



StageCraft Productions, LLC is seeking <u>\$150,000</u> in development, production, and finishing funds for the suspense/thriller feature, *Vacation House*. This presentation will review the following:

- Concept for the Project
- Attached and Suggested Talent
- Production Team
- Production Specifications
- Market Research based on available data
- Data regarding the StageCraft Productions, LLC

Table of Contents

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Production Specs



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THE CONCEPT

- Logline/Tagline
- Synopsis

Logline/Tagline

Logline:

A successful professional couple takes a much needed vacation and rents a house by the beach only to discover they aren't as alone in the house as they might think.

Welcome to the vacation from hell ...

Synopsis

Josh and Dayna Robertson are both workaholics who have found it more and more challenging to make time for one another. During one of their brief encounters, the couple decides to get away from everything and take a well-deserved vacation, no excuses. Dayna has her assistant reserve a vacation house on the beach that's just over an hour's drive from their home. This was the only house available given the short notice and the fact that their destination is a well vacationed area.

When they arrive at the house, which is picturesque, the couple begin their vacation. However, that night, their dream vacation takes a chilling turn as they come to discover that they are not as alone in the house as they thought.

The section represents the talent we will pursue based on capability, access, level of interest, and availability.

HE TALENT



Jordan Belfi As Josh Robertson Sarah Scott As Dayna Robertson

StageCraft Productions, LLC Vacation House All Rights Reserved - WGAw: 1889688 CONFIDENTIAL CONSIDERATION ONLY James Marsters As Emmett

Talent Profile: Jordan Belfi

Several Guest Appearances on:

- Major Crimes
- Scandal
- NCIS: Los Angeles
- Experienced Actor
- Visit him on <u>IMDb</u>

Talent Profile: Sarah Scott

Several Guest Appearances on:

- Bones
- Masters of Sex
- Rizzoli & Isles
- Experienced Actress
- Visit her on IMDb



Talent Profile: James Marsters

- Buffy, the Vampire Slayer (1997-2003)
- Angel (1999-2004)
- Witches of East End (2014)
- Vidiots (2016-2017)
- Experienced Actor
- Visit him on <u>IMDb</u>

THE TEAM Profiles of the Production Team

Writer/Producer: Tonya T. Cannon

- More than 15 years of business experience
- PhD in Organization & Management
- Experienced Writer & Producer
 - Two Feature Films
 - Five Short Films
- Award Winning Actress
- Visit her on IMDb



PRODUCTION SPECS

- Equipment Utilization
- Locations

Production Values

Equipment: Footage will be shot in 4K resolution

Locations: Filming will be focused on a vacation rental property that is film friendly in an area with favorable permit fee structures and a variety of options for both interior and exterior locales. Rental properties in Orange County will be scouted but we will also consider out of state options depending upon availability and cost/benefit factors.

HE RESEARCH

- Comparables / Market Analysis
- Distribution Strategy
- Proposed Budget

Comparable Film Data

Thrillers with a horror element have proven to be fiscally sound investments because a scare is a scare in any language. This means that the story line doesn't rely on cultural norms for understanding. If you yell "boo" to a person of any culture, typically, they will be startled to some degree.



Vacancy (2007) Budget: \$19,000,000 (estimated) Opening Weekend: \$7,603,376 (USA) (20 April 2007) Gross: \$18,986,844 (USA) (25 May 2007) **The Strangers** (2008) Budget: \$10,000,000 (estimated) Opening Weekend: \$20,997,985 (USA) (30 May 2008) Gross: \$52,534,295 (USA) (18 July 2008)

the strangers

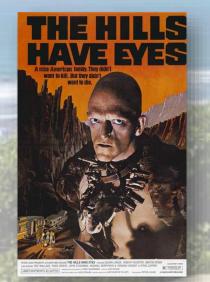
StageCraft Productions, LLC Vacation House All Rights Reserved - WGAw: 1889688 CONFIDENTIAL CONSIDERATION ONLY You're Next (2011) Budget: \$1,000,000 (estimated) Opening Weekend: \$7,020,196 (USA) (23 August 2013) Gross: \$18,474,268 (USA) (11 October 2013)

Comparable Film Data (cont'd)

Some historically successful "commercial horror/thriller" films include:



The Last House on the Left (1972) Budget: \$90,000 (estimated) Gross: \$3,100,000 (USA) \$10,000,000 (Worldwide) (1972) (except USA) <u>Remake</u> (2009) Budget: \$15,000,000 (estimated) Opening Weekend: \$14,118,685 (USA) (13 March 2009) Gross: \$32,721,635 (USA) (8 May 2009)



The Hills Have Eyes (1977) Budget: \$230,000 (estimated) Gross: \$25,000,000 (Worldwide) (1992) <u>Remake</u> (2006) Budget: \$15,000,000 (estimated) Opening Weekend: £1,126,575 (UK) (10 March 2006) Gross: \$41,777,564 (USA) (16 June 2006)

Market Analysis

According to Follows and Nash (2016) Thriller/Horror films "feature prominently on the list of top low-budget breakout successes."

American Film Market website -

http://americanfilmmarket.com/what-types-of-low-budget-films-break-out/



Tom Shone of *The Financial Times* (2015) quoted Lynda Obst as stating "studios have concentrated more and more on the international market and creating franchises." If the studios are capitalizing on franchise opportunities, why shouldn't we? *Financial Times* website -

https://www.ft.com/content/bc58eede-b770-11e4-8807-00144feab7de

Distribution Strategy

• Determining the best course of action to get a film distributed depends on the budget, genre, and production value for the project.

 Because we are seeking funding such that we will not have to cut corners, we expect to attract B-C level talent and a primarily non-union crew which will provide quality performances and avoid excessive financial union obligations.

There are a number of distributors that specialize in the horror genre including:









| Line Item | Budget Amount |
|---|---------------|
| Above the Line Expenses: - Development - Talent - Director/Producers | \$65,000 |
| Below the Line Expenses: - Crew Expenses - Production Expenses - equipment, locations, wardrobe, props, etc. | \$45,000 |
| Post Production: - Editing - Sound Mixing - Scoring | \$30,000 |
| Marketing: - Trailer / Festival Submissions - Distribution Expenses - Social Media | \$25,000 |
| Other: - Legal - Insurance - Misc. | \$25,000 |
| Totals | \$200,000 |
| StageCraft Productions, LLC, Vacation House | |

PARTNER WITH US

- Biography of StageCraft Productions, LLC
- Slate of Upcoming Projects

Stage Craft Productions, LLC

StageCraft Productions, LLC was established in 2015 by Tonya T. Cannon and her father, Jack Cannon. Their first project, *Distortion*, was a feature suspense/thriller that was written, produced, and introduced Tonya T. Cannon as a film actress.

In 2016, StageCraft went on to partner with VMachado82 Productions to create the feature horror, *Wiles: The Origin of Greater Magic,* for which Tonya worked as the co-creator/writer/director, producer, and an actress.

StageCraft has also produced a number of short films and has an extensive slate of projects ready for development. StageCraft qualifies as a minority/woman owned business and is eager to partner with those who are interested in telling compelling stories with an eye towards sociocultural inclusiveness as well as financial gain.

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Project Slate

Our current slate of projects includes:

Reaper: The First Harvest (Feature - Horror)

• After a disillusioned priest commits the ultimate sin in taking his own life, his soul is determined to harvest the souls of those he perceives to be sinners...no matter how small the sin.

Sorry, Wrong Text (Short - Suspense/Drama)

• A woman who is reluctant to try online dating connects with, what she believes to be, an interesting potential companion. When she arrives to meet him for the first time, their encounter takes a dangerous turn.

Trial Separation (TV/Streaming - Comedy)

• During their 1 year conditional suspension from the bar, two affluent attorneys (who hate each other) can only practice law in a legal clinic in a rough neighborhood.

In the Aftermath (TV/Streaming/Webseries - Drama)

• Tells the stories of families from different walks of life who struggle to find normalcy in the aftermath of family trauma.

- All titles/concepts/scripts registered and copyrighted with the WGAw and US Copyright Office, respectively.

Contact Information

For a comprehensive prospectus regarding this, or any of our projects, please reach out to us!

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