

Data Sheet

According to the (ISC)² 2018 Cybersecurity Workforce Study...

There is a widening global cybersecurity workforce gap of 2.93 million jobs across North America, Latin America, Asia-Pacific (APAC), and Europe, the Middle East and Africa (EMEA). [VIEW FULL REPORT](#)

- 63% of respondents report that their organizations have a shortage of IT staff dedicated to cybersecurity.
- 59% say their companies are at moderate or extreme risk of cybersecurity attacks due to this shortage.
- 48% of respondents say their organizations plan to increase cybersecurity staffing over the next 12 months.

How can companies overcome this workforce challenge when they must hire cybersecurity professionals to protect the assets of their stakeholders and clients?

The answer is simple. Bring in InfoSec Hires. InfoSec Hires' management team has over 12yrs of combined experience working "*inside the cybersecurity industry*". The 30yrs of staffing experience they bring is a bonus.

Cybersecurity industry experts passionate about staffing...



Ron Frechette, CPC
CEO & Managing Partner

Ron served as part of the startup team with Coalfire Systems, Inc. from 2011 to 2015. His role was to commercialize the Southeastern US and Caribbean. During his tenure, Ron hired an award-winning team of InfoSec sales and delivery folks who built a multi-million-dollar region. The success of the regions led to Coalfire being acquired by the Carlyle Group in 2015. As Ron describes, "Building the SE Region was one of the most challenging yet rewarding start-up experiences of my career." Ron transitioned back to his roots in the executive search and staffing industry which has been his true passion for the past 22 years.



Pete Strouse, MBA, PHR
Co-Founder & Managing Partner

Pete Strouse is a cybersecurity staffing veteran who started his career in IT recruiting with Kforce Staffing. Pete quickly rose through the ranks at Kforce and became the SME within his agency to work on highly technical, hard to fill positions. Pete was then recruited directly by the CEO of A-LIGN Security and called to build both HR and Recruiting functions for a rapidly growing MSSP. Pete successfully recruited and on-boarded well over 100 security professionals in a very short period while serving as the head of Staffing and HR. As Pete professes, "This is more than a paycheck opportunity for me. Both Ron and I are extremely passionate about our mission to help clients identify top shelf InfoSec sales and delivery talent they would not typically see through traditional staffing channels." Pete joined InfoSec Hires in March of 2017.

Why partner with InfoSec Hires...

- **Proven and trusted cybersecurity advisors** - 10+ years of "*inside the industry*" experience
- **Hired, led and managed teams** who have grown to become InfoSec top performers and thought leaders
- **Deep network of 10,000+** information security connections
- **Infosec Hires knows the cyber industry lingo and landscape** better than most jobseekers
- **Ability to quickly vet out potential bad hires** and focus on heavily recruiting the great ones
- **No "spray and pray" approach** - Infosec Hires targets only the most ideal candidates in a personalized manner
- **Customized Engagements** - Infosec Hires can work on a contingency, contract, staff aug, or retained basis

Positions we fill...

C-Level Retained Search



- Chief Information Security Officers (CISO)
- Chief Risk Management Officers (CRMO)
- Chief Technology Officers (CTO)
- VP of Security & Directors

IT Audit & Compliance



- Internal Audit (all levels)
- IT-GRC Consultants
- PCI QSAs, HIPAA-HITECH, HITRUST
- GDPR, FISMA/FedRAMP, SSAE 18

Network & Architecture Security



- Network Security Engineers & Architects
- App Security Engineers & Architects
- Security Consultants/Analysts (all levels)
- Security Log and Monitoring Support

Technical Testing & Development



- Network Pen Testing Consultants
- Application Pen Testing Consultants
- Software Security Engineers
- Security Code Analysts

Digital Forensics/Incident Response



- Principal Security Consultants
- Incident Response Consultants (all levels)
- Digital Forensics Consultants (all levels)
- E-Discovery Analysts

IT Security Sales & Marketing



- Sales Management (all levels)
- Regional Business Directors
- Account Managers
- Business Development Reps.

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