

| <b>Sales activity forecast</b> | <b>2025</b> | <b>2025 Annual percentage change</b> | <b>2026</b> | <b>2026 Annual percentage change</b> | <b>2027</b> | <b>2027 Annual percentage change</b> |
|--------------------------------|-------------|--------------------------------------|-------------|--------------------------------------|-------------|--------------------------------------|
| <b>Canada</b>                  | 470,314     | -1.9                                 | 494,512     | 5.1                                  | 511,966     | 3.5                                  |
| <b>British Columbia</b>        | 70,233      | -5.7                                 | 76,067      | 8.3                                  | 79,430      | 4.4                                  |
| <b>Alberta</b>                 | 77,004      | -7.8                                 | 78,605      | 2.1                                  | 79,805      | 1.5                                  |
| <b>Saskatchewan</b>            | 16,409      | 0.8                                  | 16,688      | 1.7                                  | 17,071      | 2.3                                  |
| <b>Manitoba</b>                | 16,386      | 4.0                                  | 16,314      | -0.4                                 | 16,883      | 3.5                                  |
| <b>Ontario</b>                 | 163,234     | -4.1                                 | 177,040     | 8.5                                  | 186,207     | 5.2                                  |
| <b>Quebec</b>                  | 97,161      | 7.8                                  | 99,161      | 2.1                                  | 101,092     | 1.9                                  |
| <b>New Brunswick</b>           | 9,631       | 4.0                                  | 10,005      | 3.9                                  | 10,389      | 3.8                                  |
| <b>Nova Scotia</b>             | 11,070      | -0.1                                 | 11,354      | 2.6                                  | 11,627      | 2.4                                  |
| <b>Prince Edward Island</b>    | 2,146       | 6.0                                  | 2,195       | 2.3                                  | 2,209       | 0.7                                  |
| <b>Newfoundland</b>            | 6,138       | 7.9                                  | 6,183       | 0.7                                  | 6,303       | 1.9                                  |