

POLICIES, GUIDELINES, AND BEST PRACTICES

Definition of Policy:

A policy is a set of **principles, rules, or guidelines** that an organization, government, or other entity uses to guide decisions and actions, ensuring consistency and achieving desired outcomes. Essentially, it serves as a roadmap for how things should be done.

BNI Policies Defined:

BNI Member Policies cannot be changed or modified and are enforced by the chapter or regional management.

Regional Guidelines:

Policies set out by the Franchise Owner Region are enforced by both the chapter and the regional management. Examples of BC Guidelines are Transfer Guidelines, Substitute Guidelines, Application Processing Guidelines, and Leadership Team Selection Guidelines. Every region will have a different set of Guidelines as set by the Franchise Owners. These are fully enforceable by the chapter or the regional management.

BNI Best Practice

Exactly as they sound, a best practice for a successful chapter.

For example, it is best practice for the person whose name is on the application to attend 75% of BNI meetings. Not required but encouraged.

Chapters may also have their own set of standards for their members. These must be in writing and covered with applicants and renewing members.

Code of Ethics:

A document that outlines the principles and standards of conduct expected within a specific profession, organization, or group.