| 2023 Hutch Nationals Behind the Nu | mbers | |
|--|---------------|--|
| | <u>Amount</u> | <u>Notes</u> |
| KSF P/L for Race Track | -\$11,879.98 | Provided by Kansas State Fair |
| Adjustments | | |
| Facility Rental Fee | \$ 10,000.00 | KSF owns the facility and does not incur a cost to rent their own facility. |
| Equipment For Prep | \$ 5,850.00 | KSF owns the equipment and does not incur any rental costs. Inclusion of labor and fuel is already included elsewhere. |
| Equipment for Teardown | \$ 1,600.00 | KSF owns the equipment and does not incur any rental costs. Inclusion of labor and fuel is already included elsewhere. |
| Wall Section Replacement | \$ 1,500.00 | General Maintenance item of facility not associated with 2023 event. |
| Profit/Loss for Race Track | \$7,070.02 | Still no inclusion of sales tax or camping revenues associated with event. |
| KSF P/L for Food and Beverage | \$ 5,026.90 | Provided by Kansas State Fair |
| Yearly Minimum for Facility Usage | \$ 2,000.00 | A minimum fee the vendor pays within contract for entirety of year for grandstand concessions not associated with event. |
| Profit/Loss for Food and Beverage | \$ 7,026.90 | Still no inclusion of liquor or sales tax income. Also every expense was approx. |
| Combined Profit/Loss for 2023 Hutch Nationals for Kansas State Fairgrounds | \$ 14,096.92 | This is the KSF portion not of the promoter or food/beverage vendor. Not an audited figure but just for representation against narrative the KSF is losing thousands. |

Hutch Nationals Profit/Loss Statement 2023

| | July 13, 14 and | 15 2023 | | | | | | | | | | |
|-----------------|--|--|-----------------|----------------|--------------------------------|--------------------------|----------------|---|---|--|---|------|
| | July 15, 14 and | | | | | | | | | | | |
| REVENUE | | | | | Amount | Notes | | | | | | |
| | Reason | | | | \$18,000.00 | | | | | | | |
| | Contracted Rental Amount | | | | \$1,265.25 | | | | | | | |
| | Cleaning Reimburseme | | | \$606.60 | Total credit card charge | s for 2023 - | \$20,220 @ 39 | 6 | | | | |
| | Credit Card Reimbursement Fees | | | | \$600.00 | Total create cara charge | 101 2020 | | | | | |
| | Tickets Sold by Kansas | State Fair | | Cont | Total | | | | | | | |
| | <u>Type</u> | | Amount | Cost | TOTAL | | | | | | | |
| | | Thursday, July | | 425.00 | ¢6 500 00 | | | | | | | |
| | | GA | 260 | \$25.00 | \$6,500.00 | | | | | | | |
| | | Friday, July 14 | | 625.00 | ¢19 000 00 | | | | | | | |
| | | GA | 756 | \$25.00 | \$18,900.00 | | | | | | | |
| | Saturday, July 1 | | | 625.00 | ¢17 E2E 00 | | | | | | | |
| | | GA | 701 | \$25.00 | \$17,525.00 | | | | | | | |
| | | Comps | 1000 | \$0.25 | \$250.00 | | | | | | | |
| | | | | | 662 046 PF | | | | | | | |
| | | Total Profit | | utch Nationals | \$63,046.85 | | | | | | | |
| | | | | | | | | | | | | |
| <u>EXPENSES</u> | 16.4 | | | | | NOTE TO SECURE | | | | | | |
| | Reason | | | | <u>Amount</u> | Notes | | | | | 1 | - |
| | Gross Payout to Cray Hall for Ticket Sales \$43,175.00 This is the amount we pay to Cray after our ticketing | | | | | ting expens | es are paid | J | _ | | | |
| | Facility Rental Fee | | | | \$10,000.00 | | | nts of usage - 2 nights of Hot Laps and 3 night for 2023 - \$20,220 @ 3% | | | | _ |
| | Credit Card Reimburs | ement Fees | | | \$606.60 | | | | | | | |
| | Cost of tickets at .25 | | | | \$250.00 | 1,000 tickets used at .2 | 5 per ticket | | | | | |
| | Service Master Cleani | ng during Ever | t | | \$1,265.25 | | | | | | | |
| | 100136 | 4-213 | | | and the parties of the same of | | | | | | _ | |
| | Labor for Track F | rep/Pit Fer | nce | | | | | | | | | |
| | Staff | Hours | Wage | Total | | | | | | | | |
| | GMRT | 10 | \$18.00 | \$180 | | Regular Staff Hours | | | | | | |
| | Plumber | | \$23.00 | \$92 | | Regular Staff Hours | | | | | | |
| | Residence | | \$2.50 | \$445 | | Regular Staff Hours | | | | | | |
| | KDOC | 10 | \$24.00 | \$240 | | Regular Staff Hours | | | | | | |
| | | | | | | | | | | | | |
| | | Tota | l for Labor for | Prep/Pit Fence | \$957 | | | | | | | |
| | | 1 | | | | | | | | | | _ |
| | Equipment used for Prep/Pit Fence | | | | | | | | | | | |
| | <u>Item</u> | Hours Used | Cost/Hour | Total | | | | | | | | - |
| | Water Truck | The second secon | \$75.00 | \$2,700.00 | | | | | | | | 1012 |
| | 6400 | | \$75.00 | \$2,100.00 | | | | | | | | |
| | 518 | | \$75.00 | \$1,050.00 | | | | | | | | |
| | | | | | A | | | | | | | _ |
| | Total for Equipment for Prep | | | | \$5,850.00 | | 11 11 11 11 11 | 3 12 11 11 | | | | _ |

| | Fuel for KSF Vehic | les for Pr | ep/Pit Fence | | | | | | | | |
|--------|---------------------|--|------------------|----------------|---------------------|-------------------|---|-------------|-----------|---|------|
| | | Gallons | Cost | <u>rotai</u> | | | | | | | |
| | <u>Type</u> Diesel | 231 | \$4.00 | \$924.00 | | | | | | | |
| | Unleaded | 60 | \$3.25 | \$195.00 | | | | | | | |
| | | | | | 11.110.00 | | | | | | |
| | | | Total for Fuel F | rep/Pit Fence | \$1,119.00 | | | | | | |
| | | | | | | | | | | | |
| | vse Team Labor f | eam Labor for Event | | | | | | | | | |
| | | Hours | Wage | Total | | <u>Notes</u> | | | | | |
| | KSF Staff | | \$34.20 | \$461.70 | | Overtime Hours | | | | | |
| | Admin | 13.5 | \$24.81 | \$334.94 | | Overtime Hours | | | | | 1 |
| | Admin | 13.5 | \$34.08 | \$494.16 | | Overtime Hours | | | | | 1 |
| | Operations | 14.5 | \$33.08 | \$446.58 | | Overtime Hours | | | | | |
| | Operations | 13.5 | \$50.05 | \$675.68 | | Overtime Hours | | | | | |
| | Operations | 13.5 | \$16.02 | \$176.22 | | Overtime Hours | | | | | |
| | Operations | 11 14.5 | \$29.77 | \$431.67 | | Overtime Hours | | | | | - |
| | Operations | 10.75 | \$28.35 | \$304.79 | | Overtime Hours | | - | | | |
| 18 | Operations | 10.75 | Ş20.33 | 430 | | | | | terni for | | |
| | Traffic | and the same of th | | 4020.00 | | Contracted Amount | | | | | |
| | Traffic Supervisor | | | \$930.00 | | Contracted Amount | | | | | |
| 5 44 5 | Traffic | | | \$230.00 | | Contracted Amount | | | | | ALC: |
| | Traffic | | | \$230.00 | | Contracted Amount | | | | | 1 |
| | Traffic | | | \$230.00 | | Contracted Amount | | | | | |
| | Traffic | | | \$60.00 | | Contracted Amount | | | | | |
| | Traffic Assistant | | | \$650.00 | | Contracted Amount | | | | | |
| | Traffic | | | \$230.00 | | | | | | | |
| | Traffic | Land State | | \$230.00 | | Contracted Amount | | | | | |
| Grand | stand Ticket Takers | | | | | | | | | | |
| | Ticket Taker | 20 | \$7.75 | \$155.00 | | Hourly | | | | | |
| | Ticket Taker Super. | 12 | \$8.00 | \$96.00 | | Hourly | | | | | 4.00 |
| | Ticket Taker | 23 | \$7.50 | \$172.50 | | Hourly | | | | | |
| | Ticket Office | T THE | Total Control | | | | | | | | 7 |
| | Ticket Seller | 18 | \$8.50 | \$153.00 | | Hourly | | | | | |
| | Ticket Manager | 23 | \$17.00 | \$391.00 | 77 -5 | Hourly | 1 | Assortion 1 | 3.5 | | |
| - | Ticket Seller | 17.5 | \$8.50 | \$148.75 | | Hourly | 100000000000000000000000000000000000000 | THE MELE | | | |
| | Ticket Seller | 18 | \$8.50 | \$153.00 | Type and the second | Hourly | | | 1 | | |
| | Ticket Seller | 10 | \$8.50 | Ç133.00 | No Harrison | Hourty | | | | | |
| | | | Total Labor | Prep/Pit Fence | ¢7 204 00 | 1/10/42 | | | | - | |
| A LOT | | | TOTAL LADOR | riep/rit rence | \$7,384.98 | | | | | | |
| | | | 1 | | | | | | | | |
| | Labor for Tear-do | | | | | | | | | | |
| | <u>Staff</u> | Hours | Wage | <u>Total</u> | | | | | | | |
| | GMRT | 10 | \$18.00 | \$180 | Regular Hours | | | | - | | |
| | GMRT | 8 | \$23.00 | \$184 | Regular Hours | | | | | | |
| | Residence | 246 | \$2.50 | \$615 | Regular Hours | WAY OLD SERE | WWW. | | | | |

Hutch Nationals Profit/Loss Statement 2023

| KDOC | 6 | \$24.00 | \$144 | Regular Hours | | | |
|------------------------|-------------|-------------------|----------------|-------------------|--|---|--|
| | | | | | | | |
| | Tota | l for Labor for P | rep/Pit Fence | \$1,123 | | | |
| | | | | | | | |
| Equipment used f | or Tear-do | own and Clea | an-up | | | | |
| Item | Hours Used | Cost/Hour | <u>Total</u> | | | | |
| 6400 | 10 | \$75.00 | \$750.00 | | | | |
| 518 | 10 | \$75.00 | \$750.00 | | | | |
| Other | 4 | \$25.00 | \$100.00 | | | - | |
| | Total for | Equipment for F | Pren/Pit Fence | \$1,600.00 | | | |
| | Total for | Equipment for I | тер/титепсе | \$1,000.00 | | | |
| Fuel for KSF Vehi | cles for Pr | ep/Pit Fence | | | | | |
| Туре | Gallons | Cost | <u>Total</u> | | | | |
| Diesel | 24 | \$4.00 | \$96.00 | | | | |
| | | Total for Fuel I | Prep/Pit Fence | \$96.00 | | | |
| Wall Replacemei | Expense | Number | | Total | | | |
| Wall Sections Replaced | \$1,500 | 1 | | \$1,500.00 | | | |
| | | | | | | | |
| Total E | xpenses fo | or 2023 Hutc | h Nationals | \$74,926.83 | | | |
| | | | | | | | |
| | | - 2023 Hutc | | -\$11,879.98 | | | |

2023 Hutch Nationals Food and Beverage Profit/Loss Statement

| July 13, 14 and 15, 2023 | | | | | | | 4 |
|--|-----------|------------------------|---------------------|------------|--------------------|-------------------|------------------------------------|
| <u>Event</u> | Month | Gross | Sales Tax Amount | Tax Total | Total After Tax | <u>Percentage</u> | <u>Fair's</u> <u>Percentage</u> |
| Hutch Nationals Auto Races Concessions | July | \$45,068.00 | 6.10% | \$2,749.15 | \$42,318.85 | 18.00% | \$7,617.39 |
| Soft Seats - Races | July | \$928.00 | 8.60% | \$79.81 | \$848.19 | 18.00% | \$152.67 |
| Hutch Nationals - Races - Beer | July | \$37,879.00 | 8.60% | \$3,257.59 | \$34,621.41 | 30.00% | \$10,386.42 |
| | TOTAL | \$83,875.00 | | | | | \$18,156.49 |
| | | | 5.7% | | | | |
| Fair Expenses for use of Facility | | Totals | | | | | |
| Approx. Utility Expenses | | \$9,130 | | | | | |
| Approx. Sanitation Expenses Approx. Supplies for Restrooms | | \$500.00 \$1,500.00 | | | | | |
| Yearly Minimum for Facility Usage | | \$2,000.00 | | | | | |
| Total Expense | | \$13,129.59 | | | | | |
| | | | | | | | |
| Total Profit/Loss fo | or Food a | nd Beverage | | \$5,026.90 | | | |