

**From:** Mary Smalley <marym...com>  
**Sent:** Tuesday, October 15, 2024 4:56 PM  
**To:** Mario Gattavara  
**Subject:** Thank you!

Mario

"Thank you" sounds too simple for the time and effort you put into selling our family property, for always keeping in mind that this was an emotional as well as financial experience. You kept your word from the beginning about advertising and listing our property in many different listings and publications. One of the most important things you did was to keep us informed of interest and potential buyers. The many late evening and weekend texts were much appreciated.

We had listed the property previously with two different realtors over a period of two years. We rarely heard from them and effort seemed minimal. Thank you for making the sale happen of our "unique" property.

We will gladly recommend you to others!  
Mary Smalley and all the "Ellen Crigler Estate" heirs

**From:** deanna kennedy <deanna.kennedy@yahoo.com>  
**Sent:** Saturday, April 13, 2024 7:15 AM  
**To:** Mario Gattavara <marioisrealestate@yahoo.com>  
**Subject:** My proeprty and a thank you!

Goodday, I am wanting to express my deepest appreciation to Mario Gattavara. I had my property on market for over a year with Local Realtor who did virtually nothing to sell it. I did not know Mario or his team Mario had reached out to me and I'm so glad he did, if it wasn't for Mario and team my property would still be sitting idle. Mario did exactly what he said he would do, and within days of listing I had a contract on my property. If you want to get your property sold please reach out, or give Mario a chance I promise you he will make it happen. Have a great day.  
Sincerely Deanna K

[Yahoo Mail: Search, Organize, Conquer](#)

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Mario,

Just a card to thank you  
for all the hard work that you  
have done in selling both of  
my properties last year. I  
want you to know that I

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know + appreciate your work.

I pray for you and your  
family and wish you all a  
very happy + successful  
future.

Cheryl

----- Forwarded Message -----

**From:** Don Heidary <dhe@com>  
**To:** MARIO GATTAVARA <marioisrealestate@yahoo.com>  
**Sent:** Tuesday, September 27, 2022, 05:20:18 PM CDT  
**Subject:** Thank you Mario!!!

"I have been working with Mario Gattavara for well over a decade. It has been rewarding beyond compare. Mario is aggressive in meeting the needs of his clients, and in finding solutions to complex problems and situations. In my opinion, as a result of several transitions, many very complicated, he is one-of-a-kind. Additionally, every single transaction that Mario has been at the helm of, has been profitable, and he has managed that in a very challenging real estate market. I would never consider another agent"

Don Heidary.

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Don Heidary  
Head Coach, Orinda Aquatics  
WSCA Board of Directors

J.R. and Caitlyn Schuft

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..., TN 37370

Monday, February 1, 2021

Re: Letter of Recommendation

My husband and I bought our first home through Mario Gattavara in 2011. Since then, we have completed numerous projects with him and his team and recently had him sell our home. The professionalism, in which Mario treats his clients and the task, cannot be compared.

He went above and beyond, made sure we were comfortable, well informed, had professional photos taken, invested in our property with his own money and got us top dollar for the sale of our home. Honesty and integrity are two words that come to mind and there is no other realtor we would rather work with.

Respectfully,

J.R. & Caitlyn Schuft

**FROM THE DESK OF:**

VEL MATHEWS

RE: 80 ACRE LAND SALE

4th January 2021

Dear Mario,

I wanted to thank you for assisting me with the sale of my property. You are an incredible Realtor and you were an absolute pleasure to work with.

I have had my property on the market with other Realtors for years and I have never had any luck with a sale, not to mention every Realtor wanted to continue to lower the price on my property. Prior to you contacting me I was frustrated and was just going to take my property off of the market. However, after talking to you I felt encouraged and I sensed that you seemed to have the integrity and positive attitude that I had been looking for in a Realtor.

I was also thrilled because not only did you not advise me to mark the property lower, but you encouraged me to mark it a bit higher as you felt that it had more value than it was previously listed for.

Within three weeks of signing with you you had a cash buyer. Again, this never happened in all of the years that the property was on the market.

You are absolutely remarkable and I will recommend you to everyone I know. Your office is very fortunate to have you representing them!

Sincerely yours,

Vel Mathews

**From:** Dan Dotson <dado@dotson.com>  
**To:** "marioisrealestate@yahoo.com" <marioisrealestate@yahoo.com>  
**Sent:** Sunday, April 26, 2020, 12:54:40 PM CDT  
**Subject:** Five Star Rating

Hello Mario,

Thank you for doing a fantastic job selling our property. I think you've done a super job. Being an out of town seller can be challenging and we were fortunate to have your professional experience in making this process smooth. You took care of every problem that arose without missing a beat. Anyone would benefit from hiring you to handle their real estate needs. FIVE STAR Review

Thanks again

Dan and Laura Dotson, Auctioneer



AmericanAuctioneers.com  
StorageAuctions.net

## Re: Big Ridge Road

From: Greg Archambault (gnsa: obal.net)

To: marioisrealestate@yahoo.com

Date: Friday, July 7, 2017, 01:06 PM CDT

Hi Mario

I would like to thank you for all your hard work in assisting us with the sale of our property. We reached out to several realtors prior to finding you and they did not appear to be interested in our situation. You took on the project with a vigor and aggressiveness that not only ended in the sale of the property but an equitable deal for all involved. I would most definitely refer your sales group to both family and friends.

Have a great day  
Greg and Sharon

[Sent from Yahoo Mail for iPad](#)

On Monday, July 3, 2017, 9:42 AM, Mario Gattavara <marioisrealestate@yahoo.com> wrote:

Lenny and Gregg,

How do you want your proceeds?

Also, can you provide Terri your best contact numbers?

Please let Terri know, see her email below.



**From:** "del .net" <del @att.net>  
**To:** "marioisrealestate@yahoo.com" <marioisrealestate@yahoo.com>  
**Sent:** Wednesday, May 17, 2017, 03:35:55 PM CDT  
**Subject:** Letter of recommendation

To whom it may concern: For all of whom are stressed out over selling a home or property there is a light and the end of the tunnel. My wife and I had our property listed on the market for several years with no luck, then I found out about Mario Gattavara.

I listed my property and in just a short time it was sold. Mario kept me informed at every turn and he was always available every time I reached out unlike my other realtor! He took the time to have great photos taken and many things to market the property like it was his own! I would use him again if the situation ever arises. I would definitely recommend him to family and friends and anyone else that has problems and has lost hope in other realtors. So don't give up, just find the right person for the job, and that person in my opinion is Mario!! Thank you Mario!

Del sabins

Sent from my iPhone

MARIO

I wanted to thank you  
for all your help in selling  
the land for us and home  
Bragging you so much you Great Guy

Thank you

MARIO

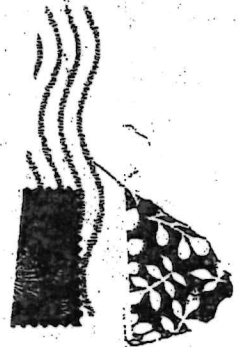
Omie Gunter  
4176

as 41762, 4176, 4176

Your kindness means so much!



Dee & Emil  
Gunter



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**Subject:** thanks

**From:** jgsdjohn [redacted] (jgsdjohn [redacted])

**To:** marioisrealstate@yahoo.com;

**Date:** Monday, January 11, 2016 5:13 PM

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Dear Mario,

I wanted to take this time on behalf of my mom and my sisters to thank you for all you did to get her property sold in a timely manner. Not only did you get the job done, you were extremely professional, knowledgeable and trustworthy. It was a delight to work with you and I would recommend your services to anyone looking to purchase or sell. Never once did you discourage us in the selling process as others before you had. You knew the area and were able to quickly put a buyer in contact who was looking for a particular 40 acre parcel of land with a home. I wish you well in the future.

Sincerely,  
Susan Johnson

Sent from Windows Mail

On Mon, 3/20/17, Evan Edgar <[evan@edgarinc.org](mailto:evan@edgarinc.org)> wrote:

From: Evan Edgar <[evan@edgarinc.org](mailto:evan@edgarinc.org)>

Subject: Mario Reference

To: "kimisrealestate@yahoo.com" <[kimisrealestate@yahoo.com](mailto:kimisrealestate@yahoo.com)>

Date: Monday, March 20, 2017, 10:51 PM

" I've been trying to sell my land on and off for 10 years with no results. After a few weeks with Mario Gattavara, he found a buyer and leaped over obstacles of the past failed offers and found a notary on a Sunday to close on a Monday. Super Mario knows how to get the deal done"

Evan W.R. Edgar  
Principal  
Edgar & Associates, Inc.



image001.jpg  
17kB



image002.jpg  
3kB

Mario I am writing this  
note to tell you how much  
Clara & I admire the great  
job you did on selling our  
home in Magalia. We had our  
place with other realtors for over 3  
months with little success. Then you  
took over & did a good job & sold it  
at above the asking price in just 2  
weeks, I don't think we could  
even thank you enough for way  
the final result could be any  
better. We would recommend you  
to anybody interested in buying or  
selling a home.

George & Clara Torani

2/3/2016

Print

**Subject:** Re: RE Disclosures

**From:** Michael Bohrer (notrod[REDACTED] com)

**To:** marioisrealestate@yahoo.com;

**Date:** Wednesday, January 27, 2016 7:04 PM

Mario has sold 3 property's for me in the last ten years . He always takes care of me to make sure I get the best deal . I never hear about problems he just makes it happen and does what it takes to get it done . No stressful deals. I like that ! I would recommend Him to anyone selling there property .  
Michael Bohrer

Sent from my iPhone

4/14/16

Dear Mario and dear Kimberly,

Thank you so very much for the great job you have done selling our house.

It seemed that we just could not interest any buyers for six long months. Then you called. We are still amazed how fast and efficiently thing unfolded. We signed with you on Thursday afternoon, Friday we received 3 (THREE) calls to show the house on Saturday, and on Monday we had an acceptable offer. It all went so fast, our heads are still spinning. Your presentation of our property was great. And not only did you sell our house in record time, you took the time to help us find a property 100 miles away for us to move into.

We are very happy with our new home, and appreciate all you have done for us.

We wish you the very best for your future. If you are ever in our neck of the woods please stop by.

Sincerely,

*Jim Inge Ferrer*

November 3, 2016

To whom it may concern,

When my husband and I decided to move to Idaho we searched for a realtor to sell our properties.

We signed up with a realtor who did absolutely nothing in the way of trying to sell our home.

We found Mario by way of snail mail. We were so impressed with the brochure he mailed us that we gave him a call and signed up with him. He gave us that personal attention that you would hope a realtor would show you.

We haven't looked back. We have been so happy with his professionalism and personal caring that we tell all our friends and family about him. He has sold for us numerous properties that we had

We absolutely love Mario Gattavarra. He goes above and beyond to sell property.

Sincerely,

Debbie and Hubert Townshend



Dear Mario Gattavara,

I very much want to thank you for your helping me buy my beautiful home. You always went the extra mile for me and any difficulty that arose seemed to dissappear due to your seeing to it immediately. Your professionalism and honesty along with your genuine concern for me as a buyer made my experience of buying a home one that could not have been any better. You were there for me always and even after the sale was completed you gave of your time and expertise to help me willingly. I would and do recommend you to others without reservation, knowing that they can't do any better than having you as their agent.  
So, thanks again,

Sincerely,

Thomas J. Whetstone

A handwritten signature in cursive script that reads "Thomas J. Whetstone". The signature is fluid and matches the typed name above it.

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**Subject:** Letter of recommendation

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**From:** Tom O'Connell (tomoco[REDACTED]m)

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**To:** marioisrealestate@yahoo.com;

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**Date:** Saturday, March 5, 2016 10:06 AM

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To whom it may concern:

It is with great pleasure and sincere gratitude that I highly recommend Mario and Kim Gattavara

I have bought and sold several homes over the years and I've helped my daughters buy and sell their homes and we have had some exceptionally good realtors. But Mario and Kim are examples of Extreme Service!

Our first encounter with extreme service was when Mario, representing another buyer, was looking for a home with acreage for his client.

Together they had exhausted the multiple listings to no avail, so Mario went looking for what his buyer described. Our home in the country was one of several Mario thought might work well. Mario approached us very professionally and indicated that he had a person that may be interested in our property.

I was a little leery of this tentative offer out of the blue.

Mario addressed all my concerns and put them to rest. We had a written offer the next day and entered into escrow the following day. Extreme Service!

Mario and Kim's Extreme Service was put into action once again throughout the process of finding and purchasing our perfect home. Correctly priced, great homes in good neighborhoods are in high demand and when one comes onto the market it usually goes quickly.

Mario and Kim scoured our market area and showed us numerous homes.

The day our perfect house came onto the market Mario showed it to us, and we along with several other people made an offer on it. Our offer was competitive and Mario knew we were "all in". Mario and Kim did not wait for the acceptance or denial of our offer: Mario and Kim represented my wife and I to the owners of the house and their realtor as people who wanted to take care of their home, rather than just "buyers".

Somewhere in that final process Mario and Kim again reduced their commission, making our offer more attractive, and closed the deal that same day and we began a short escrow.

That my friends is another example of Extreme Service!

I highly recommend Mario and Kim Gattavara for any and all Real Estate transactions.

Sincerely and respectfully  
Tom and Bobbie O'Connell

**From:** Roger Robarge <thev: ie.com>  
**To:** "marioisrealestate@yahoo.com" <marioisrealestate@yahoo.com>  
**Sent:** Thursday, December 3, 2015, 05:10:11 PM CST  
**Subject:** recommendation letter

To whom it may concern:

When I purchased my property a few years ago, Mario represented the seller in that transaction. When I decided to sell the property, I chose Mario over my existing agent because I felt his knowledge and experience was superior. And I was right! He has absolutely delivered in every aspect of the real estate transaction. I have bought and sold multiple properties over the years, and a competent, knowledgeable, and professional agent can save you thousands of dollars.

There's a reason why Mario seems to be a top performer year after year, he gets the job done! Without reservation, I would recommend Mario to take care of your real estate needs.

Regards,

Roger Robarge

2/28/2015

Mario & Kim,

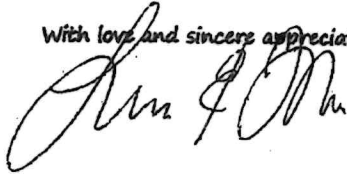
I am so happy beyond words. My thanks can not be expressed enough. As you know, my late father was a real estate Broker. One who went above and beyond to make things happen for his clients. I think you would of gave him a real run for his money. :-)

After our ranch sat on the market for two years with different Realtors, I was giving up our last bit of hope for mom and I in getting our ranch sold. I broke down in tears asking my father for help in our prayers. I feel he was looking down on us. I am not usually superstitious, but I sincerely feel he was looking down on mom and I here. You and Kim are so wonderful. The excess efforts not only with selling our place, but finding us exactly what mom and I so desperately needed in a replacement property to simplify our lives came together. I love our new place with every new day here.

The process took way too long. I only wish we would of called you in the first place so the two prior years would of been eliminated. But on the positive side, if that were the case our new home we so love, would not have been for sale two years ago. With this said, I really do feel everything happens for a reason, and that reason ended with you selling our ranch and making it all come together. Mom and I love our new place more than you will ever know, and we are grateful more than you will ever realize. Mom is getting so frail in her age, and I do not think we could of lasted up there taking care of that ranch for another season.

You and Kim make a great team and I will be calling you as discussed in the next 5+ years when I move to Oregon. My father would turn over in his grave if I called anyone else!!! You were a god sent. You and Kim. Both of you. Wonderful!!!

With love and sincers appreciation,

A handwritten signature in cursive script, appearing to read "Kim & Mario". The signature is written in dark ink and is positioned below the typed text.

**From:** "ssc"  
**To:** "marioisrealestate@yahoo.com" <marioisrealestate@yahoo.com>  
**Sent:** Friday, October 23, 2015 at 12:25:56 PM CDT  
**Subject:** Thanks For Everything!

October 23, 2015

Dear Mario J. Gattavara:

I would like to take this opportunity to express my sincere appreciation for your assistance in selling my properties this year. Working with you has been absolutely fantastic! Your willingness to hike through wooded acres of land in order to intelligently understand the diversity of parcels is quit impressive.

Moreover, I am especially grateful you never gave up on selling my properties. Naturally, in the real estate business some properties are harder to sell than others. It is most reassuring to have a real estate agent like you because no matter what the challenges are, you are prepared to deal with them effectively, efficiently and thoroughly.

Mario thanks again for everything! It is refreshing to know there are still a few honest, dedicated and assertive real estate agents I have known. Keep up the good work, and best wishes for continued success!

Sincerely,

Gerald

**From:** Jean Rumiano <je...imianolaw.com>

**To:** "marioisrealestate@yahoo.com" <marioisrealestate@yahoo.com>

**Sent:** Thursday, June 23, 2011, 10:14:03 PM CDT

**Subject:** RE: FW: Mortgage loan status

Sorry Mario - I should have included the stove and refrigerator in the list - those are staying for sure no matter what happens with the rest of the furniture. Thanks

Jean

By the way...

I am very happy with the work you have done and I will recommend you highly to anyone who will listen to me! If you ever need a reference, have them call me! As you promised, you worked very hard, advertised extensively, and kept in touch with me - and that's fantastic especially in light of the fact that you aren't making very much on this deal. I wish you had found me before the other agents I used. That post card you sent was a good idea - especially in my case. I saved the post card in the mail that came from you "just in case" - the "just in case" happened.

Thanks so much.

Jean