








SELLING PROCESS

<p>START</p> 	<p>FIND THE RIGHT AGENT</p> <p>An agent who knows the area you're selling in will know how to market your house there.</p>	<p>ESTABLISH A PRICE</p> <p>Compare the original list prices to the final sales prices in your neighborhood. Your agent will provide you a CMA report.</p>	<p>PRE-INSPECTION</p> <p>A pre-inspection can enable you to address major issues and prevent them from pulling out of their offer.</p>
<p>CLOSE THE SALE</p>	<p>THINKING <i>of selling your home!</i></p> <p>CALL ME AND GET A FREE CONSULTATION</p> 		<p>PREPARE YOUR HOME</p>
<p>Sign all necessary paperwork and transfer ownership to the buyer</p>			<p>Make necessary repairs and improvements. Deep clean your house.</p>
<p>UNDER CONTRACT</p>	<p>IT'S A GREAT TIME TO SELL</p> <p>My goal is to sell your home for the most money possible in the least amount of time and the least amount of stress. Call me for a free consultation.</p>  <p>KAMI KETCHAM REALTOR CA DRE #0199807 & BS.146465 NV</p> <p> 714-399-5656</p> <p> Ketcham Realty Partners Inc. - CA Rockford Realty LLC - NV</p> <p> Kami@ketchamrp.com</p> <p> www.ketchamrp.com</p>		<p>STAGING</p>
<p>There are still contingencies attached to that offer that must be cleared before closing.</p>			<p>Create an inviting atmosphere for potential buyers to envision themselves living in.</p>
<p>COOPERATE WITH INSPECTION</p>			<p>PPROFESSIONAL PHOTOSHOOT</p>
<p>The buyer will schedule a home inspection to check for necessary repairs. After the results you will negotiate repairs or other issues .</p>	<p>REVIEW OFFERS</p>	<p>SCHEDULE SHOWINGS</p>	<p>LIST YOUR HOME</p>
<p>The buyer's initial offer is sometimes lower than your list price because they usually expect a back-and-forth negotiation.</p>	<p>Your agent will help you review each offer as they arrive and examine the pro's and con's of each offer.</p>	<p>It allows you to attract the attention of a larger pool of potential buyers. And also open houses are really good for getting a feel for a home.</p>	<p>Your agent will produce ads to share across all real estate platforms. Your agent will also reach potential buyers by email and calls.</p>