



Use this checklist to identify the Emotional Intelligence (EQ) of you/your high potential employee

ATTRIBUTES OF A HIGHLY EFFECTIVE LEADER	INEFFECTIVE LEADERSHIP SKILLS/QUALITIES
In tune with his/her own feelings and appropriately communicates them	Is usually unaware of own feelings and either keeps emotions to self or shows them only in a negative manner
Considerate of other's feelings, especially around how people perceive the leader's messages	Tends not to be aware of, or concerned about other's feelings or about the emotional impact in self and others
Aware of tone of voice, body language, and facial expressions in self and others.	No awareness of, or concern about, tone, body language, or facial expressions in self and others
Understands and is aware of how his/her emotions may affect outward displays of behavior	Typically, unaware of how emotions affect outward displays of behavior
Acknowledges and validates others' feelings, work, contributions, and challenges	Unaware of trend not to acknowledge or validate others in most capacities
Connects with others and looks to help them develop personally and professionally	Disconnected emotionally and often threatened by others' strengths and skills
Has a "we" instead of a "me" attitude and is positive at the workplace	Has a "me" attitude and is usually negative at the workplace
Able to remain calm/composed when faced with unfavorable events	Unable to remain calm/composed in face of difficulties or unfavorable events
Effectively handles conflict	Unable to effectively handle conflict
Able to help other people when they are "down"	Unaware of others' need for help and not comfortable helping
Encourages others to speak about feelings	Discourages emotional expression in others
Controls negative and inappropriate outbursts	Explodes when things break down
Considers how he/she feels about decisions	Uses only left-brained analytical skills in decision-making