## **SAMPLE HOME SELLING GUIDE**



## OLIVE BRANCH REALTY

- 1. Hire an agent who knows the market.
- 2. Set a timeline for selling your home.
- 3. Get a pre-sale home inspection.
- 4. Don't waste money on needless upgrades.
- 5. Get professional photos.
- 6. Put your house on the market.
- 7. Set a realistic price.
- 8. Review and negotiate offers.
- 9. Anticipate seller closing costs.
- 10. Weigh the tax implications.
- 11. Gather necessary paperwork to close.





