

Private Placement Monitor 2017 EPP League Table: Europe			
Agent	Euro mm	Issuer Count	Market Share
CA	1062.425	24	15.45%
Natixis	651.405	20	9.47%
SG	636.675	14	9.26%
Rabobank	601.19	11	8.74%
BNP Paribas	564.435	18	8.21%
Degroof Petercam	468	12	6.80%
IDCM	443.2	5	6.44%
DB	280	4	4.07%
Kepler Cheuvreux	240	8	3.49%
ABN	233.35	7	3.39%
KBC	210.06	6	3.05%
Banca Imi	209.875	5	3.05%
Oddo BHF	202.08	5	2.94%
NatWest	195	1	2.84%
CM-CIC	121.25	4	1.76%
Banca Akros	112.375	3	1.63%
MS	100	1	1.45%
BELFIUS	90	5	1.31%
Octo Finances	85.88	4	1.25%
Banca Finint	74	8	1.08%
Bankhaus Lampe	65	1	0.95%
Citi	65	1	0.95%
Unicredit	62.375	3	0.91%
ING	41.66	2	0.61%
Alantra	30	1	0.44%
HSBC	15.05	1	0.22%
Mediobanca	12.375	2	0.18%
Banque Palatine	5.45	1	0.08%
EPP With Agent	6878.11		
EPP Direct	379.95	6	
Total EPP	7258.06		
Source: Private Placement Monitor			

Private Placement Monitor 2017 EPP League Table: France			
Agent	Euro mm	Issuer Count	Market Share
CA	639.55	17	20.78%
Natixis	639.03	18	20.77%
SG	546.9	7	17.77%
Degroof Petercam	398	10	12.93%
Kepler Cheuvreux	210	7	6.82%
DB	150	1	4.87%
Oddo BHF	123	2	4.00%
CM-CIC	121.25	4	3.94%
Octo Finances	85.88	4	2.79%
BNP Paribas	80	2	2.60%
KBC	63	1	2.05%
HSBC	15.05	1	0.49%
Banque Palatine	5.45	1	0.18%
France EPP With Agent	3077.11		
France EPP Direct	52.75	2	
France Total EPP	3129.9		
Source: Private Placement Monitor			

Private Placement Monitor 2017 EPP League Table: Italy			
Agent	Euro mm	Issuer Count	Market Share
BNP Paribas	277.375	6	24.06%
Banca Imi	209.875	5	18.20%
DB	130	3	11.27%
Banca Akros	112.375	3	9.75%
CA	109.875	4	9.53%
MS	100	1	8.67%
Banca Finint	74	8	6.42%
Unicredit	62.375	3	5.41%
SG	52.375	4	4.54%
Mediobanca	12.375	2	1.07%
Natixis	12.375	2	1.07%
Italy EPP With Agent	1153		
Italy EPP Direct	160	2	
Italy Total EPP	1313		
Source: Private Placement Monitor			

Private Placement Monitor 2017 EPP League Table: BeNeLux			
Agent	Euro mm	Issuer Count	Market Share
BNP Paribas	207.06	10	25.55%
KBC	147.06	5	18.14%
ABN	128.85	6	15.90%
BELFIUS	90	5	11.10%
Rabobank	88.45	3	10.91%
Degroof Petercam	70	2	8.64%
ING	41.66	2	5.14%
SG	37.4	3	4.61%
Benelux EPP With Agent	810.48		
Benelux EPP Direct	0		
Benelux Total EPP	810.48		
Source: Private Placement Monitor			

Deals included were negotiated and done on a private basis, with a small investor group and standalone documentation. This may include listed and underwritten transactions based on other characteristics of the placement. Full credit is given to the lead agent; equal credit to co-lead agents; no credit to co-agents. All agents do not provide details and their share could rely on Private Placement Monitor market intelligence. Direct deals are not included in this League Table for calculation of agent market share, but may be included in other PPM studies.