Montezuma Mexican Restaurant For Sale

119 W. KINGSBRIDGE ROAD STE 3 BRONX, NY 10468



History and potential

The Kingsbridge section of the Bronx. Has had several retailers within a 40-year mile- stone. The Montezuma name has managed to retained value and demands the last four decades. The relationship with the existing owners have propelled a favourable renewal term of 10 years. Having the average retailers market rents surpass the 35% difference. Placing this locations book of business a solid opportunity to consider. The shift from small mom and pop retailer is on the rise. With the adequate demographics. Location and medical governmental facilities within. Increasing demand to qualify for an equal or greater user within the same industry. Today we are fortunate to present Montezuma. On the market for the first time in forty years.



Location

- Kingsbridge Road retail corridor
- Proximity to #4, D and #1 trains
- Local buses #3, #9 and #32
- Fordham Hill Oval Complex
- Fordham Road
- Kingsbridge Armory
- Water reservoir
- Lehman College
- VA Hospital
- The Plaza West Rehabilitation & Nursing Center



Property

- Mix-use property
- Built in 1921
- Number of stories 6
- 55 Residential units
- 8 commercial stores
- Zoning R6
- Block No. 3248 Lot No. 57
- Lot area 14,605 square feet
- Total commercial square footage 7,095
- Montezuma estimated square footage 3,000
- Loss factor due to common area 0%



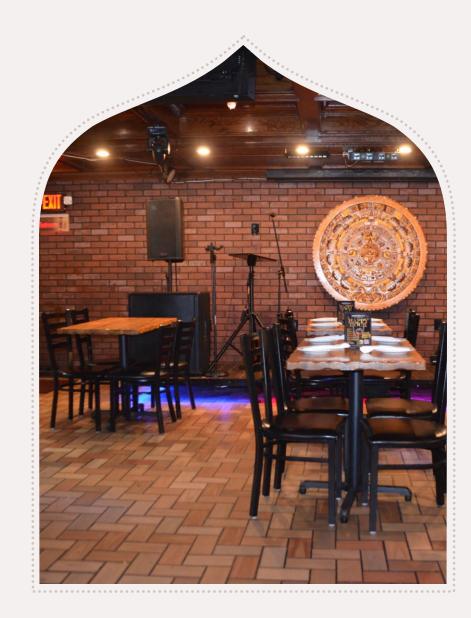


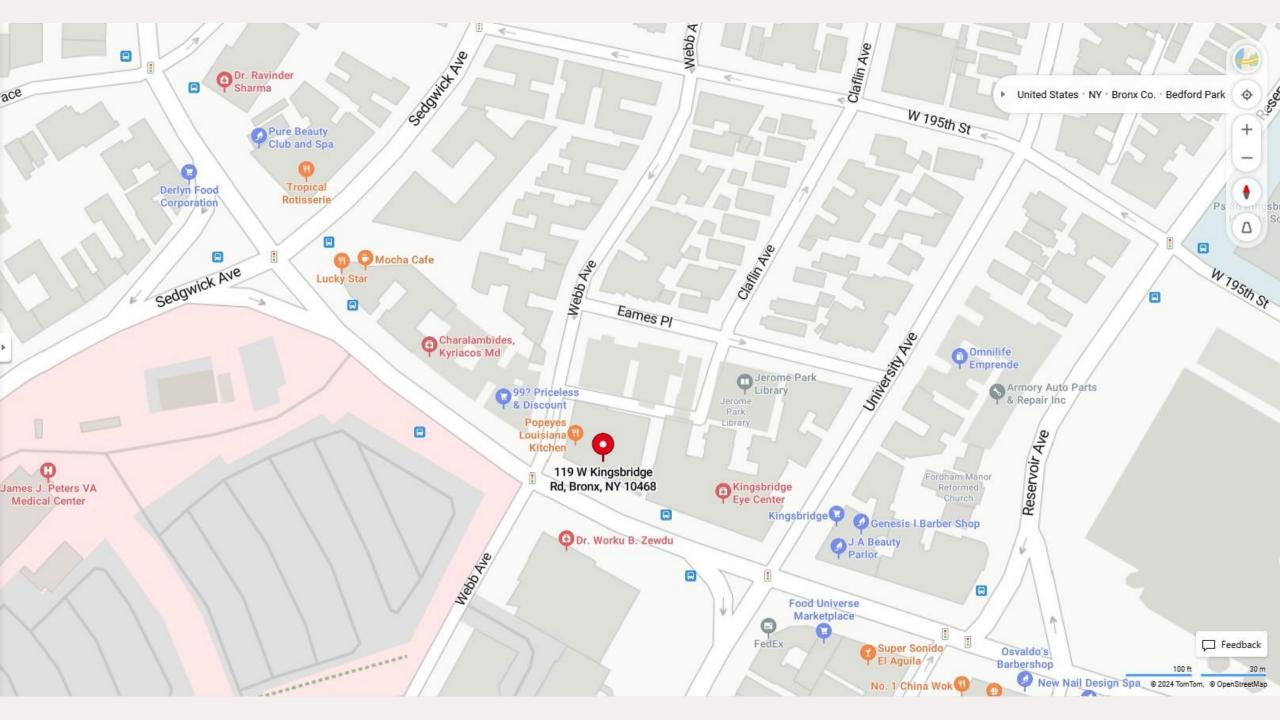
Existing lease

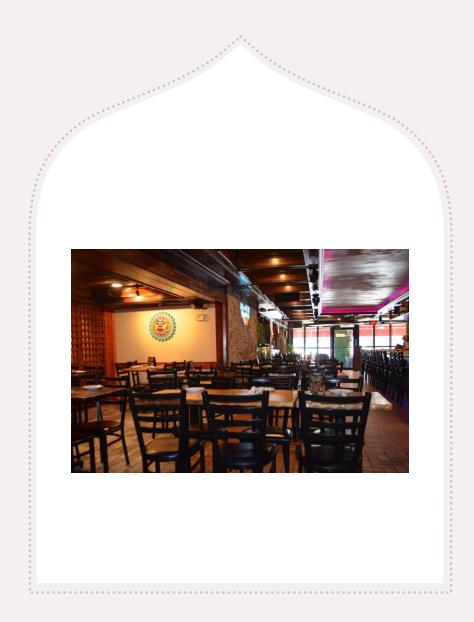
- Term in place 10 years
- First year rent \$13,189.51
- Escalation 3%
- Taxes 33% of its proportion of share of space
- Tenant pays ALL utilities

Demographics

- Population 76,103
- Population Density 70,778
- Housing units 26,178
- Median Home Value \$171,200
- Household income \$33,776







Actual Income under Montezuma

Average gross sales for the last 2 years \$1,702,095

Projected income under new user

- Franchise governed cost of goods sold reduction 30% or \$131,187
- Franchise Vs Montezuma menu price difference 70% less
- Average consumer checkout bill cost \$25.00
- Population density pool increase by actual demographics \$70,1451
- Potential NEW gross sale \$4,630,520

Actual tenant mix

- Popeyes
- Chikito Barber Shop
- Little Caesars
- Deli Grocery
- Pharmacy Real

ALFREDO PUJOLS Founder & ceo



A-SPACE REALTY, LLC BUILDING FUTURES

- P 914-223-3427
- E ALFREDO@ASPACEREALTYGROUP.COM
- W WWW.ASPACEREALTYGROUP.COM

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