

Private Placement Monitor 2016 EPP League Table: Europe			
Agent	Euro mm	Issuer Count	Market Share
Rabobank	1343.58	15	16.58%
CACIB	861.16	9	10.63%
SG	704.7	10	8.70%
Morgan Stanley	675	4	8.33%
Natixis	502	10	6.20%
BNPP	418.48	11	5.16%
Degroof Petercam	416.86	10	5.14%
BancaIMi	343	3	4.23%
NatWest	307.75	3	3.80%
Odoo BHF	262.5	5	3.24%
ING	253	5	3.12%
RBC	215	1	2.65%
CM-CIC	200	2	2.47%
Citi	187.5	2	2.31%
Kepler Cheuvreux	181	5	2.23%
Unicredit	163	1	2.01%
KBC	123.6	5	1.53%
Investec	107.25	1	1.32%
LCL	94	5	1.16%
BIL	79	1	0.97%
Octo Finances	78.25	4	0.97%
Banca Finint	60.5	3	0.75%
Belfius	55.84	3	0.69%
Deutsche Bank	50	1	0.62%
SEB	50	1	0.62%
JCRA	47.4	1	0.58%
Commerzbank	41.66	1	0.51%
Mitsubishi	41.66	1	0.51%
ABN Amro	40	1	0.49%
Aurel BGC	40	1	0.49%
Danske	35	1	0.43%
Arkea	27	1	0.33%
Berenberg	25	1	0.31%
CFJC	25	1	0.31%
Daiwa	25	1	0.31%
Anthilia	16	1	0.20%
Banca Popolare di Milano	6	1	0.07%
Agented Deals	8102.7		
Direct Deals	685.5	13	
Total EPP Volume	8788.2		
Source: Private Placement Monitor			

Private Placement Monitor 2016 EPP League Table: France			
Agent	Euro mm	Issuer Count	Market Share
CACIB	767.5	7	21.51%
Natixis	502	10	14.07%
SG	491.7	8	13.78%
Rabobank	425.58	5	11.93%
Degroof Petercam	237.88	6	6.67%
Odoo BHF	202.5	4	5.68%
CM-CIC	200	2	5.61%
Kepler Cheuvreux	162	4	4.54%
Direct	115	2	3.22%
BNPP	97	3	2.72%
LCL	94	5	2.63%
BIL	79	1	2.21%
Octo Finances	78.25	4	2.19%
Arkea	27	1	0.76%
CFJC	25	1	0.70%
KBC	25	1	0.70%
Morgan Stanley	25	1	0.70%
ING	13	1	0.36%
Agented Deals	3567.41		
Direct Deals	115	2	
Total France EPP Volume	3682.41		
Source: Private Placement Monitor			

Private Placement Monitor 2016 EPP League Table: Italy			
Agent	Euro mm	Issuer Count	Market Share
BancaIMi	343	3	24.03%
Morgan Stanley	200	1	14.01%
BNPP	163	1	11.42%
NatWest	163	1	11.42%
SG	163	1	11.42%
Unicredit	163	1	11.42%
Citi	150	1	10.51%
Banca Finint	60.5	3	4.24%
Anthilia	16	1	1.12%
Banca Popolare di Milano	6	1	0.42%
Agented Deals	1427.5		
Direct Deals	353	8	
Total Italy EPP Volume	1780.5		
Source: Private Placement Monitor			

Private Placement Monitor 2016 EPP League Table: BeNeLux			
Agent	Euro mm	Issuer Count	Market Share
Rabobank	616	6	38.26%
ING	240	4	14.91%
BNPP	221.48	6	13.76%
Degroof Petercam	178.98	4	11.12%
KBC	98.6	4	6.12%
Belfius	55.83	3	3.47%
Deutsche Bank	50	1	3.11%
ABN Amro	40	1	2.48%
Aurel BGC	40	1	2.48%
Berenberg	25	1	1.55%
Daiwa	25	1	1.55%
Kepler Cheuvreux	19	1	1.18%
Agented Deals	1609.9		
Direct Deals	0		
Total BeNeLux EPP Volume	1609.9		
Source: Private Placement Monitor			

Deals included were negotiated and done on a private basis, with a small investor group and standalone documentation. This may include listed and underwritten transactions based on other characteristics of the placement. Full credit is given to the lead agent; equal credit to co-lead agents; no credit to co-agents. All agents do not provide details and their share could rely on Private Placement Monitor market intelligence. Direct deals are not included in this League Table for calculation of agent market share, but may be included in other PPM studies.