

Private Placement Monitor 2015 EPP League Table: Europe			
Agent	Euro mm	Issuer Count	Market Share
MS	2216.00	11	17.29%
CA	1674.66	20	13.07%
Rabo	1391.78	15	10.86%
Natixis	1076.03	18	8.40%
Degroof	917.25	13	7.16%
Oddo Seydler	724.40	15	5.65%
SG	690.87	16	5.39%
ING	605.15	10	4.72%
BNPP	573.98	12	4.48%
Citi	468.33	3	3.65%
RBS	376.28	2	2.94%
UBS	307.50	2	2.40%
Unicredit	235.00	2	1.83%
Santander	218.57	3	1.71%
KBC	198.75	6	1.55%
Banca IMI	150.00	1	1.17%
Arkea	100.00	1	0.78%
Pohjola	100.00	1	0.78%
ABN	96.73	2	0.75%
IMI	90.00	1	0.70%
Kepler	76.50	5	0.60%
equinet	73.50	2	0.57%
HSBC	65.00	2	0.51%
Anthilla	55.80	5	0.44%
Banca Finint	55.70	6	0.43%
Danske	50.00	1	0.39%
Handelsbanken	50.00	1	0.39%
CM-CIC	40.00	1	0.31%
IKB	38.50	1	0.30%
Banca Popolare di Vicenza	30.00	1	0.23%
Octo	27.69	2	0.22%
Belfius	25.00	1	0.20%
MPS	15.00	2	0.12%
Agented Deals	12814		
Direct Deals	1083.2		
Total EPP Volume	13897.2		
Source: Private Placement Monitor			

Private Placement Monitor 2015 EPP League Table: France			
Agent	Euro mm	Issuer Count	Market Share
CA	1487.16	19	30.34%
Natixis	1064.03	17	21.71%
SG	527.37	14	10.76%
Degroof	332.00	6	6.77%
BNPP	284.50	7	5.80%
Rabo	239.76	2	4.89%
Oddo Seydler	220.00	6	4.49%
MS	200.00	1	4.08%
Unicredit	175.00	1	3.57%
Arkea	100.00	1	2.04%
Kepler	76.50	5	1.56%
ING	72.67	2	1.48%
HSBC	65.00	2	1.33%
CM-CIC	40.00	1	0.82%
Octo	17.19	1	0.35%
Agented Deals	4901.17		
Direct Deals	290		
Total France EPP Volume	5191.17		
Source: Private Placement Monitor			

Private Placement Monitor 2015 EPP League Table: Italy			
Agent	Euro mm	Issuer Count	Market Share
MS	850.00	4	52.58%
BNPP	190.00	2	11.75%
Banca IMI	150.00	1	9.28%
Degroof	120.00	1	7.42%
IMI	90.00	1	5.57%
Unicredit	60.00	1	3.71%
Anthilla	55.80	5	3.45%
Banca Finint	55.70	6	3.45%
Banca Popolare di Vicenza	30.00	1	1.86%
MPS	15.00	2	0.93%
Agented Deals	1616.5		
Direct Deals	0		
Total Italy EPP Volume	1616.5		
Source: Private Placement Monitor			

Private Placement Monitor 2015 EPP League Table: BeNeLux			
Agent	Euro mm	Issuer Count	Market Share
Rabo	651.96	7	23.81%
Degroof	585.25	7	21.38%
ING	532.48	8	19.45%
KBC	198.75	6	7.26%
CA	187.50	1	6.85%
UBS	187.50	1	6.85%
Citi	100.00	1	3.65%
BNPP	99.48	3	3.63%
ABN	96.73	2	3.53%
SG	50.50	1	1.84%
Belfius	25.00	1	0.91%
Natixis	12.00	1	0.44%
Octo	10.50	1	0.38%
Agented Deals	2737.7		
Direct Deals	0		
Total BeNeLux EPP Volume	2737.7		
Source: Private Placement Monitor			

Deals included were negotiated and done on a private basis, with a small investor group and standalone documentation. This may include listed and underwritten transactions based on other characteristics of the placement. Full credit is given to the lead agent; equal credit to co-lead agents; no credit to co-agents. All agents do not provide details and their share could rely on Private Placement Monitor market intelligence. Direct deals are not included in this League Table, but may be included in other PPM studies.