# **Leadership Training Associates**

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## **Managing People**

#### **OBJECTIVE**

This dynamic seminar will explore ways of improving organizational productivity through effective management development.

#### **OUTLINE**

### **Leadership For Results**

Discuss current leadership styles

Determine participants' leadership styles

Show participants how to utilize their strengths to lead more effectively

#### **Effective Communication**

Explore barriers to effective communication
Ways to eliminate or break through communication barriers
Skills needed for effective coaching and counseling

### **Time Management**

Discuss the importance of managing one's time Examine common "time robbers" Develop strategies to utilize time more efficiently and more effectively

### **Problem Solving**

Explore the cost of failing to solve problems

Present a conceptual model for systematic problem solving

Discuss the role of the entire team in the problem solving process.