

# RICHARD J. WATERHOUSE

Principal Consultant

Professional Architect with over four decades of hands-on experience in the leisure / hospitality / entertainment / theme park / resort industry, as well as revitalization of a downtown area.

Skilled in the planning, design, development, and construction of major entertainment / resort facilities. Always within the framework of Quality, Budget and Schedule.

In-depth knowledge of management and operational aspects of Aquariums, Theme Parks, Resorts and Leisure / Hospitality properties.

Astute leader and mentor of multi-disciplinary teams of professionals in the processes of consensus building and Real Estate / Project development.

A rich Guest Experience is a passionate pursuit.



#### Career Experience

#### AQUACASA STUDIOS, LLC – Tampa, Florida USA Principal Consultant

2019 - Present

- > Providing consultancy services for the natural and built environment.
  - Strategic and Master Planning
  - Design phases
  - Program and Project Management
  - Bidding and Negotiating
  - Construction Administration / Management
  - Interface and Management of AHJ
  - Operational Excellence
  - Best in Class Guest Experiences
  - Corporate Leadership

#### **Clients:**

•	ZooTampa	Tampa, FL
•	Palm Beach Zoo	West Palm Beach, FL
•	Dawning Family Services	Tampa, FL
•	LaGrange Art Museum	LaGrange, GA
•	The Richter Collection	LaGrange, GA
•	Miracle Outreach Community Development	Tampa, FL
•	AOC3 General Contracting	Tampa, FL

## THE FLORIDA AQUARIUM – Tampa, Florida USA Vice President – Design and Engineering

2016 - 2019

- Organized the Design and Engineering department to establish a fully operating service group.
- Reorganized the Engineering department to support ongoing operations.
- Direct strategic and Master Plan efforts for the property and interface with long term use plan.
- Formulate budgets and direct the design and construction of all projects.



- Coordinate design and construction of all projects throughout the property (including graphics, signs, colors, etc.).
- Coordinate the maintenance of all facilities throughout the property.
- Negotiate with city, county, state, contractors, consultants, and department heads on all design, development and construction projects.
- Serve internal and external clients to deliver great Guest experiences.
- Interface with Corporate policies, procedures and personnel.
- Present / Seek Approvals / Report to Board of Directors on a regular basis

## SANDERSON GROUP INTERNATIONAL – Kuala Lumpur, Malaysia 2014 – 2016 <u>Executive Director – Group International Projects</u>

- Organize and established a fully operating division to serve the international market.
- Develop business, secure contracts, and deliver projects.
- Manage division of professionals (Architects, Creative Directors, Project Managers, Construction Managers, Contracts, Finance, Human Resources, and Business Development.
- Project Development, Program Management, Project Management, Construction Management.
- Operational Consulting.
- Grow division and company in terms of new markets, business ventures, and market share.

# RESORTS WORLD SENTOSA – Sentosa, Singapore Vice President – Attractions Projects

2011 - 2014

- Formed and established a fully operating department to serve the business units.
- Manage department of professionals (Architects, Art Directors, Show & Ride Engineers, Project Managers, Construction Managers, Contracts, Finance.
- Formulate budgets / schedules and direct the design and construction of all projects.
- Coordinate design and construction of all projects throughout the properties (including graphics, signs, colors, etc.).



- Negotiate with authorities having jurisdiction, contractors, consultants, and department heads on all design, development and construction projects.
- Present / Seek Approvals / Report to Boards on a regular basis.

#### FULLER E. CALLAWAY FOUNDATION – LaGrange, GA Executive Director – Real Estate Development

2003 - 2011

- Formed and established a fully operating service area.
- Direct strategic and Master Plan efforts for the properties and interface with long term use plan.
- Formulate budgets / schedules and direct the design and construction of all projects.
- Coordinate design and construction of all projects throughout the properties (including graphics, signs, colors, etc.).
- Negotiate with city, county, state, contractors, consultants, and department heads on all design, development and construction projects.
- Serve internal and external clients to deliver great Guest experiences.
- Manage / Maintain / Operations of various owned properties
- Present / Seek Approvals / Report to Board of Directors on a regular basis

# CALLAWAY GARDENS- Pine Mountain, GA Vice President - Design and Construction

1996 - 2003

- Organized the Design and Construction department to establish a fully operating service group.
- Reorganized the Engineering department to support ongoing operations.
- Direct strategic and Master Plan efforts for the property and interface with long term use plan.
- Formulate budgets and direct the design and construction of all projects.
- Coordinate design and construction of all projects throughout the property (including graphics, signs, colors, etc.).
- Coordinate the maintenance of all facilities throughout the property.
- Negotiate with city, county, state, contractors, consultants, and department heads on all design, development and construction projects.
- Serve internal and external clients to deliver great Guest experiences.
- Interface with Corporate policies, procedures and personnel.
- Present / Seek Approvals / Report to Board of Directors on a regular basis



#### TERRY L. IRWIN ARCHITECTS – Orlando, FL **Executive Vice President**

1995 - 1996

- Business development
- Client relations
- Project management
- Project design and documentation

## **UNIVERSAL STUDIOS HOLLYWOOD – Universal City, CA** 1993 – 1995 **Vice President - Planning and Development**

- Re-organized the planning & development department to establish a fully operating regional service group.
- Directed strategic and Master Plan efforts for the park and interfaced with property long-term use plan.
- Formulated budgets and directed the design and construction of capital projects.
- Coordinated design and construction of all projects throughout the park (including graphics, signs, colors, etc.).
- Negotiated with city, county, state, contractors, consultants and department heads on all design, development and construction projects.
- Serve internal and external clients to deliver great Guest experiences.
- Interfaced with corporate policies, procedures and personnel.

#### SEA WORLD OF FLORIDA – Orlando, FL

1986 - 1993

## Vice President - Design and Engineering

- Re-organized the design & engineering department into a more effective unit.
- Formulated capital improvement projects and budgets, and supervised design and construction projects.
- Coordinated all physical projects (painting, graphics, signs, colors, etc.) throughout the park.
- Negotiated with city, state, contractors, consultants and department heads on all construction projects.
- Serve internal and external clients to deliver great Guest experiences.



• Interfaced with all other corporate entities.

SEA WORLD OF TEXAS – San Antonio, TX  Manager - Design and Engineering	1985 - 1986
SEA WORLD OF OHIO – Aurora, OH <u>Manager - Development</u>	1982 – 1985
SEA WORLD OF FLORIDA – Orlando, FL	1980 – 1982
DONOVAN DEAN AND ASSOCIATES – Orlando, FL	1979 – 1980
SEA WORLD OF FLORIDA – Orlando, FL	1978

# **Education**

Kent State University – Kent, OH B.A. – Architecture, 1985

Clemson University – Clemson, SC B.S. – Design, 1979

#### Registrations

National Council of Architectural Registration Boards (NCARB)

FLORIDA\*\*, OHIO\*\*, TEXAS\*\*, CALIFORNIA\*\*, GEORGIA\*\*
(\*\* Inactive)

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#### Organizational Community Activities

Boy Scouts of America (Eagle Scout)

Member of the American Institute of Architects (AIA)\*\*

Past-President of Orlando Chapter, American Institute of Architects (AIA)\*\*

Member of the International Association of Amusement Parks and Attractions (IAAPA)

Member of the Themed Entertainment Association (TEA)\*\*

Member of the Urban Land Institute (ULI)\*\*

Board of Supervisors – Valencia Water Control District\*\*

Vision Committee – Lower Chattahoochee Valley Regional Development Area\*\*

Strategic Committee Member – Pine Mountain Master Plan Development Board\*\*

Vestry Member (Sr. Warden) – St. Mark's Episcopal Church\*\*

Board President – LaGrange Art Museum\*\*

Executive Board Member / Chair – Troup County LaGrange Chamber of Commerce\*\*

Executive Board Member / Chair – Downtown LaGrange Development Authority\*\*

(\*\* Past / Inactive)

**See listing of Projects** 

See Testimonials