

Leadership Training Associates

Randy Bauer MBA, Workshop Leader Phone 303-641-4155 e-mail rmbhta@gmail.com

Motivation And Positive Discipline

OBJECTIVE:

Participants will learn how to understand employees and what they need, manage conflict more productively manage today's "new breed" of worker, and use the latest motivation techniques, which cost next to nothing yet save money, raise productivity and improve morale.

OUTLINE:

What Employees Want From Their Jobs

Results of a nationwide study

Thirty ways to motivate employees...starting tomorrow

Using appropriate methods of reward and reinforcement

Teaching Employees To Solve Problems Responsibly

Motivation through effective coaching and counseling

A four step model for identifying and solving problems, not symptoms

Building confidence, respect and trust

Positive Discipline

The importance of setting appropriate standards

Showing employees how to attain standards

Confronting poor performance

Criticizing behavior and not personalities

Practicing Newly Acquired Skills

Case study on applying skills learned in the seminar

Setting realistic on-the-job motivation goals

Developing resourceful, productive, results-oriented teammates