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We're Hiring!

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If you're interested in one of our open positions, start by applying here and attaching your resume.

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JOB DESCRIPTION:

STREET TEAM

A street team is a term used in marketing to describe a group of people who 'hit the streets' promoting an event or a product.

SALES ASSOCIATES

Sales associates are responsible for selling products or services while providing excellent customer service. Sales associates perform an important role in the

overall customer experience by helping with sales, customer inquiries, merchandising, and store maintenance. Sales associates work in a wide variety of environments selling anything from shoes to electronics.

Most sales associates have a high school diploma or equivalent. Training for these roles usually take place on-the-job. Many sales associates advance into supervisory roles within the sales department. The best sales associate are truly dedicated to providing a high-quality experience for customers.

GENERAL SALES MANAGER

A general sales manager is the primary manager of sales at a company. The responsibilities associated with the job include managing employees in the sales staff, training staff members, and strategically planning an overall marketing approach. In some cases, a general sales manager may be the only kind of sales manager in a company, but in other cases, businesses may break sales management up into separate categories. Most sales manager jobs have extensive education and experience requirements, and it is the top position available in the sales department at many companies.

DISTRICT SALES MANAGER

A District Sales Manager oversees a company's **sales** force and develops **sales** plans and projections for a given region. They monitor **sales**, train and ensure the ongoing professional development of **sales** personnel, report **sales** figures and profits to company executives, and set and ensure that salespeople are meeting **sales** goals.

ACCOUNT EXECUTIVE

An account executive's primary responsibility is to support an organization's client accounts. They're generally the first or second person within an organization to handle the account, possibly after the front-line sales rep. They're often responsible for closing deals once a lead has been qualified and nurtured by a lower-level. An account executive's primary responsibility is to support an organization's client accounts. They're generally the first or second person within an organization to handle the account, possibly after the front-line sales rep.

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CHIEF FINANCIAL OFFICER

Certification as a Certified Public Accountant (CPA) is required.

A Chief Financial Officer (CFO) is the senior executive in an organization managing the financial actions of a company. Chief Financial Officer (CFO) is one of the key people to provide both programmatic and operational support to the company. The CFO supervises the entire finance unit and is the chief financial spoke person for the organization.