

# Glass Bottom Boat – Pricing, Rules & Operations

## Master Information Document

### Contact Details

Fukuchani, Zanzibar, United Republic of Tanzania  
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Email: [info@fukuchani-bookings.com](mailto:info@fukuchani-bookings.com)  
Website: <https://fukuchani-bookings.com>



## 1. Per-Person Pricing (Shared Tours)

All per-person tours are shared departures. Guests pay per seat and the boat departs once minimum passenger numbers are reached.

- 2.5 hrs Reef Discovery: USD 35 per person (min 6 pax)
- 4 hrs Lagoon & Reef Tour: USD 55 per person (min 6 pax)
- 6 hrs Half-Day Explorer: USD 75 per person (min 8 pax)
- Full Day 09:00–18:30: USD 115 per person (min 10 pax)

### • **Included Services and beachplot booking:**

- Fresh drinking water and seasonal fruits are provided during all trips. SNORKELING GEAR IS AVAILABLE ON THE BOAT
- **Guests may book access to our private 3,400m<sup>2</sup> eco-friendly beach plot in Fukuchani** during the trip for USD 10 per person (exclusive for one boat group, booked in advance). The area includes hammocks, relaxation spaces, a barbecue station, play items, and a family-friendly natural environment.

Visit our website: <https://fukuchani-bookings.com>



## 2. Private Charter Reference

Private charters provide exclusive use of the boat and flexible routing.

- Base value: USD 135 per hour
- Minimum hire: 2.5 hours



### 3. Minimum Passenger & Top-Up Rules

If minimum passenger numbers are not reached, guests may:

- Reschedule to another departure
- Pay a top-up to cover missing seats
- Upgrade to a private charter

Top-up equals missing seats multiplied by per-person price.



## 4. Inclusions & Exclusions

Included: boat, captain, crew, fuel, safety equipment, standard itinerary.

Fresh drinking water and seasonal fruits are provided during all trips.

**SNORKELING GEAR IS AVAILABLE ON THE BOAT**

Not included: marine park fees, special requests unless agreed.



## 5. Hotel & Tour Operator Commissions

Recommended commission: 10–20% from per-person price.

Example: USD 55 tour – 15% commission = USD 8.25



## 6. Safety, Weather & Payment Policy

Tours are weather dependent. The captain's safety decision is final.

Prices must be confirmed and paid before boarding unless agreed otherwise.

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# Glass Bottom Boat – Guest Pricing Explanation

## How Our Prices Work (Simple Explanation)

Our boats operate with shared pricing. This means that instead of booking the whole boat, you pay per person and enjoy the experience together with other guests.

## Why Passenger Numbers Matter

Each tour needs a minimum number of guests to depart. This covers fuel, crew and operational costs while keeping your price affordable.

Minimum guests needed: • 2.5 hour tour: 6 people • 4 hour tour: 6 people • 6 hour tour: 8 people • Full day trip: 10 people

## What Happens If We Are Close to Minimum?

If the group size is only 1–2 seats below the minimum, guests may choose to add a small optional top-up payment to help the trip depart on time.

## What Happens If Numbers Are Too Low?

If the group size is much lower than required, guests can: • move to another departure time, • or upgrade to a private boat experience.

## Why This Helps You

Top-ups help avoid cancellations and allow trips to run smoothly even when numbers are close—giving you flexibility and more chances to enjoy the experience.



# Glass Bottom Boat – Clear Price Comparison

## Minimum Passenger Rules:

- 2.5h → Minimum 6 pax (departure guaranteed)
- 4h → Minimum 6 pax (departure guaranteed)
- 6h → Minimum 8 pax
- Full Day → Minimum 10 pax

## Shared vs Optional Top-Up vs Private Charter prices in USD

Tour	Booked Pax	Shared Revenue	Top-Up (Optional)	Total	Private	Best Option
2.5h	10	350	0	350	338	Shared
2.5h	6	210	0	210	338	Shared
2.5h	4	140	70	210	338	Private/Resched
4h	10	550	0	550	540	Shared
4h	6	330	0	330	540	Shared
4h	5	275	55	330	540	Private/Resched
Full Day	12	1380	0	1380	1283	Shared
Full Day	8	920	230	1150	1283	Top-Up/Private

