

## KEY INSIGHTS

# **OUR APPROACH**

We are targeted in the support we provide, ensuring real-time benefits for our clients.

### **STRATEGY**

Whatever your goal, our award winning strategists will be your ultimate growth partners and help get you there.

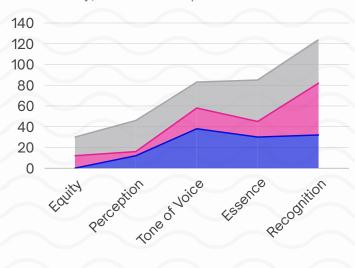


#### Ideation

- What's the goal? Where are we now?
- What does success look
- Strategy Tools
- Channel Proposition Collaboration
- Delivery Implementation
- · Who? What? When? How? People
  - Learnings KPI's / Performance

#### **BRAND**

Understanding the key aspects of your Brand and how they're measured, will increase consistency, control and impact!



**Brand Development** 

(9.3%)

## **MARKETING DIRECTOR** AS A SERVICE

Our Marketing Director as a Service (MDaaS) gives you the strategic vision and flexibility that delivers immediate impact and drives growth, without the associated cost.



### **SOCIAL & DIGITAL**

A blanket term for all wordsmith wizardry, we understand the importance of crafting expert copy for various audiences, platforms and initiatives and the impact this can have across our social and digital portfolio.

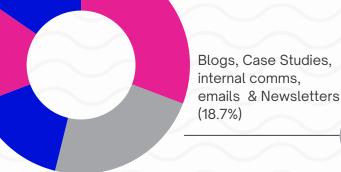
Our clients social and digital split is approximately:

Social Media (20.6%)



Web Copy & S.E.O (23.4%)

S.E.O Landscaping and Implementation



#### **RETENTION STRATEGIES**

By focussing on longer term customer success initiatives, we develop key retention strategies that keep your clients engaged generation after generation.



#### **ICP**

Data-driven, firmographic, demographic and psychographic profiling within your core vertical target market. Understanding your customers and market behaviour is key to delivering the right communication.

