Our attendance goal for the 2024 Hells Canyon Jam is 3,000 people. Last year we hired Heidi Clement, Club New Plymouth LLC. This year we will have 3 alcohol vendors - Club New Plymouth, The Office Bar, and Legends. Brandie will get contracts written up for review. Renee Bilbao will take lead on all alcohol vendor communications once contracts are in place.

A letter from Angel Summers was read at the meeting. Brandie answered questions to her letter. Details attached.

- Review Hells Canyon Jam Poster and Sponsor Thank You Magnet Both items have been sent to Easton Corbin's people for approval 12.13.24.
- J. What items need to be on the Hells Canyon Days Weekend Poster? We did not discuss this. It will be added to the March meeting agenda.

We need to schedule a meeting that is focused on ticket logistics.

#### **ADJOURN Meeting:**

#### Mark your calendar

- Cambridge Museum and CCC Community Visitor Center Grand Opening will be March 12, 2024 at 5:00 - 7:00 PM in place of the CCC General Meeting
- Family Emergency Fundraiser, St. Paddy's Day Dinner, March 17th 4-7pm Exhibit Hall -Buy your tickets online at <a href="https://www.cambridgeidaho.com">www.cambridgeidaho.com</a>
- Spring Highway Clean Up Wednesday, April 24, 2024 4:30 6:30 PM

Angel's questions were answered at the meeting and discussion occurred.

Are we trying to fence in the concert or are we trying to fence in the beer gardens.

Both, fencing quote and event layout attached

Is there a reason why we can't have beer gardens up and running along with all the other vendors during the car show?

The beer garden was up and running last year from Noon and until the end of the concert. We plan on doing that again this year.

# Why are we wanting to limit the amount of beer gardens?

Last year we hired Heidi Clement, Club New Plymouth LLC, we hired her because she contacted us and offered a deal we would have never even thought to ask for. She provided everything needed for the beer garden and we had no issues. We agreed upon a 50 / 50 split of net profits. She provided detailed numbers. Heidi is available and would like to return to our event.

There are two reasons we didn't immediately agree to having additional alcohol vendors, (1) we did not have enough vendor space for two alcohol vendors. Since Mike has agreed to let us use his property at no charge we now have space to have additional vendors. (2) we do not want to burn our bridges with a business who went above and beyond to support this community event. We have visited with Heidi, she is very community minded, and is willing to continue to support our event and be a vendor. We also had to look at our insurance policy to see what rules are included regarding alcohol vendors.

This event takes 9 months of planning for 2 days of activities.

This year we are going to have multiple alcohol vendors. Hopefully, one of them will sell a product you are willing to purchase and enjoy. This year we are going to have vendors in the concert area selling food and nonalcoholic beverages. We do not have control over what vendors charge for food and drinks.

Thank you for sponsoring the Hells Canyon Jam. Thank you for attending the event last year. If you have any additional questions please bring them to our March meeting or you can contact me personally, Brandie Lincoln, 208-957-0020.

9:30 PM **Easton Corbin Food Truck Alley** 6 Trucks Stage The Office Bar Beer Garden Legends **Club New Food Vendors Plymouth Food Vendors** Stage **CTC Property** 36' Trailer Desse Dayne (1) Tylor (2)

**Entrance - Exit** 



### The Cambridge Commercial Club Volunteer Log Sheet

Event Name: February member meeting

Hell's Canyon Pizzeira

Full Name	Date email	Start Time Phone	End Time-Purpose
Derdre Rayndtree	deidrebmanching		member volunteer
levi J. Harrison	levi/horisagemal.c		Member volvatob
		POOR- POS- 805m	MAMBER
Mark McCarty	inccart mao SZEGra	1208630-4025	Manber
Michael J. Macedo	1 COM	208 739 - 0377	
Michael S. Voyel	voyelmichael (550) grail	208 718-8741	
Glese Bumgamer		208/739-0773	Member
Briel Mosekian		(559) 906-2773	member
Kim Royer Cambridg Roder	cambridgerodo Egira	il.com 208566-1015	member
Debbie Warren	, 0	208)866-7583	member/Volunteer
Maryanne Wilkerson		208-550-2922	
Gordon Wilkerson		208-550-2189	Member
Khonda Jones	rhonda, ones@ umpquabank.com	208-739-2421	menber
Tanya Lewthold	,	2085502252	
BRON Louthold	office bar Idaho	208-860-6967	Mamba
nickyHarris	, com	208.315-1965	OFFICE BAR
Brayain Harris			OFFICE BAR
Lauceefins			office Bar
Donald Frankin		2087391130	Hell's canyon Pizzeira
	dnatrankinazeh	etmail con	Hell's Canyon Pizze

Dear Cambridge Commercial Club,

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I am writing this letter as I will not be in town for the February 13th meeting.

Would you please read my letter at the meeting and discuss and answer my thoughts and questions?

First off, I want to start by giving my experience of last year's event.

We have been a sponsor for several years now and last year was our first year to make it to the concert, normally we are out raking and baling hay.

I thought about taking a cooler with beer, wine, and bottled water into town, but I decided against it because I wanted to support the vendors (surely, they would have something in there we could drink). Well, that wasn't the case. You had one drink vendor that had an option of four different drinks and no water. We had 10 people in our group 8 of them came from the Jerome area, bringing their cars and semi to the car/truck show. They wouldn't drink any of the options that were available from the drink vendor. We ended up going over to Loveland's to grab a bottle of wine, cranberry juice, and bottled water then on over to Blake's to grab some beer and vodka. I was trying to be a good host to our friends and family that we invited up here. If the drink vendor or vendors aren't going to have what someone wants to purchase, there shouldn't be any harm in purchasing from our local businesses.

Are we trying to fence in the concert or are we trying to fence in the beer gardens?

all together

Is there a reason why we can't have beer gardens up and running along with all the other vendors during the car show?

If it's true we have no open container law, why are we worried about someone walking with a drink from the bar or beer gardens to walk through the cars and trucks or just going to find shade to sit and visit with friends. It shouldn't matter if drinks are purchased from one of the stores, the bar or drink vendors, it is still supporting our community.  $\Box$ 

Liabitity.

uno would be responsible

If someone walks into the fenced concert area with a drink let them. If we have more drink/price selections from vendors inside the concert area people are more likely to stay in the concert area to not miss the concert. People don't want to walk four blocks to grab a water or beer during the concert, they have paid a lot for that concert ticket.

Why are we wanting to limit the amount of beer gardens?

We really need to figure out a rate for all potential beer gardens.

Can we somehow come up with an incentive? Maybe they pay a \$1,000.00 to \$2,000.00 sponsorship and there's no charge for the vendor fee? Maybe offer this to all vendors? It would be a good deal for the vendors, it would get them some advertising and it's a good deal for the CCC, because it would be a guaranteed rate whether the vendor shows or not. I think asking people to do percentages is going to be a hassle. If you have a no show that means CCC percentage is zero. It would be better to collect fees in advance and know what you've got.

The beer garden last year failed for options. I say let the vendor from New Plymouth continue to provide her selection of four alcoholic drinks if that's what she wants to do again.

Other beer gardens can provide a selection of beer, wine, soda & water, maybe even a couple premade batch drinks like margarita's and/or strawberry lemonade.

There may be local brewers or wine makers that would like to get their products out there as well. We need more than one beer garden as well as other drink vendors so there's more options. If I'm able to go to the concert this year and I can't buy a bottle of water for my son, we won't attend again.

Having more than one beer vendor signed up is a good thing.

Last year people were waiting in line for quite a while and if you're expecting more people this year it will be even longer lines. If you've got more than one alcohol vendor signed up and paid for and one of them is a no show, you still have other alcohol vendors to cover the event as well as the fee from the one that didn't show. I don't think we should be turning away vendors if they are willing to pay the vendor fee.

We need to think about people wanting to attend the festivities.

If we charge vendors an arm and a leg for a spot, those costs get moved on to the customers. How many families will be able to afford to come to this event if they must pay \$5 to \$10 for a bottle of water? It is important to have several drink/food vendors to keep prices reasonable. If things are too expensive people will just stay home.

We need several drink/food options with different prices.

angel Summers

Sincerely,

**Angel Summers** 

Remit To:

PortaPros
PO BOX A
Ontario, OR 97914
portapros.com

#### Invoice

Reservation	Invoice#
Fri 5/31/2024	130588-2

Customer #: 12921

HELLS CANYON DAYS PO BOX 54 CAMBRIDGE, ID 83610

Date Out Fri 5/31/2024

Terms Aging Date
On Account Mon 2/12/2024

Fold Here

Ordered By: JENIFER

Sales Rep: Oralia oralia@portapros.com

Delivery Fri 5/31/2024

TRE

CAMBRIDGE, ID 83610

**DELIVERED AT NOON** 

Pickup Mon 6/ 3/2024

TBD

Fc 1 Fere

CAMBRIDGE, ID 83610

Price	Agreed Return Date	Status	Items Rented	Qty
\$6,258.00	Sat 6/ 1/2024 8:00AM	Reserved	PortaPros Premium Restroom	42
			ay \$149.00 4weeks \$10.00	- 1
\$1,639.00	Sat 6/ 1/2024 8:00AM	Reserved	Double-sided Sink	11
<b>V</b> 1,00000			ay \$149.00 1week \$10.00 4weeks \$10.00	
Price	Each	Status	Items Sold	Qty
\$759.00	\$759.00	Selling	Delivery Cambridge	1
4.44.55	1	1	VO DELIVERY TRUCKS	1
\$759.00	\$759.00	Selling	Pickup Cambridge	1
<b>\$705.00</b>	<b>4102.20</b>	1	VO PICKUP TRUCKS	į.
(\$2,640.00)	(\$80.00)	Coupon	Discount	33
(92,040.00)	(420.00)		SCOUNT ON PREMIUM UNITS	
(\$880.00)	(\$80.00)	Coupon	Discount	11
(4000.00)	(00.00)		SCOUNT ON WASH STATIONS	- 1

Contract #: 130588 HELLS CANYON DAYS Page 2 of 2

#### Current On Account

# Due upon receipt Accounts not paid within 30 days are subject to an interest charge of 1.5% and interest accruing monthly thereafter at 1.5%.

Rental and Sales:				Subtotal:	Sales Tax:
\$5,895.00				\$5,895.00	\$262.62
Total Amount:	\$6,157.62	Total Paid	\$0.00	Total Due:	\$6,157.62

A note to our valued customer: PortaPros analyzes weekly diesel fuel costs based on review of www.eia.gov for the Rocky Mountain Region. Going forward, we will be applying a fuel surcharge based on the Prior Month's Average Cost (PMAC) of diesel fuel, per

service. Our established base rate for diesel fuel is \$3.50. Please see the below matrix for clarity on how your fuel surcharge is calculated. We appreciate your continued support!

PMAC
\$3.50 to \$4.00
\$4.00 to \$4.50
\$4.50 to \$5.00
\$5.00 to \$5.50
\$5.50 to \$6.00

541-889-0774 portapros.com

Remit To:

PortaPros
PO BOX A
Ontario, OR 97914
portapros.com

#### Invoice

Reservation	Invoice#		
Frì 5/31/2024	130591-2		

Customer#: 12921

HELLS CANYON DAYS PO BOX 54 CAMBRIDGE, ID 83610

Date Out Fri 5/31/2024

Terms Aging Date
On Account Mon 2/12/2024

Fc 1 Here

Ordered By: JEN

Sales Rep: Oralia oralia@portapros.com

**Delivery Fri 5/31/2024** BRANDIE 208-741-4732 TBD

CAMBRIDGE, ID 83610 DELIVERY BEFORE NOON Pickup Mon 6/ 3/2024

BRANDIE 208-741-4732

TBD

Fold Here

CAMBRIDGE, ID 83610

Qty	Items Rented	Status	Agreed Return Date	Price
1128	Temporary Fending	Reserved	Sat 6/ 1/2024 8:00AM	\$2,538.00
	24Hrs \$2.25 1week \$1.65 4weeks \$2.25			
300	PortaPros Privacy Cloth	Reserved	Sat 6/ 1/2024 8:00AM	\$225.00
	1day \$0.75 1week \$0.75 4weeks \$0.75			

#### Current On Account

# Due upon receipt Accounts not paid within 30 days are subject to an interest charge of 1.5% and interest accruing monthly thereafter at 1.5%.

Total Amount	\$2,928.7	.78	Total Paid	\$0.00	Total	Due:	\$2,928.78
\$2,76	3.00	•••			\$2,763.00		\$165.78
Rental and S	ales:				Subtotal:		Sales Tax:

A note to our valued customer: PortaPros analyzes weekly diesel fuel costs based on review of www.eia.gov for the Rocky Mountain Region. Going forward, we will be applying a fuel surcharge based on the Prior Month's Average Cost (PMAC) of diesel fuel, per service. Our established base rate for diesel fuel is \$3.50. Please see the below matrix for clarity on how your fuel surcharge is calculated. We appreciate your continued support!

Surcharge	PMAC
\$.20	\$3.50 to \$4.00
\$.40	\$4.00 to \$4.50
\$.60	\$4.50 to \$5.00
\$.80	\$5.00 to \$5.50
\$1.00	\$5.50 to \$6.00

541-889-0774

portapros.com