



Richmond

2023 TECHNICIAN BONUS & INCENTIVE PLAN

Payouts are Monthly (unless otherwise indicated)

<i>Payout is per Customer</i>	Payout
Mosquito Customers	\$ 50.00
Residential Pest Customers*	\$ 25.00
Tick Customers	\$ 25.00
Fly Customers	\$ 25.00
Flea Customers	\$ 25.00
Termite Customers	\$ 50.00
Event Sprays	\$ 25.00
Organic Customers	\$ 50.00
Commercial Pest Customers*	\$ 50.00
5 Star Reviews	\$ 10.00
Yard Signs <i>(Awarded to the Tech with the most each month. Min. 200)</i>	\$ 100.00

****Lead must be closed by Tech OR by the office before payout is granted.****

Additional Performance Incentives

KPIs/Metrics	Rate	Payout
Respray Rate (May-September)	<2%	\$ 100.00