**SPHS Business Advisory Board   
Building partnerships to empower all students**

**to develop their vision for a successful and productive career**

**www.sphsbab.org**

**Feb. 8, 2022**

1. Welcome/Introductions

In attendance: Dustin Angelo, Heather Barnstead, Patrick Bathras, JoAnne Brack, Bill Cannon, Jim Cleveland, Susan Gallagher, Terry Grant, James Henson, Joann Kouvaras, Alice Lukas, Liz League, Tom McGinn, Jill McKay, Sherri Norton, Jason Port, Ryan Thompson, Kim Marie Walker.

1. Committee Reports:
2. Financial Literacy
   1. Financial Literacy Week: 3/21/22-3/25/22
      1. 3/21: Advisories- Google lessons, differentiated by grade, delivered to advisories, including video kick off from SPTV. 1 business partner per grade will lead/teach the lesson virtually. Teachers and classes will join through a Google link. In the past, this was handled by 65 volunteers. Topics include budgeting, building a solid financial future/what that really means; staying debt free yet having credit. Students can ask questions; volunteers will video/record answers on Wednesday which will be presented to students on Friday. Kim, Dustin, Terry and Bill volunteered.
      2. 3/22, 3/24: Student engagement/trivia questions/prizes through study hall.
      3. 3/25: Advisory: Financial Literacy reflection/ questions through community circles.
      4. 3/23: Family Night- 6:30-7:30 p.m. Feeder schools invited, virtual format, panel and question discussions, pre-registration required to obtain Zoom link. Panel Discussion:
3. Living within your means
4. Investing as a foundation of a secure future
5. Getting the best return on post-high-school choice
   1. Financial Literacy Club: Interest is picking up; excited about the growth of the club. Will meet on 2/24.
6. Pastries with Professionals (30-minute presentation)
   1. 1/20/22: Mike Ferrell - Cybersecurity (16 students). Mike explained different types of cyber careers. Need to encourage more women to pursue this field.
   2. 2/16/22: Rob Norton - Hotel/Hospitality/Culinary. Sign-ups are continuing.
   3. 3/2/22: Forensic Science. AACo Police Forensic Chemist.
   4. 3/17/22: HVAC (Have to confirm). Mechanical engineering firm.
   5. 3/31/22: AACC Clauson Center- Trades. Mary Lou McQuade from AACC will discuss the Clauson Center programs and job availability.
   6. April: Kim will present.
   7. Events will run through May. Goal was one a month; has increased to 2x/month due to student interest.
   8. Getting the word out: On school website; announcements; SPTV, Naviance.
7. Business, Innovation, & Leadership Signature
8. BIL 1 Explorations pitches (Quarterly Assessment): T. McGinn, T. Grant, participated. Feedback: students did a great job. Ideas were altruistic. Program adds a lot of value for the students.
9. BIL 2 Explorations: Looking for a business to partner with for Capstone project- Usually centers around a marketing challenge. Time frame: end of March; also should be available via email in April if students have questions; students will present back at end of May. Previous concepts include working with Mallows Bay (now a marine sanctuary) and Annies Flower Shop. Jason has a possible lead.
10. AACC/Signature Pathway to Business Management/Entrepreneurship: college professor comes to SPHS, using SPHS as a satellite campus, teaching a credit course: Intro to Business and Honors Entrepreneurship. Could graduate from high school with 18 college credits, transferable within UMD system.
11. AACPS Apprenticeship Programs- Jill McKay
12. Credit for internships.
13. Apprenticeship is partnership between Maryland Department of Labor and AACPS. Participants must be 16 and older. Must do 450 hours of paid on-the-job-training. Possibility of earning a certificate; this is a work in progress. Interested entities can contact Jill McKay; she will work with the school and the State to develop the apprenticeship. Course work could be developed with the business or with the school. Students do SPHS schoolwork in the morning, so these activities would take place after the morning classes.
14. Announcements/New Business:
    * 1. Sue shared a concept she heard about called “Reality Check” where students participate in an activity on money management. Each student receives a random annual salary and family size and must go to stations to purchase food, housing, transportation, recreation, etc. SPHS has done this in the past.
15. Important dates:
    * + 1. BAB Meetings: 8am-9am: 3/8, 5/10.
        2. Financial Literacy Week- Mar. 21-25, 2022
        3. Last day for seniors-May 26, 2022
        4. Last day for students- June 24, 2022
        5. Last Day for teachers- June 27, 2022