

## How to land a 2nd interview?

Bring a P.E.N.

WWW.ZACHARYKUHL.COM

**P. Prepare** Find out what you can about the company or the interviewer. Make note of one or two things you find interesting and work them into your answers or follow-up questions. This shows intention!

E. Engage Do your best to engage with your interviewer. Ask them questions, probe about current company standards, and don't be afraid to speak plainly. This can make the interview feel more like a chat, which will put all parties at ease.

## N. Notes

Take notes, and don't be shy about it. You may need to refer back to those notes at a later time, and it signals that you are serious about how you spend your time.