

2023 Hutch Nationals Behind the Numbers

	<u>Amount</u>
KSF P/L for Race Track	-\$11,879.98
Adjustments	
Facility Rental Fee	\$ 10,000.00
Equipment For Prep	\$ 5,850.00
Equipment for Teardown	\$ 1,600.00
Wall Section Replacement	\$ 1,500.00
	<u>Profit/Loss for Race Track</u>
	<u>\$7,070.02</u>
KSF P/L for Food and Beverage	\$ 5,026.90
Yearly Minimum for Facility Usage	\$ 2,000.00
	<u>Profit/Loss for Food and Beverage</u>
	<u>\$ 7,026.90</u>
Combined Profit/Loss for 2023 Hutch Nationals for Kansas State Fairgrounds	<u>\$ 14,096.92</u>

Notes

Provided by Kansas State Fair

KSF owns the facility and does not incur a cost to rent their own facility.

KSF owns the equipment and does not incur any rental costs. Inclusion of labor and fuel is already included elsewhere.

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General Maintenance item of facility not associated with 2023 event.

Still no inclusion of sales tax or camping revenues associated with event.

Provided by Kansas State Fair

A minimum fee the vendor pays within contract for entirety of year for grandstand concessions not associated with event.

Still no inclusion of liquor or sales tax income. Also every expense was approx.

This is the KSF portion not of the promoter or food/beverage vendor.

Not an audited figure but just for representation against narrative the KSF is losing thousands.

Hutch Nationals Profit/Loss Statement 2023

2023 Hutch National Profit and Loss Statement

July 13, 14 and 15, 2023

REVENUE					Amount	Notes
Reason						
Contracted Rental Amount				\$18,000.00		
Cleaning Reimbursement				\$1,265.25		
Credit Card Reimbursement Fees				\$606.60	Total credit card charges for 2023 - \$20,220 @ 3%	
Tickets Sold by Kansas State Fair						
	Type	Amount	Cost	Total		
Thursday, July 13, 2023						
	GA	260	\$25.00	\$6,500.00		
Friday, July 14, 2023						
	GA	756	\$25.00	\$18,900.00		
Saturday, July 15, 2023						
	GA	701	\$25.00	\$17,525.00		
	Comps	1000	\$0.25	\$250.00		
Total Profits for 2023 Hutch Nationals				\$63,046.85		
EXPENSES					Amount	Notes
Reason						
Gross Payout to Cray Hall for Ticket Sales				\$43,175.00	This is the amount we pay to Cray after our ticketing expenses are paid	
Facility Rental Fee				\$10,000.00	Rental usage for Five nights of usage - 2 nights of Hot Laps and 3 nights of racing	
Credit Card Reimbursement Fees				\$606.60	Total credit card charges for 2023 - \$20,220 @ 3%	
Cost of tickets at .25				\$250.00	1,000 tickets used at .25 per ticket	
Service Master Cleaning during Event				\$1,265.25		
Labor for Track Prep/Pit Fence						
Staff	Hours	Wage	Total			
GMRT	10	\$18.00	\$180		Regular Staff Hours	
Plumber	4	\$23.00	\$92		Regular Staff Hours	
Residence	178	\$2.50	\$445		Regular Staff Hours	
KDOC	10	\$24.00	\$240		Regular Staff Hours	
Total for Labor for Prep/Pit Fence				\$957		
Equipment used for Prep/Pit Fence						
Item	Hours Used	Cost/Hour	Total			
Water Truck	36	\$75.00	\$2,700.00			
6400	28	\$75.00	\$2,100.00			
518	14	\$75.00	\$1,050.00			
Total for Equipment for Prep/Pit Fence				\$5,850.00		

Fuel for KSF Vehicles for Prep/Pit Fence

Type	Gallons	Cost	Total
Diesel	231	\$4.00	\$924.00
Unleaded	60	\$3.25	\$195.00
Total for Fuel Prep/Pit Fence			\$1,119.00

KSF Team Labor for Event

KSF Staff	Hours	Wage	Total	Notes
Admin	13.5	\$34.20	\$461.70	Overtime Hours
Admin	13.5	\$24.81	\$334.94	Overtime Hours
Operations	14.5	\$34.08	\$494.16	Overtime Hours
Operations	13.5	\$33.08	\$446.58	Overtime Hours
Operations	13.5	\$50.05	\$675.68	Overtime Hours
Operations	11	\$16.02	\$176.22	Overtime Hours
Operations	14.5	\$29.77	\$431.67	Overtime Hours
Operations	10.75	\$28.35	\$304.79	Overtime Hours

Traffic

Traffic Supervisor			\$930.00	Contracted Amount
Traffic			\$230.00	Contracted Amount
Traffic			\$230.00	Contracted Amount
Traffic			\$230.00	Contracted Amount
Traffic			\$60.00	Contracted Amount
Traffic Assistant			\$650.00	Contracted Amount
Traffic			\$230.00	Contracted Amount
Traffic			\$230.00	Contracted Amount

Grandstand Ticket Takers

Ticket Taker	20	\$7.75	\$155.00	Hourly
Ticket Taker Super.	12	\$8.00	\$96.00	Hourly
Ticket Taker	23	\$7.50	\$172.50	Hourly

Ticket Office

Ticket Seller	18	\$8.50	\$153.00	Hourly
Ticket Manager	23	\$17.00	\$391.00	Hourly
Ticket Seller	17.5	\$8.50	\$148.75	Hourly
Ticket Seller	18	\$8.50	\$153.00	Hourly

Total Labor Prep/Pit Fence \$7,384.98

Labor for Tear-down and Clean-up

Staff	Hours	Wage	Total
GMRT	10	\$18.00	\$180
GMRT	8	\$23.00	\$184
Residence	246	\$2.50	\$615

Regular Hours

Regular Hours

Regular Hours

2023 Hutch Nationals Food and Beverage Profit/Loss Statement

2023 Hutch Nationals Food and Beverage Profit/Loss Statement							
July 13, 14 and 15, 2023							
<u>Event</u>	<u>Month</u>	<u>Gross</u>	<u>Sales Tax Amount</u>	<u>Tax Total</u>	<u>Total After Tax</u>	<u>Percentage</u>	<u>Fair's Percentage</u>
Hutch Nationals Auto Races Concessions	July	\$45,068.00	6.10%	\$2,749.15	\$42,318.85	18.00%	\$7,617.39
Soft Seats - Races	July	\$928.00	8.60%	\$79.81	\$848.19	18.00%	\$152.67
Hutch Nationals - Races - Beer	July	\$37,879.00	8.60%	\$3,257.59	\$34,621.41	30.00%	\$10,386.42
	TOTAL	\$83,875.00					\$18,156.49
<u>Fair Expenses for use of Facility</u>		<u>Totals</u>					
Approx. Utility Expenses		\$9,130					
Approx. Sanitation Expenses		\$500.00					
Approx. Supplies for Restrooms		\$1,500.00					
Yearly Minimum for Facility Usage		\$2,000.00					
Total Expense		\$13,129.59					
<u>Total Profit/Loss for Food and Beverage</u>				\$5,026.90			