

## all Debt Action Plan

EXAMPLE -
Client of Root Assets
Female
Age 36
January 26, 2023


Prepared by Analysis date
License Number

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The following (the "Illustration") is an illustration only and not a guarantee of results. The Illustration uses estimates to compare information you have provided regarding your current debt situation with a projected modified debt and investment plan that is based on investment by you in standard investment vehicles as well as one or more whole life insurance policies. The Illustration provides only broad, general estimates that may be helpful in informing your consideration of whether to maintain your current debt situation or pursue a modified debt and investment plan. Please note that the results depicted in the Illustration are based on the specific information you have provided. Any variation in the information used will cause significant variations in the illustrated results and could materially impact the value of the illustration for comparative purposes.

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## Plan Summary

Your Debt Action Plan uses modern banking principles to quickly eliminate debt and build wealth. Rather than focusing on diminishing your lifestyle to get out of debt, this strategy shows you how to significantly reduce the interest you pay, reduce your tax burden, and build wealth in a way that creates tremendous cash flow during retirement.

With our plan, you could save $\mathbf{\$ 2 9 , 8 8 9 . 0 5}$ in interest payments and become debt free in only 4
Years and 6 Months! Even better, you will become debt free without spending any more money each month!


It's not magic, it's just math combined with a few incredible strategies that can significantly change your lifestyle over time.

Using the information you provided, we have compared your current payment plan with the strategies outlined in the Debt Action Plan. Below is the savings Debt Action Plan. Below is the savings
you can expect by implementing these strategies.

## Your Current Plan

Debt Principal<br>Scheduled Interest<br>Total Payments<br>Time to pay off

\$40,663.00
\$36,213.15
\$76,876.15
28 Years and 8 Months

## Debt Action Plan

\$40,663.00
\$6,324.10
\$46,987.10
4 Years and 6 Months

## Strategy Description

So how are we able to pay your debt off so quickly? We help you run your personal finances similar to how banks handle your money, taking advantage of banking principles to make your money work more efficiently. The basic steps are listed below

## Identify Inefficient Payment Strategies

After entering in all your financial data our software charts the plan for us. The first thing it does is identify areas where your income is not being used in the most efficient way and the system will redirect that money to make it more efficient.


## Make MinImum Payment to all Debts

Only minimum payments are made to all your debts moving forward and each debt will be paid off in a lump sum at the appropriate time.

## Build Up Cash Value

One of the major components of this Debt Action Plan is a uniquely designed life insurance policy. We use life insurance to take advantage of many favorable tax codes as we pay down your debt and build your wealth. As we fund the insurance policy each month we build up cash value all along the way.

## Take Out Policy Loans to Pay Off Debts

The insurance company allows you to borrow money against your death benefit, based on the cash value in your policy. The action plan will tell you exactly when to take out a policy loan to pay off your first debt. As your first debt is paid off, use that freed up money to increase your cash value in your policy


| Source | Monthly Redirecting | Lump Sum Redirecting |
| :---: | :---: | :---: |
| Insurance | $\$ 0.00$ | $\$ 0.00$ |
| Debt | $\$ 20.00$ | $\$ 0.00$ |
| Mortgages | $\$ 0.00$ | $\$ 0.00$ |
| Investments | $\$ 230.00$ | $\$ 2,400.00$ |
| Income | $\$ 0.00$ | $\$ 0.00$ |
| TOTAL AMOUNT: | $\mathbf{\$ 2 5 0 . 0 0}$ | $\mathbf{\$ 2 , 4 0 0 . 0 0}$ |

Did you know that your money can do more than one thing at a time? Your inefficient dollars can cancel debt and grow wealth simultaneously! That concept is at the core of this strategy.

## Your Current Plan

The table below shows all your debts with current timelines on how long it will take to pay them off.

| Debt | Balance | Interest Rate | Minimum Monthly Payment | Current Monthly Payment | Time Left |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Card | \$2,624.00 | 29.99\% | \$140.00 | \$160.00 | 1 Year and 10 Months |
| Auto Loan | \$8,062.00 | 6.09\% | \$268.84 | \$268.84 | 2 Years and 9 Months |
| Home Equity Loan | \$15,260.00 | 10.00\% | \$135.00 | \$135.00 | 28 Years and 8 Months |
| Solar Loan | \$14,717.00 | 2.99\% | \$99.57 | \$99.57 | 15 Years and 5 Months |
| TOTAL | \$40,663.00 | 6.45\% | \$643.41 | \$663.41 | 28 Years and 8 Months |

Debt Principal<br>\$40,663.00<br>Scheduled Interest<br>Total Payments Time To Pay Off<br>\$36,213.15<br>\$76,876.15<br>28 Years and 8 Months

Because of how interest is calculated on an amortization schedule, making only the minimum monthly payment for 5 years on a loan with a $3.5 \%$ interest rate will result in over $60 \%$ of your total payments going towards interest. So is your loan really a 3.5\% loan? By utilizing this strategy, you could effectively cancel thousands of dollars of interest.


Mortgage Debt

## The Debt Action Plan

Using the Debt Action Plan, you will be 100\% debt free in 4 Years and 6 Months, instead of 28 Years and 8 Months Even better, you will become debt free without spending any more money each month.

| Debt | Balance | Interest Rate | Monthly Payment | Current Payoff Date | New <br> Payoff <br> Date | Time Left | Payoff <br> Amount | Redirected Payment | Interest Saved |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Card | \$2,624.00 | 29.99\% | \$140.00 | 11/26/24 | 03/26/23 | 2 Months | \$2,473.30 | \$140.00 | \$665.68 |
| Auto Loan | \$8,062.00 | 6.09\% | \$268.84 | 10/26/25 | 06/26/24 | 1 Year and 5 Months | \$1,849.62 | \$408.84 | \$248.22 |
| Home Equity Loan | \$15,260.00 | 10.00\% | \$135.00 | 09/26/51 | 05/26/26 | 3 Years and 4 Months | \$4,572.24 | \$543.84 | \$26,935.97 |
| Solar Loan | \$14,717.00 | 2.99\% | \$99.57 | 06/26/38 | 07/26/27 | 4 Years and 6 Months | \$3,347.80 | \$643.41 | \$2,039.18 |
| TOTAL: | \$40,663.00 | 6.45\% | \$643.41 |  |  | 4 Years and 6 Months | \$12,242.96 | \$643.41 | \$29,889.05 |

## Turn Your Debt into Wealth

Now that your debt is completely gone, using the money you were spending on debt, you can now make that money work for you to build wealth

You will be completely debt free in 4 Years and 6 Months without spending any additional money. But that's not all...

In 20 years you are projected to have $\mathbf{\$ 2 3 5}, \mathbf{3 9 7} \mathbf{. 0 2}$ in total assets! In 30 years you are projected to have $\mathbf{\$ 4 9 0 , 5 6 6 . 1 6}$ in total assets! In 40 years you are projected to have $\mathbf{\$ 8 9 2 , 0 6 6 . 9 4}$ in total assets!

Imagine the ability to borrow money from your policy for any reason, and without having a credit check or having to qualify for the loan in any way. Borrowing from your policy doesn't reduce the ability for your cash value to keep growing. You can borrow and earn at the same time!

Additional benefits of your Debt Action Plan...

Potential to lower taxes in retirement

Your money now has multiple jobs illness and critical illness protection available through the insurance policy.


Future support and advice from a Debt Action Plan specialist.

*Since we are using a Whole Life policy there will be a point where no more money can go into the policy and we will need to redirect the additional contributions to another savings vehicle. We will determine the proper savings vehicle for your needs when you reach that date, since financial products vary depending on market conditions. Your projected contribution assessment date is $\mathbf{0 3 / 2 6 / 2 9}$

## Next Steps

Only make minimum payments on debts going forward

$\sigma$
Apply for the insurance component of the plan to get your tax-free benefits.

After approval, schedule your first loan payoff with your specialist.

Redirect your ineficient dollars to your new plan.
$\sigma$
Start making your money work more efficiently and turn your debt to wealth.


Root Assets | 520-222-7225

