



YORK-SUNBURY-CHARLOTTE FOREST PRODUCTS MARKETING BOARD

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To all YSC Producers and Landowners,

June 24, 2020

Your YSC negotiating committee will be sitting down with AV-Nackawic very soon, in hopes of securing a board contract for the sale of various products in the coming months.

In order to prepare for this negotiation we need to know how much volume you are interested in selling and when you plan to deliver these products.

It is expected that negotiations will include the following "pulpwood" species:

Greywood (Maple/Beech/Ash) **Current Gatewood Price is \$55.00/Tonne before levy**

Birch (White/Yellow and Grey) **Current Gatewood Price is \$48.00/Tonne before levy**

Poplar (Trembling Aspen and Large Tooth Aspen) **Current Gatewood Price is \$48.00/ Tonne before levy**

Softwood (Spruce/Fir) **Current Gatewood Price is \$35.00/Tonne before levy**

Please contact Lori Johnson as she will be collecting this information. Lori can be reached by phone at 466-5914 or by fax at 465-0004 or by email at yscsts@yscnb.ca.

Lori will be looking for the following information by Friday July 3rd, 2020:

Producer/Species/Volume available in Tonnes @ **Current Price**/Tonnes/Month and Delivery Months

Producer/Species/Volume available in Tonnes @ **Desired Price**/Tonnes/Month and Delivery Months

Example @ Current Gatewood Prices: (for illustration only)

ABC Logging - Greywood @ Gatewood Price/Tonne - 30 Tonnes/Month (Sept – Dec)

Birch @ Gatewood Price/Tonne – 30 Tonnes/Month – (Sept – Dec)

Poplar @ Gatewood Price/Tonne – 30 Tonnes/Month – (Sept – Dec)

Softwood @ Gatewood Price/Tonne – 30 Tonnes/Month – (Jan – Mar)

Example @ Increased Contract Prices: (for illustration only)

ABC Logging - Greywood @ \$60.00/Tonne – 90 Tonnes/Month (Sept – Dec)

Birch @ \$50.00/Tonne – 90 Tonnes/Month – (Sept – Dec)

Poplar @ \$53.00/Tonne – 90 Tonnes/Month – (Sept – Dec)

Softwood @ \$37.50/Tonne – 60 Tonnes/Month – (Jan – Mar)

Your input is needed and greatly appreciated!

Jeffrey Sode (YSC General Manager)